

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2009

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	6,095,000	7,409,000	17- %	10,603,000	21,319,655	50- %
Units Listed	18	6	200 %	41	32	28 %
Units Sold	5	5	0 %	9	14	35- %
Sale Success Ratio	27 %	62 %		25 %	58 %	
% Sales to Listings	27 %	83 %		21 %	43 %	
Avg Price/Unit	1,219,000	1,481,800	17- %	1,178,111	1,522,832	22- %
Active Listings	48	20	140 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	48,603,900	104,791,783	53- %	87,528,350	220,225,791	60- %
Units Listed	121	157	22- %	339	417	18- %
Units Sold	64	103	37- %	118	221	46- %
Sale Success Ratio	55 %	81 %		40 %	78 %	
% Sales to Listings	52 %	65 %		34 %	52 %	
Avg Price/Unit	759,435	1,017,395	25- %	741,765	996,496	25- %
Active Listings	298	213	39 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	54,698,900	112,200,783	51- %	98,131,350	241,545,446	59- %
Units Listed	139	163	14- %	380	449	15- %
Units Sold	69	108	36- %	127	235	45- %
Sale Success Ratio	51 %	80 %		38 %	76 %	
% Sales to Listings	49 %	66 %		33 %	52 %	
Avg Price/Unit	792,737	1,038,896	23- %	772,687	1,027,852	24- %
Active Listings	346	233	48 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,005,000	1,804,900	11 %	2,803,000	5,621,750	50- %
Units Listed	3	22	86- %	16	37	56- %
Units Sold	3	3	0 %	4	8	50- %
Sale Success Ratio	33 %	100 %		18 %	53 %	
% Sales to Listings	100 %	13 %		25 %	21 %	
Avg Price/Unit	668,333	601,633	11 %	700,750	702,718	0 %
Active Listings	38	39	2- %			

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AREA: North Vancouver

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	12,220,700	16,106,100	24- %	19,293,588	43,921,350	56- %
Units Listed	51	49	4 %	132	136	2- %
Units Sold	26	26	0 %	41	72	43- %
Sale Success Ratio	63 %	86 %		43 %	83 %	
% Sales to Listings	50 %	53 %		31 %	52 %	
Avg Price/Unit	470,026	619,465	24- %	470,575	610,018	22- %
Active Listings	118	71	66 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	14,225,700	17,911,000	20- %	22,096,588	49,543,100	55- %
Units Listed	54	71	23- %	148	173	14- %
Units Sold	29	29	0 %	45	80	43- %
Sale Success Ratio	58 %	87 %		38 %	79 %	
% Sales to Listings	53 %	40 %		30 %	46 %	
Avg Price/Unit	490,541	617,620	20- %	491,035	619,288	20- %
Active Listings	156	110	41 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,895,900	5,615,237	48- %	3,883,800	25,456,360	84- %
Units Listed	12	19	36- %	34	69	50- %
Units Sold	7	9	22- %	9	38	76- %
Sale Success Ratio	70 %	36 %		24 %	48 %	
% Sales to Listings	58 %	47 %		26 %	55 %	
Avg Price/Unit	413,700	623,915	33- %	431,533	669,904	35- %
Active Listings	70	128	45- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	18,166,150	36,986,100	50- %	37,122,550	84,876,633	56- %
Units Listed	115	109	5 %	295	351	15- %
Units Sold	58	93	37- %	117	220	46- %
Sale Success Ratio	59 %	85 %		46 %	83 %	
% Sales to Listings	50 %	85 %		39 %	62 %	
Avg Price/Unit	313,209	397,700	21- %	317,286	385,802	17- %
Active Listings	265	164	61 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	21,062,050	42,601,337	50- %	41,006,350	110,332,993	62- %
Units Listed	127	128	0 %	329	420	21- %
Units Sold	65	102	36- %	126	258	51- %
Sale Success Ratio	60 %	76 %		43 %	75 %	
% Sales to Listings	51 %	79 %		38 %	61 %	
Avg Price/Unit	324,031	417,660	22- %	325,447	427,647	23- %
Active Listings	335	292	14 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: North Vancouver

