

Greater Augusta Association of REALTORS
2008 Monthly Residential Sales Trend Indicator

Price Ranges	Residential Sales by Price Range - Residential												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	35	24	35	25	27	0	0	0	0	0	0	0	146	6.40%	8.08%
\$50,000 - \$59,999	7	15	12	13	12	0	0	0	0	0	0	0	59	2.84%	3.27%
\$60,000 - \$69,999	9	16	13	13	11	0	0	0	0	0	0	0	62	2.61%	3.43%
\$70,000 - \$79,999	16	12	13	12	14	0	0	0	0	0	0	0	67	3.32%	3.71%
\$80,000 - \$89,999	12	18	16	23	12	0	0	0	0	0	0	0	81	2.84%	4.48%
\$90,000 - \$99,999	12	11	15	10	19	0	0	0	0	0	0	0	67	4.50%	3.71%
\$100,000 - \$119,999	36	32	44	28	29	0	0	0	0	0	0	0	169	6.87%	9.35%
\$120,000 - \$139,999	31	42	47	58	55	0	0	0	0	0	0	0	233	13.03%	12.89%
\$140,000 - \$159,999	34	41	34	45	51	0	0	0	0	0	0	0	205	12.09%	11.34%
\$160,000 - \$179,999	24	27	39	25	44	0	0	0	0	0	0	0	159	10.43%	8.80%
\$180,000 - \$199,999	24	17	22	18	31	0	0	0	0	0	0	0	112	7.35%	6.20%
\$200,000 - \$249,999	25	28	42	34	47	0	0	0	0	0	0	0	176	11.14%	9.74%
\$250,000 - \$299,999	15	27	28	19	27	0	0	0	0	0	0	0	116	6.40%	6.42%
\$300,000 - \$349,999	10	12	9	18	23	0	0	0	0	0	0	0	72	5.45%	3.98%
\$350,000 - \$399,999	9	2	5	10	11	0	0	0	0	0	0	0	37	2.61%	2.05%
\$400,000 - \$499,999	8	4	6	6	7	0	0	0	0	0	0	0	31	1.66%	1.72%
\$500,000 - \$599,999	1	4	0	5	2	0	0	0	0	0	0	0	12	0.47%	0.66%
\$600,000 - \$699,999	1	0	0	1	0	0	0	0	0	0	0	0	2	0.00%	0.11%
\$700,000 - \$799,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.06%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	309	332	381	363	422	0	0	0	0	0	0	0	1,807	100.00%	100.00%
Prior Year Total	383	404	501	536	619	561	513	584	410	412	379	355	2,443		
% Change	-19%	-18%	-24%	-32%	-32%	0%	0%	0%	0%	0%	0%	0%	-26%		
Current YTD	309	641	1,022	1,385	1,807	0	0	0	0	0	0	0			
Prior YTD	383	787	1,288	1,824	2,443	3,004	3,517	4,101	4,511	4,923	5,302	5,657			
% Change YTD	-19%	-19%	-21%	-24%	-26%	0%	0%	0%	0%	0%	0%	0%			

Price Ranges	Residential Sales by Price Range - Manufactured Home												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	3	4	7	8	11	0	0	0	0	0	0	0	33	73.33%	50.00%
\$50,000 - \$59,999	1	2	0	3	1	0	0	0	0	0	0	0	7	6.67%	10.61%
\$60,000 - \$69,999	2	0	1	4	1	0	0	0	0	0	0	0	8	6.67%	12.12%
\$70,000 - \$79,999	1	0	1	2	1	0	0	0	0	0	0	0	5	6.67%	7.58%
\$80,000 - \$89,999	0	2	2	1	0	0	0	0	0	0	0	0	5	0.00%	7.58%
\$90,000 - \$99,999	0	2	1	0	0	0	0	0	0	0	0	0	3	0.00%	4.55%
\$100,000 - \$119,999	0	0	1	1	1	0	0	0	0	0	0	0	3	6.67%	4.55%
\$120,000 - \$139,999	0	0	1	1	0	0	0	0	0	0	0	0	2	0.00%	3.03%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	7	10	14	20	15	0	0	0	0	0	0	0	66	100.00%	100.00%
Prior Year Total	12	14	13	19	24	14	16	19	11	14	17	14	82		
% Change	-42%	-29%	8%	5%	-38%	0%	0%	0%	0%	0%	0%	0%	-20%		
Current YTD	7	17	31	51	66	0	0	0	0	0	0	0			
Prior YTD	12	26	39	58	82	96	112	131	142	156	173	187			
% Change YTD	-42%	-35%	-21%	-12%	-20%	0%	0%	0%	0%	0%	0%	0%			

Greater Augusta Association of REALTORS
2008 Monthly Residential Sales Trend Indicator

