

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT MARCH 31, 2008

## AREA: North Vancouver

## DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>7,409,000</b>	<b>7,845,000</b>	<b>5- %</b>	<b>21,319,655</b>	<b>22,664,745</b>	<b>5- %</b>
Units Listed	<b>6</b>	<b>4</b>	<b>50 %</b>	<b>32</b>	<b>24</b>	<b>33 %</b>
Units Sold	<b>5</b>	<b>6</b>	<b>16- %</b>	<b>14</b>	<b>16</b>	<b>12- %</b>
Sale Success Ratio	<b>62 %</b>	<b>100 %</b>		<b>58 %</b>	<b>80 %</b>	
% Sales to Listings	<b>83 %</b>	<b>150 %</b>		<b>43 %</b>	<b>66 %</b>	
Avg Price/Unit	<b>1,481,800</b>	<b>1,307,500</b>	<b>13 %</b>	<b>1,522,832</b>	<b>1,416,546</b>	<b>7 %</b>
Active Listings	<b>20</b>	<b>19</b>	<b>5 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>104,791,783</b>	<b>94,152,526</b>	<b>11 %</b>	<b>220,225,791</b>	<b>200,422,582</b>	<b>9 %</b>
Units Listed	<b>157</b>	<b>141</b>	<b>11 %</b>	<b>417</b>	<b>372</b>	<b>12 %</b>
Units Sold	<b>103</b>	<b>114</b>	<b>9- %</b>	<b>221</b>	<b>251</b>	<b>11- %</b>
Sale Success Ratio	<b>81 %</b>	<b>82 %</b>		<b>78 %</b>	<b>77 %</b>	
% Sales to Listings	<b>65 %</b>	<b>80 %</b>		<b>52 %</b>	<b>67 %</b>	
Avg Price/Unit	<b>1,017,395</b>	<b>825,899</b>	<b>23 %</b>	<b>996,496</b>	<b>798,496</b>	<b>24 %</b>
Active Listings	<b>213</b>	<b>163</b>	<b>30 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>112,200,783</b>	<b>101,997,526</b>	<b>10 %</b>	<b>241,545,446</b>	<b>223,087,327</b>	<b>8 %</b>
Units Listed	<b>163</b>	<b>145</b>	<b>12 %</b>	<b>449</b>	<b>396</b>	<b>13 %</b>
Units Sold	<b>108</b>	<b>120</b>	<b>10- %</b>	<b>235</b>	<b>267</b>	<b>11- %</b>
Sale Success Ratio	<b>80 %</b>	<b>83 %</b>		<b>76 %</b>	<b>77 %</b>	
% Sales to Listings	<b>66 %</b>	<b>82 %</b>		<b>52 %</b>	<b>67 %</b>	
Avg Price/Unit	<b>1,038,896</b>	<b>849,979</b>	<b>22 %</b>	<b>1,027,852</b>	<b>835,533</b>	<b>23 %</b>
Active Listings	<b>233</b>	<b>182</b>	<b>28 %</b>			