

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2009

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	13,488,714	2,520,000	435 %	61,535,714	39,097,655	57 %
Units Listed	10	10	0 %	103	83	24 %
Units Sold	10	2	400 %	48	26	84 %
Sale Success Ratio	71 %	28 %		44 %	46 %	
% Sales to Listings	100 %	20 %		46 %	31 %	
Avg Price/Unit	1,348,871	1,260,000	7 %	1,281,994	1,503,755	14- %
Active Listings	37	39	5- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	95,792,950	65,596,300	46 %	489,968,572	558,878,950	12- %
Units Listed	142	144	1- %	919	1,197	23- %
Units Sold	105	73	43 %	590	577	2 %
Sale Success Ratio	73 %	44 %		63 %	65 %	
% Sales to Listings	73 %	50 %		64 %	48 %	
Avg Price/Unit	912,313	898,579	1 %	830,455	968,594	14- %
Active Listings	243	399	39- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	109,281,664	68,116,300	60 %	551,504,286	597,976,605	7- %
Units Listed	152	154	1- %	1,022	1,280	20- %
Units Sold	115	75	53 %	638	603	5 %
Sale Success Ratio	73 %	43 %		61 %	64 %	
% Sales to Listings	75 %	48 %		62 %	47 %	
Avg Price/Unit	950,275	908,217	4 %	864,426	991,669	12- %
Active Listings	280	438	36- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,103,625	2,489,770	24 %	25,242,601	20,687,010	22 %
Units Listed	10	10	0 %	49	97	49- %
Units Sold	4	5	20- %	35	32	9 %
Sale Success Ratio	30 %	35 %		44 %	45 %	
% Sales to Listings	40 %	50 %		71 %	32 %	
Avg Price/Unit	775,906	497,954	55 %	721,217	646,469	11 %
Active Listings	15	44	65- %			

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ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	26,835,900	14,181,300	89 %	130,249,238	118,465,800	9 %
Units Listed	32	58	44- %	331	368	10- %
Units Sold	47	25	88 %	241	196	22 %
Sale Success Ratio	78 %	51 %		69 %	71 %	
% Sales to Listings	146 %	43 %		72 %	53 %	
Avg Price/Unit	570,976	567,252	0 %	540,453	604,417	10- %
Active Listings	63	116	45- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	29,939,525	16,671,070	79 %	155,491,839	139,152,810	11 %
Units Listed	42	68	38- %	380	465	18- %
Units Sold	51	30	70 %	276	228	21 %
Sale Success Ratio	69 %	47 %		64 %	66 %	
% Sales to Listings	121 %	44 %		72 %	49 %	
Avg Price/Unit	587,049	555,702	5 %	563,376	610,319	7- %
Active Listings	78	160	51- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	6,870,300	4,408,400	55 %	23,492,499	39,987,560	41- %
Units Listed	31	48	35- %	153	267	42- %
Units Sold	13	8	62 %	49	63	22- %
Sale Success Ratio	30 %	12 %		36 %	22 %	
% Sales to Listings	41 %	16 %		32 %	23 %	
Avg Price/Unit	528,484	551,050	4- %	479,438	634,723	24- %
Active Listings	93	123	24- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	35,675,177	23,401,150	52 %	170,210,216	187,707,934	9- %
Units Listed	124	89	39 %	761	913	16- %
Units Sold	92	63	46 %	489	485	0 %
Sale Success Ratio	67 %	55 %		63 %	70 %	
% Sales to Listings	74 %	70 %		64 %	53 %	
Avg Price/Unit	387,773	371,446	4 %	348,078	387,026	10- %
Active Listings	219	301	27- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	42,545,477	27,809,550	52 %	193,702,715	227,695,494	14- %
Units Listed	155	137	13 %	914	1,180	22- %
Units Sold	105	71	47 %	538	548	1- %
Sale Success Ratio	58 %	39 %		59 %	56 %	
% Sales to Listings	67 %	51 %		58 %	46 %	
Avg Price/Unit	405,195	391,683	3 %	360,042	415,502	13- %
Active Listings	312	424	26- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2009

