

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2008

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,520,000	2,573,500	2- %	39,097,655	39,742,745	1- %
Units Listed	10	9	11 %	83	60	38 %
Units Sold	2	2	0 %	26	30	13- %
Sale Success Ratio	28 %	28 %		46 %	58 %	
% Sales to Listings	20 %	22 %		31 %	50 %	
Avg Price/Unit	1,260,000	1,286,750	2- %	1,503,755	1,324,758	13 %
Active Listings	39	24	62 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	65,596,300	74,470,486	11- %	558,878,950	607,522,189	8- %
Units Listed	144	119	21 %	1,197	982	21 %
Units Sold	73	92	20- %	577	727	20- %
Sale Success Ratio	44 %	75 %		65 %	80 %	
% Sales to Listings	50 %	77 %		48 %	74 %	
Avg Price/Unit	898,579	809,461	11 %	968,594	835,656	15 %
Active Listings	399	189	111 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	68,116,300	77,043,986	11- %	597,976,605	647,264,934	7- %
Units Listed	154	128	20 %	1,280	1,042	22 %
Units Sold	75	94	20- %	603	757	20- %
Sale Success Ratio	43 %	72 %		64 %	79 %	
% Sales to Listings	48 %	73 %		47 %	72 %	
Avg Price/Unit	908,217	819,616	10 %	991,669	855,039	15 %
Active Listings	438	213	105 %			