

Compliments of

Your Video Marketing Experts

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the
**Marylou
Leslie** team
with you every step of the way



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Ken
Realtor

Marylou
Associate Broker

MORTGAGE UPDATE

Even with recent increases to long term rates, they are still very affordable. 35 year terms are still available and first time buyers can still get in with as little as 5% down. Here's what payments are on a 5 year rate fixed term \$300,000 mortgage.

*Over 35 years payments are \$1392.10 per month.

*Over 25 years payments are \$1642.12 per month.

Remember rent money is spent money whereas a mortgage payment is your investment for the future.

*Based on fixed 5 yr rate of 4.39%

AWARDS CEREMONY

Ashley (on right) was there to see Mom & Dad recognized in the TOP 10% of Fraser Valley Realtors



TEAM HAPPENINGS

Spring has been a busy time for Marylou, Ken and #1 assistant/daughter Ashley. Yes they finally got her in the family business! Ken and Marylou are planning an Alaskan cruise with their son and daughter in-law this June. The day they get back Marylou celebrates an important birthday..isn't it the one where you get 15% off at Zellers restaurant? She may get winded blowing out her birthday candles this year but the grandkids will make short work of that. Ashley's 2 boys celebrated their birthdays recently and her daughter is anxious to become a "tweenie" in September..

All the mailing and flyers are Ashley's design as she worked with her dad for 3 years when he had his printing business. Ken has been a REALTOR for 3 years now and is now known as KEN THE REALTOR not just "Marylou's husband". That's what happens when you've been in the business as long as Marylou has!

Ashley has joined her parents as of October 2009 as their unlicensed assistant, and hopes to become a star realtor just like her mom!



*This communication is not intended to solicit those under contract



We've Been Busy!

NEW LISTINGS

BUYERS THIS FOR YOU

Jump in, the markets fine!! Selection of properties is the best its been in months with lots to choose from and many buyers are clearly taking advantage of great buying opportunities.

Team up with Ken from the Marylou Leslie Team who will work with you to find that perfect property.

We work out a NO-surprises Budget for you. Identify all the costs associated with buying. Line up properties to view within your budget. Investigate important info on your selection. Guide you through the negotiation process.

Call Ken or Marylou 604-590-4888 to get started on your buying experience right away.



474,500

www.12047-boundary.com

12047 Boundary Drive 2 bed+ den
2 full bath backing onto Boundary
Lake and park.



224,500

www.31camdencourt.com

31-10090 137a st 2 bed 2 full
bath townhouse corner unit.



1,100,000

www.5698-152.com

5698 152 st Your very own
9 bed 7 bath castle.

HST UPDATE

HST which come into effect July 1st is not added onto the purchase of a home which has already been lived in- in other words not a new home. There is some confusion out there so don't let that stop you from buying your first home, investment property or your next home purchase. If you are buying a brand new home, let's talk.

Call Marylou or Ken at 590-4888 to discuss your many options.

***For FIRST CLASS MARKETING
of your home call Marylou Or Ken
at 604-590-4888***