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Whistler Real Estate & News

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## Deals in Whistler! Prices decreasing as market deals with challenges.

Prices for chalets and properties in Whistler are trending down as the market deals with global and economic challenges.

### Where are the best deals?

To find the best deal you need to work with an agent who knows the market, understands value and has access to all current listings, price changes and unlisted properties. I listen to my clients and educate them on the market and values so they make timely and informed decisions.

Look for deals NOW. If the market changes Sellers will immediately be less likely to negotiate. So...you need to take advantage of the one's that do because there will not be a infinite supply.

**Contact Dave** to receive updates on the best deals in Whistler.

## 2009 Sales in Whistler. Listing Vs. Sale price.

| Property                | List        | Sold        |
|-------------------------|-------------|-------------|
| 2720-32 Cheakamus Way   | \$579,000   | \$555,000   |
| 4737-31 Spearhead Drive | \$660,000   | \$612,000   |
| 6511 Balsam Way         | \$989,500   | \$875,000   |
| 4910-310 Spearhead Dr   | \$1,379,000 | \$1,300,000 |
| 4868 Summit Lane        | \$7,900,000 | \$7,100,000 |

For complete 2008 Sales Stats go to: **Dave Burch.ca**

## Working with a Buyer's Agent

How does it benefit you?

- Access to all listings.
- Save time and energy.
- Representation
- Protection from common mistakes and pitfalls of purchasing property.
- NO COST. The buyer pays no commission.

## Whistler Sales Stats

### Inventory Trending Lower

| # For Sale    | Chalets | Condos |
|---------------|---------|--------|
| Jun 10 2008:  | 116     | 367    |
| Sept 17 2008: | 167     | 448    |
| Dec 2 2008:   | 156     | 427    |
| Jan 12 2009:  | 144     | 399    |
| Jan 21 2009:  | 135     | 414    |

\*On average, Whistler has 100-110 chalets for sale.

## Best Deal in Whistler!



8476 Matterhorn

5 bdrm, 3 bath home on large lot. Great street, views, south exposure.

\$859,000. **SOLD!**

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