Residential Sales by Price Range - Condo

Price Ranges	Residential Sales by Price Range - Condo												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	7.69%
\$60,000 - \$69,999	0	1	2	0	0	0	0	0	0	0	0	0	3	0.00%	23.08%
\$70,000 - \$79,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	7.69%
\$80,000 - \$89,999	0	0	0	0	1	0	0	0	0	0	0	0	1	33.33%	7.69%
\$90,000 - \$99,999	0	3	0	1	0	0	0	0	0	0	0	0	4	0.00%	30.77%
\$100,000 - \$119,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$120,000 - \$139,999	0	0	0	1	1	0	0	0	0	0	0	0	2	33.33%	15.38%
\$140,000 - \$159,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$160,000 - \$179,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$180,000 - \$199,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$200,000 - \$249,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$250,000 - \$299,999	0	0	0	0	1	0	0	0	0	0	0	0	1	33.33%	7.69%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	1	5	2	2	3	0	0	0	0	0	0	0	13	100.00%	100.00%
Prior Year Total	5	5	4	3	9	10	4	6	3	5	3	3	26		
% Change	-80%	0%	-50%	-33%	-67%	0%	0%	0%	0%	0%	0%	0%	-50%		
Current YTD	1	6	8	10	13	0	0	0	0	0	0	0			
Prior YTD	5	10	14	17	26	36	40	46	49	54	57	60			
% Change YTD	-80%	-40%	-43%	-41%	-50%	0%	0%	0%	0%	0%	0%	0%			

Residential Sales by Price Range - Residential Attached

Price Ranges	Residential Sales by Price Range - Residential Attached												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	0	1	0	1	0	0	0	0	0	0	0	0	2	0.00%	0.83%
\$70,000 - \$79,999	1	1	1	1	2	0	0	0	0	0	0	0	6	4.44%	2.48%
\$80,000 - \$89,999	13	7	11	8	8	0	0	0	0	0	0	0	47	17.78%	19.42%
\$90,000 - \$99,999	7	9	10	10	8	0	0	0	0	0	0	0	44	17.78%	18.18%
\$100,000 - \$119,999	13	16	6	5	8	0	0	0	0	0	0	0	48	17.78%	19.83%
\$120,000 - \$139,999	12	7	7	17	7	0	0	0	0	0	0	0	50	15.56%	20.66%
\$140,000 - \$159,999	2	3	4	4	4	0	0	0	0	0	0	0	17	8.89%	7.02%
\$160,000 - \$179,999	1	6	5	3	2	0	0	0	0	0	0	0	17	4.44%	7.02%
\$180,000 - \$199,999	0	1	0	0	1	0	0	0	0	0	0	0	2	2.22%	0.83%
\$200,000 - \$249,999	0	1	1	2	2	0	0	0	0	0	0	0	6	4.44%	2.48%
\$250,000 - \$299,999	0	0	0	0	3	0	0	0	0	0	0	0	3	6.67%	1.24%
\$300,000 - \$349,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$350,000 - \$399,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$400,000 - \$499,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$500,000 - \$599,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$600,000 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700,000 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	49	52	45	51	45	0	0	0	0	0	0	0	242	100.00%	100.00%
Prior Year Total	34	39	34	33	49	41	64	50	47	58	45	38	189		
% Change	44%	33%	32%	55%	-8%	0%	0%	0%	0%	0%	0%	0%	28%		
Current YTD	49	101	146	197	242	0	0	0	0	0	0	0			
Prior YTD	34	73	107	140	189	230	294	344	391	449	494	532			
% Change YTD	44%	38%	36%	41%	28%	0%	0%	0%	0%	0%	0%	0%			

