



Vineyard Operating Costs

January 12, 2015

There are three basic options to vineyard management operating costs currently available; depending on the level of involvement the vineyard owner chooses to be involved in. The current owner is engaged in option #1. The following includes the standard current going rates in the South Okanagan.

Option #1

70/30 split –

The owner receives 30% of the profits from net grape sales when a winery contracts with the owner and takes all the grapes.

Includes: vineyard management, spray, fertilizing, mowing, pruning, harvest, equipment, water, power.

Option #2

\$5,500/ per acre –

Includes: Excellent total care up to and including harvest, but not including grape sales.

Option #3

\$4000/ per acre –

Includes: Basic pruning, spraying, thinning and harvest. The owner would do mowing and irrigation, everything that doesn't require multiple workers or tractors. Does not include grape sales.

*Note: Grapes in this Oliver local area, specifically this vineyard—whose varietals are in demand, are not hard to sell to the South Okanagan wineries or the anywhere in the Okanagan for that matter.