



Julia Kennett
REALTOR® BHKin

Cell: 778 389 3455

Office: 604 925 2911

Fax: 604 925 3002

julia@juliakennett.com



2397 Marine Drive, West
Vancouver, BC, V7V 1K9

www.juliakennett.com



December 2007

Happy Holidays!

Your Real Estate Market Snapshot

Your Market Last Month...

"The housing market continues to be strong," says Brian Naphtali, president of the Real Estate Board of Greater Vancouver. "November figures show strong growth compared to last year, are basically on par with figures from 2005, and are 16 per cent higher than the same period in 2004."

The following statistics show the strength and value of investing in real estate. These are huge profits! In 5 years, overall residential house prices in Greater Vancouver have increased **102.8%**. The increase in value over the past 5 years in detached houses was 90.1% in North Van, and 93.4% in West Van, with apartment investments showing a 122.2% increase in North Van, and up 124.5% in West Van, over the same time period. Can you afford to wait?



SELLER'S TIP:

De-cluttering...

It is easy to underestimate the value of de-cluttering your home before putting it on the market. Homes are judged on their visual appeal and good feel by numerous potential buyers. We all place more weight than we realize on the "feel" that we get from a house. Small things can make a difference. For example, it can be beneficial to place scented candles in places where you would like to draw the buyer's attention. Also, the number of books on a shelf and the way they are stacked often have an impact. One of the most valuable ways to improve the impression of your home is to remove everything that you don't need - get it in boxes and into a friend's basement! The rewards will be worth it.



BUYER'S TIP:

Take Action...

This is a great time of year to take serious action in searching for a new home. Maybe you have more time off work, and can take a day or two to schedule some viewings. I know your mind may be on the holidays, but remember that at this time of year, so are the minds of the sellers! Often this can be an ideal time to strike a profitable deal, between mid December and mid January.

I work through the holiday season! Please call if I can be of assistance.



Eco-Logical

EcoSmart Fires

The EcoSmart™ Fire is an Australian innovation - an environmentally friendly open fireplace. Fuelled by a renewable modern energy (Denatured Ethanol), it burns clean and is virtually maintenance free. The EcoSmart™ Fire is flue less and does not require any installation or utility connection for fuel supply, which makes it ideal for just about any architectural environment. This model is open on both sides and portable; a variety of ranges are also available. www.ecosmartfire.com

make your move