

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2009

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	12,591,500	5,773,000	118 %	48,047,000	36,577,655	31 %
Units Listed	20	18	11 %	93	73	27 %
Units Sold	10	4	150 %	38	24	58 %
Sale Success Ratio	50 %	30 %		40 %	48 %	
% Sales to Listings	50 %	22 %		40 %	32 %	
Avg Price/Unit	1,259,150	1,443,250	12- %	1,264,394	1,524,068	17- %
Active Listings	41	36	13 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	124,905,307	71,121,249	75 %	394,175,622	493,282,650	20- %
Units Listed	149	185	19- %	777	1,053	26- %
Units Sold	143	74	93 %	485	504	3- %
Sale Success Ratio	80 %	58 %		61 %	70 %	
% Sales to Listings	95 %	40 %		62 %	47 %	
Avg Price/Unit	873,463	961,097	9- %	812,733	978,735	16- %
Active Listings	244	419	41- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	137,496,807	76,894,249	78 %	442,222,622	529,860,305	16- %
Units Listed	169	203	16- %	870	1,126	22- %
Units Sold	153	78	96 %	523	528	0 %
Sale Success Ratio	77 %	56 %		59 %	69 %	
% Sales to Listings	90 %	38 %		60 %	46 %	
Avg Price/Unit	898,671	985,823	8- %	845,549	1,003,523	15- %
Active Listings	285	455	37- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	12,223,976	3,200,900	281 %	22,138,976	18,197,240	21 %
Units Listed	7	10	30- %	39	87	55- %
Units Sold	17	4	325 %	31	27	14 %
Sale Success Ratio	77 %	40 %		47 %	48 %	
% Sales to Listings	242 %	40 %		79 %	31 %	
Avg Price/Unit	719,057	800,225	10- %	714,160	673,971	5 %
Active Listings	18	48	62- %			

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AREA: North Vancouver

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	30,640,000	16,924,650	81 %	103,413,338	104,284,500	0 %
Units Listed	51	55	7- %	299	310	3- %
Units Sold	56	29	93 %	194	171	13 %
Sale Success Ratio	84 %	69 %		67 %	76 %	
% Sales to Listings	109 %	52 %		64 %	55 %	
Avg Price/Unit	547,142	583,608	6- %	533,058	609,850	12- %
Active Listings	91	107	14- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	42,863,976	20,125,550	112 %	125,552,314	122,481,740	2 %
Units Listed	58	65	10- %	338	397	14- %
Units Sold	73	33	121 %	225	198	13 %
Sale Success Ratio	82 %	63 %		63 %	70 %	
% Sales to Listings	125 %	50 %		66 %	49 %	
Avg Price/Unit	587,177	609,865	3- %	558,010	618,594	9- %
Active Listings	109	155	29- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,618,800	3,155,900	48- %	16,622,199	35,579,160	53- %
Units Listed	27	58	53- %	122	219	44- %
Units Sold	4	5	20- %	36	55	34- %
Sale Success Ratio	23 %	15 %		39 %	25 %	
% Sales to Listings	14 %	8 %		29 %	25 %	
Avg Price/Unit	404,700	631,180	35- %	461,727	646,893	28- %
Active Listings	104	141	26- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	40,443,389	26,357,501	53 %	134,535,039	164,306,784	18- %
Units Listed	102	146	30- %	637	824	22- %
Units Sold	116	65	78 %	397	422	5- %
Sale Success Ratio	78 %	67 %		63 %	73 %	
% Sales to Listings	113 %	44 %		62 %	51 %	
Avg Price/Unit	348,649	405,500	14- %	338,879	389,352	12- %
Active Listings	231	326	29- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	42,062,189	29,513,401	42 %	151,157,238	199,885,944	24- %
Units Listed	129	204	36- %	759	1,043	27- %
Units Sold	120	70	71 %	433	477	9- %
Sale Success Ratio	73 %	54 %		60 %	60 %	
% Sales to Listings	93 %	34 %		57 %	45 %	
Avg Price/Unit	350,518	421,620	16- %	349,092	419,048	16- %
Active Listings	335	467	28- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2009