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,995,900	14,829,137	25- %	17,289,800	52,397,765	67- %
Units Listed	33	47	29- %	91	138	34- %
Units Sold	15	17	11- %	22	60	63- %
Sale Success Ratio	40 %	47 %		23 %	51 %	
% Sales to Listings	45 %	36 %		24 %	43 %	
Avg Price/Unit	733,060	872,302	15- %	785,900	873,296	10- %
Active Listings	156	187	16- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	78,990,750	157,883,983	49- %	143,944,488	349,023,774	58- %
Units Listed	287	315	8- %	766	904	15- %
Units Sold	148	222	33- %	276	513	46- %
Sale Success Ratio	58 %	83 %		42 %	81 %	
% Sales to Listings	51 %	70 %		36 %	56 %	
Avg Price/Unit	533,721	711,189	24- %	521,538	680,358	23- %
Active Listings	681	448	52 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	89,986,650	172,713,120	47- %	161,234,288	401,421,539	59- %
Units Listed	320	362	11- %	857	1,042	17- %
Units Sold	163	239	31- %	298	573	47- %
Sale Success Ratio	56 %	79 %		40 %	76 %	
% Sales to Listings	50 %	66 %		34 %	54 %	
Avg Price/Unit	552,065	722,649	23- %	541,054	700,561	22- %
Active Listings	837	635	31 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

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SALES SUMMARY AS AT MARCH 31, 2009

AREA: North Vancouver

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	280,000	100- %
Units Listed	1	2	50- %	2	6	66- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	2	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	280,000	100- %
Units Listed	1	2	50- %	2	6	66- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	2	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	845,000	1,479,000	42- %	845,000	5,103,000	83- %
Units Listed	2	2	0 %	10	14	28- %
Units Sold	1	3	66- %	1	10	90- %
Sale Success Ratio	0 %	60 %		25 %	55 %	
% Sales to Listings	50 %	150 %		10 %	71 %	
Avg Price/Unit	845,000	493,000	71 %	845,000	510,300	65 %
Active Listings	31	14	121 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2009

AREA: North Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	10,995,900	14,829,137	25- %	17,289,800	52,397,765	67- %
Units Listed	33	47	29- %	91	138	34- %
Units Sold	15	17	11- %	22	60	63- %
Sale Success Ratio	40 %	47 %		23 %	51 %	
% Sales to Listings	45 %	36 %		24 %	43 %	
Avg Price/Unit	733,060	872,302	15- %	785,900	873,296	10- %
Active Listings	156	187	16- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	79,835,750	159,362,983	49- %	144,789,488	354,406,774	59- %
Units Listed	290	319	9- %	778	924	15- %
Units Sold	149	225	33- %	277	523	47- %
Sale Success Ratio	58 %	82 %		42 %	79 %	
% Sales to Listings	51 %	70 %		35 %	56 %	
Avg Price/Unit	535,810	708,279	24- %	522,705	677,642	22- %
Active Listings	714	464	53 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	90,831,650	174,192,120	47- %	162,079,288	406,804,539	60- %
Units Listed	323	366	11- %	869	1,062	18- %
Units Sold	164	242	32- %	299	583	48- %
Sale Success Ratio	56 %	78 %		40 %	75 %	
% Sales to Listings	50 %	66 %		34 %	54 %	
Avg Price/Unit	553,851	719,802	23- %	542,071	697,777	22- %
Active Listings	870	651	33 %			

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SALES SUMMARY AS AT MARCH 31, 2009

AREA: North Vancouver

TOTAL

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Units Sold	15	17	11- %	22	60	63- %
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Gross Sales	79,835,750	159,362,983	49- %	144,789,488	354,406,774	59- %
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