

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT FEBRUARY 28, 2009

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,240,000	6,031,905	62- %	4,508,000	13,910,655	67- %
Units Listed	7	10	30- %	23	26	11- %
Units Sold	2	4	50- %	4	9	55- %
Sale Success Ratio	25 %	57 %		23 %	56 %	
% Sales to Listings	28 %	40 %		17 %	34 %	
Avg Price/Unit	1,120,000	1,507,976	25- %	1,127,000	1,545,628	27- %
Active Listings	48	22	118 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	31,373,450	73,887,167	57- %	38,924,450	115,434,008	66- %
Units Listed	135	142	4- %	218	260	16- %
Units Sold	44	77	42- %	54	118	54- %
Sale Success Ratio	49 %	81 %		30 %	75 %	
% Sales to Listings	32 %	54 %		24 %	45 %	
Avg Price/Unit	713,032	959,573	25- %	720,823	978,254	26- %
Active Listings	292	182	60 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	33,613,450	79,919,072	57- %	43,432,450	129,344,663	66- %
Units Listed	142	152	6- %	241	286	15- %
Units Sold	46	81	43- %	58	127	54- %
Sale Success Ratio	47 %	79 %		29 %	73 %	
% Sales to Listings	32 %	53 %		24 %	44 %	
Avg Price/Unit	730,727	986,655	25- %	748,835	1,018,461	26- %
Active Listings	340	204	66 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	1,398,900	100- %	798,000	3,816,850	79- %
Units Listed	7	7	0 %	13	15	13- %
Units Sold	0	2	100- %	1	5	80- %
Sale Success Ratio	0 %	50 %		7 %	41 %	
% Sales to Listings	0 %	28 %		7 %	33 %	
Avg Price/Unit	0	699,450	100- %	798,000	763,370	4 %
Active Listings	44	20	120 %			

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AREA: North Vancouver

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	5,347,888	19,692,650	72- %	7,072,888	27,815,250	74- %
Units Listed	47	53	11- %	81	87	6- %
Units Sold	12	33	63- %	15	46	67- %
Sale Success Ratio	44 %	86 %		28 %	82 %	
% Sales to Listings	25 %	62 %		18 %	52 %	
Avg Price/Unit	445,657	596,746	25- %	471,525	604,679	22- %
Active Listings	108	52	107 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	5,347,888	21,091,550	74- %	7,870,888	31,632,100	75- %
Units Listed	54	60	10- %	94	102	7- %
Units Sold	12	35	65- %	16	51	68- %
Sale Success Ratio	37 %	83 %		24 %	75 %	
% Sales to Listings	22 %	58 %		17 %	50 %	
Avg Price/Unit	445,657	602,615	26- %	491,930	620,237	20- %
Active Listings	152	72	111 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	619,900	13,611,600	95- %	987,900	19,841,123	95- %
Units Listed	16	24	33- %	22	50	56- %
Units Sold	1	18	94- %	2	29	93- %
Sale Success Ratio	10 %	62 %		7 %	54 %	
% Sales to Listings	6 %	75 %		9 %	58 %	
Avg Price/Unit	619,900	756,200	18- %	493,950	684,176	27- %
Active Listings	68	134	49- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	12,388,400	28,053,433	55- %	18,956,400	47,890,533	60- %
Units Listed	93	131	29- %	180	242	25- %
Units Sold	37	75	50- %	59	127	53- %
Sale Success Ratio	52 %	81 %		37 %	81 %	
% Sales to Listings	39 %	57 %		32 %	52 %	
Avg Price/Unit	334,821	374,045	10- %	321,294	377,090	14- %
Active Listings	248	164	51 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	13,008,300	41,665,033	68- %	19,944,300	67,731,656	70- %
Units Listed	109	155	29- %	202	292	30- %
Units Sold	38	93	59- %	61	156	60- %
Sale Success Ratio	47 %	76 %		33 %	75 %	
% Sales to Listings	34 %	60 %		30 %	53 %	
Avg Price/Unit	342,323	448,011	23- %	326,955	434,177	24- %
Active Listings	316	298	6 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT FEBRUARY 28, 2009