AREA: North Vancouver

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	26,434,276	12,129,800	117 %	86,808,175	90,354,055	3- %
Units Listed	54	86	37- %	254	379	32- %
Units Sold	31	13	138 %	105	106	0 %
Sale Success Ratio	52 %	23 %		42 %	33 %	
% Sales to Listings	57 %	15 %		41 %	27 %	
Avg Price/Unit	852,718	933,061	8- %	826,744	852,396	3- %
Active Listings	163	225	27- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	195,988,696	114,403,400	71 %	632,123,999	761,873,934	17- %
Units Listed	302	386	21- %	1,713	2,187	21- %
Units Sold	315	168	87 %	1,076	1,097	1- %
Sale Success Ratio	80 %	63 %		63 %	72 %	
% Sales to Listings	104 %	43 %		62 %	50 %	
Avg Price/Unit	622,186	680,972	8- %	587,475	694,506	15- %
Active Listings	566	852	33- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	222,422,972	126,533,200	75 %	718,932,174	852,227,989	15- %
Units Listed	356	472	24- %	1,967	2,566	23- %
Units Sold	346	181	91 %	1,181	1,203	1- %
Sale Success Ratio	77 %	56 %		60 %	65 %	
% Sales to Listings	97 %	38 %		60 %	46 %	
Avg Price/Unit	642,840	699,078	8- %	608,748	708,418	14- %
Active Listings	729	1,077	32- %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2009

AREA: North Vancouver

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	2,120,000	0	0 %	2,120,000	280,000	657 %
Units Listed	2	1	100 %	7	9	22- %
Units Sold	2	0	0 %	2	0	0 %
Sale Success Ratio	66 %	0 %		28 %	0 %	
% Sales to Listings	100 %	0 %		28 %	0 %	
Avg Price/Unit	1,060,000	0	0 %	1,060,000	0	0 %
Active Listings	3	5	40- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	2,120,000	0	0 %	2,120,000	280,000	657 %
Units Listed	2	1	100 %	7	9	22- %
Units Sold	2	0	0 %	2	0	0 %
Sale Success Ratio	66 %	0 %		28 %	0 %	
% Sales to Listings	100 %	0 %		28 %	0 %	
Avg Price/Unit	1,060,000	0	0 %	1,060,000	0	0 %
Active Listings	3	5	40- %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	610,000	930,000	34- %	1,610,000	6,783,000	76- %
Units Listed	11	1	1,000 %	28	27	3 %
Units Sold	1	1	0 %	3	12	75- %
Sale Success Ratio	25 %	50 %		11 %	57 %	
% Sales to Listings	9 %	100 %		10 %	44 %	
Avg Price/Unit	610,000	930,000	34- %	536,666	565,250	5- %
Active Listings	27	24	12 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2009

AREA: North Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	26,434,276	12,129,800	117 %	86,808,175	90,354,055	3- %
Units Listed	54	86	37- %	254	379	32- %
Units Sold	31	13	138 %	105	106	0 %
Sale Success Ratio	52 %	23 %		42 %	33 %	
% Sales to Listings	57 %	15 %		41 %	27 %	
Avg Price/Unit	852,718	933,061	8- %	826,744	852,396	3- %
Active Listings	163	225	27- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	198,718,696	115,333,400	72 %	635,853,999	768,936,934	17- %
Units Listed	315	388	18- %	1,748	2,223	21- %
Units Sold	318	169	88 %	1,081	1,109	2- %
Sale Success Ratio	80 %	63 %		62 %	72 %	
% Sales to Listings	100 %	43 %		61 %	49 %	
Avg Price/Unit	624,901	682,446	8- %	588,209	693,360	15- %
Active Listings	596	881	32- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	225,152,972	127,463,200	76 %	722,662,174	859,290,989	15- %
Units Listed	369	474	22- %	2,002	2,602	23- %
Units Sold	349	182	91 %	1,186	1,215	2- %
Sale Success Ratio	76 %	56 %		59 %	65 %	
% Sales to Listings	94 %	38 %		59 %	46 %	
Avg Price/Unit	645,137	700,347	7- %	609,327	707,235	13- %
Active Listings	759	1,106	31- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2009

AREA: North Vancouver

TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
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-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	198,718,696	115,333,400	72 %	635,853,999	768,936,934	17- %
Units Listed	315	388	18- %	1,748	2,223	21- %
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-----YEAR TO DATE-----

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