

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2009

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	8,756,000	6,035,000	45 %	35,455,500	30,804,655	15 %
Units Listed	18	11	63 %	73	55	32 %
Units Sold	8	4	100 %	28	20	40 %
Sale Success Ratio	44 %	50 %		37 %	55 %	
% Sales to Listings	44 %	36 %		38 %	36 %	
Avg Price/Unit	1,094,500	1,508,750	27- %	1,266,267	1,540,232	17- %
Active Listings	41	31	32 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	101,155,750	94,896,900	6 %	269,270,315	422,161,401	36- %
Units Listed	153	244	37- %	628	868	27- %
Units Sold	126	98	28 %	342	430	20- %
Sale Success Ratio	75 %	64 %		56 %	73 %	
% Sales to Listings	82 %	40 %		54 %	49 %	
Avg Price/Unit	802,823	968,335	17- %	787,340	981,770	19- %
Active Listings	272	360	24- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	109,911,750	100,931,900	8 %	304,725,815	452,966,056	32- %
Units Listed	171	255	32- %	701	923	24- %
Units Sold	134	102	31 %	370	450	17- %
Sale Success Ratio	72 %	64 %		54 %	72 %	
% Sales to Listings	78 %	40 %		52 %	48 %	
Avg Price/Unit	820,236	989,528	17- %	823,583	1,006,591	18- %
Active Listings	313	391	19- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,962,000	3,443,200	13- %	9,915,000	14,996,340	33- %
Units Listed	9	33	72- %	32	77	58- %
Units Sold	4	5	20- %	14	23	39- %
Sale Success Ratio	30 %	38 %		32 %	50 %	
% Sales to Listings	44 %	15 %		43 %	29 %	
Avg Price/Unit	740,500	688,640	7 %	708,214	652,014	8 %
Active Listings	33	48	31- %			

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AREA: North Vancouver

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	30,385,750	24,170,500	25 %	72,773,338	87,359,850	16- %
Units Listed	53	72	26- %	248	255	2- %
Units Sold	54	39	38 %	138	142	2- %
Sale Success Ratio	75 %	66 %		62 %	78 %	
% Sales to Listings	101 %	54 %		55 %	55 %	
Avg Price/Unit	562,699	619,756	9- %	527,343	615,210	14- %
Active Listings	106	94	12 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	33,347,750	27,613,700	20 %	82,688,338	102,356,190	19- %
Units Listed	62	105	40- %	280	332	15- %
Units Sold	58	44	31 %	152	165	7- %
Sale Success Ratio	68 %	61 %		57 %	72 %	
% Sales to Listings	93 %	41 %		54 %	49 %	
Avg Price/Unit	574,961	627,584	8- %	544,002	620,340	12- %
Active Listings	139	142	2- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	7,762,699	3,762,100	106 %	15,003,399	32,423,260	53- %
Units Listed	41	26	57 %	95	161	40- %
Units Sold	17	6	183 %	32	50	36- %
Sale Success Ratio	68 %	20 %		43 %	27 %	
% Sales to Listings	41 %	23 %		33 %	31 %	
Avg Price/Unit	456,629	627,016	27- %	468,856	648,465	27- %
Active Listings	94	116	18- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	29,935,500	29,585,450	1 %	94,091,650	137,949,283	31- %
Units Listed	142	176	19- %	535	678	21- %
Units Sold	86	78	10 %	281	357	21- %
Sale Success Ratio	71 %	63 %		58 %	74 %	
% Sales to Listings	60 %	44 %		52 %	52 %	
Avg Price/Unit	348,087	379,300	8- %	334,845	386,412	13- %
Active Listings	276	276	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	37,698,199	33,347,550	13 %	109,095,049	170,372,543	35- %
Units Listed	183	202	9- %	630	839	24- %
Units Sold	103	84	22 %	313	407	23- %
Sale Success Ratio	71 %	55 %		56 %	61 %	
% Sales to Listings	56 %	41 %		49 %	48 %	
Avg Price/Unit	366,001	396,994	7- %	348,546	418,605	16- %
Active Listings	370	392	5- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2009

AREA: North Vancouver

DET/ATT/APT SUB-TOTALS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	19,480,699	13,240,300	47 %	60,373,899	78,224,255	22- %
Units Listed	68	70	2- %	200	293	31- %
Units Sold	29	15	93 %	74	93	20- %
Sale Success Ratio	51 %	30 %		38 %	35 %	
% Sales to Listings	42 %	21 %		37 %	31 %	
Avg Price/Unit	671,748	882,686	23- %	815,863	841,121	3- %
Active Listings	168	195	13- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	161,477,000	148,652,850	8 %	436,135,303	647,470,534	32- %
Units Listed	348	492	29- %	1,411	1,801	21- %
Units Sold	266	215	23 %	761	929	18- %
Sale Success Ratio	73 %	64 %		57 %	74 %	
% Sales to Listings	76 %	43 %		53 %	51 %	
Avg Price/Unit	607,056	691,408	12- %	573,108	696,954	17- %
Active Listings	654	730	10- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	180,957,699	161,893,150	11 %	496,509,202	725,694,789	31- %
Units Listed	416	562	25- %	1,611	2,094	23- %
Units Sold	295	230	28 %	835	1,022	18- %
Sale Success Ratio	70 %	60 %		55 %	67 %	
% Sales to Listings	70 %	40 %		51 %	48 %	
Avg Price/Unit	613,415	703,883	12- %	594,621	710,073	16- %
Active Listings	822	925	11- %			

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2009

AREA: North Vancouver

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	280,000	100- %
Units Listed	3	1	200 %	5	8	37- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	4	4	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	280,000	100- %
Units Listed	3	1	200 %	5	8	37- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	4	4	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	1,000,000	5,853,000	82- %
Units Listed	5	8	37- %	17	26	34- %
Units Sold	0	0	0 %	2	11	81- %
Sale Success Ratio	0 %	0 %		9 %	57 %	
% Sales to Listings	0 %	0 %		11 %	42 %	
Avg Price/Unit	0	0	0 %	500,000	532,090	6- %
Active Listings	20	25	20- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2009

AREA: North Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	19,480,699	13,240,300	47 %	60,373,899	78,224,255	22- %
Units Listed	68	70	2- %	200	293	31- %
Units Sold	29	15	93 %	74	93	20- %
Sale Success Ratio	51 %	30 %		38 %	35 %	
% Sales to Listings	42 %	21 %		37 %	31 %	
Avg Price/Unit	671,748	882,686	23- %	815,863	841,121	3- %
Active Listings	168	195	13- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	161,477,000	148,652,850	8 %	437,135,303	653,603,534	33- %
Units Listed	356	501	28- %	1,433	1,835	21- %
Units Sold	266	215	23 %	763	940	18- %
Sale Success Ratio	72 %	64 %		56 %	73 %	
% Sales to Listings	74 %	42 %		53 %	51 %	
Avg Price/Unit	607,056	691,408	12- %	572,916	695,322	17- %
Active Listings	678	759	10- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	180,957,699	161,893,150	11 %	497,509,202	731,827,789	32- %
Units Listed	424	571	25- %	1,633	2,128	23- %
Units Sold	295	230	28 %	837	1,033	18- %
Sale Success Ratio	69 %	60 %		54 %	67 %	
% Sales to Listings	69 %	40 %		51 %	48 %	
Avg Price/Unit	613,415	703,883	12- %	594,395	708,448	16- %
Active Listings	846	954	11- %			

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AREA: North Vancouver

TOTAL

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