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Price Ranges	Residential Sales by Price Range - Total Listings												YTD	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	May	YTD
\$1 - \$49,999	38	28	42	33	38	0	0	0	0	0	0	0	179	7.84%	8.41%
\$50,000 - \$59,999	9	17	12	16	13	0	0	0	0	0	0	0	67	2.68%	3.15%
\$60,000 - \$69,999	11	18	16	18	12	0	0	0	0	0	0	0	75	2.47%	3.52%
\$70,000 - \$79,999	18	14	15	15	17	0	0	0	0	0	0	0	79	3.51%	3.71%
\$80,000 - \$89,999	25	27	29	32	21	0	0	0	0	0	0	0	134	4.33%	6.30%
\$90,000 - \$99,999	19	25	26	21	27	0	0	0	0	0	0	0	118	5.57%	5.55%
\$100,000 - \$119,999	49	48	51	34	38	0	0	0	0	0	0	0	220	7.84%	10.34%
\$120,000 - \$139,999	43	49	55	77	63	0	0	0	0	0	0	0	287	12.99%	13.49%
\$140,000 - \$159,999	36	44	38	49	55	0	0	0	0	0	0	0	222	11.34%	10.43%
\$160,000 - \$179,999	25	33	44	28	46	0	0	0	0	0	0	0	176	9.48%	8.27%
\$180,000 - \$199,999	24	18	22	18	32	0	0	0	0	0	0	0	114	6.60%	5.36%
\$200,000 - \$249,999	25	29	43	36	49	0	0	0	0	0	0	0	182	10.10%	8.55%
\$250,000 - \$299,999	15	27	28	19	31	0	0	0	0	0	0	0	120	6.39%	5.64%
\$300,000 - \$349,999	10	12	9	18	23	0	0	0	0	0	0	0	72	4.74%	3.38%
\$350,000 - \$399,999	9	2	5	10	11	0	0	0	0	0	0	0	37	2.27%	1.74%
\$400,000 - \$499,999	8	4	6	6	7	0	0	0	0	0	0	0	31	1.44%	1.46%
\$500,000 - \$599,999	1	4	0	5	2	0	0	0	0	0	0	0	12	0.41%	0.56%
\$600,000 - \$699,999	1	0	0	1	0	0	0	0	0	0	0	0	2	0.00%	0.09%
\$700,000 - \$799,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.05%
\$800,000 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	366	399	442	436	485	0	0	0	0	0	0	0	2,128	100.00%	100.00%
Prior Year Total	434	462	552	591	701	626	597	659	471	489	444	410	2,740		
% Change	-16%	-14%	-20%	-26%	-31%	0%	0%	0%	0%	0%	0%	0%	-22%		
Current YTD	366	765	1,207	1,643	2,128	0	0	0	0	0	0	0			
Prior YTD	434	896	1,448	2,039	2,740	3,366	3,963	4,622	5,093	5,582	6,026	6,436			
% Change YTD	-16%	-15%	-17%	-19%	-22%	0%	0%	0%	0%	0%	0%	0%			

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Residential Sales by Type of Financing

Financing Types	Residential Sales by Type of Financing												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		May	YTD
Assumption	3	1	0	0	0	0	0	0	0	0	0	0	4	0.00%	0.19%
Cash	48	61	63	58	82	0	0	0	0	0	0	0	312	16.91%	14.66%
Conventional	186	208	208	189	201	0	0	0	0	0	0	0	992	41.44%	46.62%
FHA	66	76	97	105	117	0	0	0	0	0	0	0	461	24.12%	21.66%
Lease / Purchase	0	0	0	0	1	0	0	0	0	0	0	0	1	0.21%	0.05%
Owner Financed	2	1	0	0	1	0	0	0	0	0	0	0	4	0.21%	0.19%
Rent w/Option	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Rural Housing	0	1	0	0	1	0	0	0	0	0	0	0	2	0.21%	0.09%
Trade / Exchange	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
VA	61	51	74	83	82	0	0	0	0	0	0	0	351	16.91%	16.49%
RDHA	0	0	0	1	0	0	0	0	0	0	0	0	1	0.00%	0.05%
Current Year Total	366	399	442	436	485	0	0	0	0	0	0	0	2,128	100.00%	100.00%

Residential Sales by Bedroom Count

Bedrooms	Residential Sales by Bedroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		May	YTD
0	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.05%
1	0	0	1	1	0	0	0	0	0	0	0	0	2	0.00%	0.09%
2	62	61	52	60	45	0	0	0	0	0	0	0	280	9.28%	13.16%
3	170	215	241	207	267	0	0	0	0	0	0	0	1,100	55.05%	51.72%
4	107	95	125	143	131	0	0	0	0	0	0	0	601	27.01%	28.26%
5	26	23	21	22	41	0	0	0	0	0	0	0	133	8.45%	6.25%
6+	1	3	2	3	1	0	0	0	0	0	0	0	10	0.21%	0.47%
Current Year Total	366	398	442	436	485	0	0	0	0	0	0	0	2,127	100.00%	100.00%

Residential Sales by Bathroom Count

Full Bathrooms	Residential Sales by Bathroom Count												YTD Total	Percent	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		May	YTD
0	0	1	1	0	0	0	0	0	0	0	0	0	2	0.00%	0.09%
1	49	63	51	49	52	0	0	0	0	0	0	0	264	10.72%	12.41%
2	253	285	335	303	347	0	0	0	0	0	0	0	1,523	71.55%	71.60%
3	56	43	49	73	74	0	0	0	0	0	0	0	295	15.26%	13.87%
4	8	5	5	11	12	0	0	0	0	0	0	0	41	2.47%	1.93%
5	0	1	1	0	0	0	0	0	0	0	0	0	2	0.00%	0.09%
6+	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Current Year Total	366	398	442	436	485	0	0	0	0	0	0	0	2,127	100.00%	100.00%