AREA: North Vancouver

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,859,900	21,042,405	86- %	6,293,900	37,568,628	83- %
Units Listed	30	41	26- %	58	91	36- %
Units Sold	3	24	87- %	7	43	83- %
Sale Success Ratio	13 %	60 %		12 %	53 %	
% Sales to Listings	10 %	58 %		12 %	47 %	
Avg Price/Unit	953,300	876,766	8 %	899,128	873,689	2 %
Active Listings	160	176	9- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	49,109,738	121,633,250	59- %	64,953,738	191,139,791	66- %
Units Listed	275	326	15- %	479	589	18- %
Units Sold	93	185	49- %	128	291	56- %
Sale Success Ratio	50 %	82 %		32 %	79 %	
% Sales to Listings	33 %	56 %		26 %	49 %	
Avg Price/Unit	528,061	657,477	19- %	507,451	656,837	22- %
Active Listings	648	398	62 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	51,969,638	142,675,655	63- %	71,247,638	228,708,419	68- %
Units Listed	305	367	16- %	537	680	21- %
Units Sold	96	209	54- %	135	334	59- %
Sale Success Ratio	45 %	78 %		30 %	74 %	
% Sales to Listings	31 %	56 %		25 %	49 %	
Avg Price/Unit	541,350	682,658	20- %	527,760	684,755	22- %
Active Listings	808	574	40 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT FEBRUARY 28, 2009

AREA: North Vancouver

MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,200,000	100- %	0	280,000	100- %
Units Listed	0	4	100- %	1	4	75- %
Units Sold	0	1	100- %	0	0	0 %
Sale Success Ratio	0 %	50 %		0 %	0 %	
% Sales to Listings	0 %	25 %		0 %	0 %	
Avg Price/Unit	0	1,200,000	100- %	0	0	0 %
Active Listings	2	2	0 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,200,000	100- %	0	280,000	100- %
Units Listed	0	4	100- %	1	4	75- %
Units Sold	0	1	100- %	0	0	0 %
Sale Success Ratio	0 %	50 %		0 %	0 %	
% Sales to Listings	0 %	25 %		0 %	0 %	
Avg Price/Unit	0	1,200,000	100- %	0	0	0 %
Active Listings	2	2	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,323,000	100- %	0	3,624,000	100- %
Units Listed	6	8	25- %	8	12	33- %
Units Sold	0	2	100- %	0	7	100- %
Sale Success Ratio	0 %	66 %		0 %	53 %	
% Sales to Listings	0 %	25 %		0 %	58 %	
Avg Price/Unit	0	661,500	100- %	0	517,714	100- %
Active Listings	29	17	70 %			

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SALES SUMMARY AS AT FEBRUARY 28, 2009

AREA: North Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,859,900	21,042,405	86- %	6,293,900	37,568,628	83- %
Units Listed	30	41	26- %	58	91	36- %
Units Sold	3	24	87- %	7	43	83- %
Sale Success Ratio	13 %	60 %		12 %	53 %	
% Sales to Listings	10 %	58 %		12 %	47 %	
Avg Price/Unit	953,300	876,766	8 %	899,128	873,689	2 %
Active Listings	160	176	9- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	49,109,738	124,156,250	60- %	64,953,738	195,043,791	66- %
Units Listed	281	338	16- %	488	605	19- %
Units Sold	93	188	50- %	128	298	57- %
Sale Success Ratio	49 %	81 %		32 %	77 %	
% Sales to Listings	33 %	55 %		26 %	49 %	
Avg Price/Unit	528,061	660,405	20- %	507,451	654,509	22- %
Active Listings	679	417	62 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	51,969,638	145,198,655	64- %	71,247,638	232,612,419	69- %
Units Listed	311	379	17- %	546	696	21- %
Units Sold	96	212	54- %	135	341	60- %
Sale Success Ratio	45 %	78 %		29 %	73 %	
% Sales to Listings	30 %	55 %		24 %	48 %	
Avg Price/Unit	541,350	684,899	20- %	527,760	682,147	22- %
Active Listings	839	593	41 %			

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SALES SUMMARY AS AT FEBRUARY 28, 2009

AREA: North Vancouver

TOTAL

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Gross Sales	2,859,900	21,042,405	86- %	6,293,900	37,568,628	83- %
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