AREA: North Vancouver

DET/ATT/APT SUB-TOTALS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	23,462,639	9,418,170	149 %	110,270,814	99,772,225	10 %
Units Listed	51	68	25- %	305	447	31- %
Units Sold	27	15	80 %	132	121	9 %
Sale Success Ratio	39 %	17 %		41 %	29 %	
% Sales to Listings	52 %	22 %		43 %	27 %	
Avg Price/Unit	868,986	627,878	38 %	835,384	824,563	1 %
Active Listings	145	206	29- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	158,304,027	103,178,750	53 %	790,428,026	865,052,684	8- %
Units Listed	298	291	2 %	2,011	2,478	18- %
Units Sold	244	161	51 %	1,320	1,258	4 %
Sale Success Ratio	71 %	49 %		64 %	68 %	
% Sales to Listings	81 %	55 %		65 %	50 %	
Avg Price/Unit	648,786	640,861	1 %	598,809	687,641	12- %
Active Listings	525	816	35- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	181,766,666	112,596,920	61 %	900,698,840	964,824,909	6- %
Units Listed	349	359	2- %	2,316	2,925	20- %
Units Sold	271	176	53 %	1,452	1,379	5 %
Sale Success Ratio	66 %	42 %		61 %	61 %	
% Sales to Listings	77 %	49 %		62 %	47 %	
Avg Price/Unit	670,725	639,755	4 %	620,316	699,655	11- %
Active Listings	670	1,022	34- %			

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2009

AREA: North Vancouver

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,041,000	0	0 %	3,161,000	280,000	1,028 %
Units Listed	1	1	0 %	8	10	20- %
Units Sold	1	0	0 %	3	0	0 %
Sale Success Ratio	100 %	0 %		37 %	0 %	
% Sales to Listings	100 %	0 %		37 %	0 %	
Avg Price/Unit	1,041,000	0	0 %	1,053,666	0	0 %
Active Listings	3	4	25- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,041,000	0	0 %	3,161,000	280,000	1,028 %
Units Listed	1	1	0 %	8	10	20- %
Units Sold	1	0	0 %	3	0	0 %
Sale Success Ratio	100 %	0 %		37 %	0 %	
% Sales to Listings	100 %	0 %		37 %	0 %	
Avg Price/Unit	1,041,000	0	0 %	1,053,666	0	0 %
Active Listings	3	4	25- %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	88,000	0	0 %	1,698,000	6,783,000	74- %
Units Listed	1	1	0 %	29	28	3 %
Units Sold	1	0	0 %	4	12	66- %
Sale Success Ratio	20 %	0 %		12 %	46 %	
% Sales to Listings	100 %	0 %		13 %	42 %	
Avg Price/Unit	88,000	0	0 %	424,500	565,250	24- %
Active Listings	23	20	15 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: North Vancouver

RES SUB-TOTAL

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	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	23,462,639	9,418,170	149 %	110,270,814	99,772,225	10 %
Units Listed	51	68	25- %	305	447	31- %
Units Sold	27	15	80 %	132	121	9 %
Sale Success Ratio	39 %	17 %		41 %	29 %	
% Sales to Listings	52 %	22 %		43 %	27 %	
Avg Price/Unit	868,986	627,878	38 %	835,384	824,563	1 %
Active Listings	145	206	29- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	159,433,027	103,178,750	54 %	795,287,026	872,115,684	8- %
Units Listed	300	293	2 %	2,048	2,516	18- %
Units Sold	246	161	52 %	1,327	1,270	4 %
Sale Success Ratio	71 %	48 %		63 %	67 %	
% Sales to Listings	82 %	54 %		64 %	50 %	
Avg Price/Unit	648,101	640,861	1 %	599,312	686,705	12- %
Active Listings	551	840	34- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	182,895,666	112,596,920	62 %	905,557,840	971,887,909	6- %
Units Listed	351	361	2- %	2,353	2,963	20- %
Units Sold	273	176	55 %	1,459	1,391	4 %
Sale Success Ratio	65 %	41 %		60 %	61 %	
% Sales to Listings	77 %	48 %		62 %	46 %	
Avg Price/Unit	669,947	639,755	4 %	620,670	698,697	11- %
Active Listings	696	1,046	33- %			

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TOTAL

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