

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JANUARY 31, 2009

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,268,000	7,878,750	71- %	2,268,000	7,878,750	71- %
Units Listed	16	16	0 %	16	16	0 %
Units Sold	2	5	60- %	2	5	60- %
Sale Success Ratio	22 %	55 %		22 %	55 %	
% Sales to Listings	12 %	31 %		12 %	31 %	
Avg Price/Unit	1,134,000	1,575,750	28- %	1,134,000	1,575,750	28- %
Active Listings	49	19	157 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	7,551,000	41,546,841	81- %	7,551,000	41,546,841	81- %
Units Listed	83	118	29- %	83	118	29- %
Units Sold	10	41	75- %	10	41	75- %
Sale Success Ratio	11 %	67 %		11 %	67 %	
% Sales to Listings	12 %	34 %		12 %	34 %	
Avg Price/Unit	755,100	1,013,337	25- %	755,100	1,013,337	25- %
Active Listings	246	135	82 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	9,819,000	49,425,591	80- %	9,819,000	49,425,591	80- %
Units Listed	99	134	26- %	99	134	26- %
Units Sold	12	46	73- %	12	46	73- %
Sale Success Ratio	12 %	65 %		12 %	65 %	
% Sales to Listings	12 %	34 %		12 %	34 %	
Avg Price/Unit	818,250	1,074,469	23- %	818,250	1,074,469	23- %
Active Listings	295	154	91 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	798,000	2,417,950	66- %	798,000	2,417,950	66- %
Units Listed	6	8	25- %	6	8	25- %
Units Sold	1	3	66- %	1	3	66- %
Sale Success Ratio	12 %	37 %		12 %	37 %	
% Sales to Listings	16 %	37 %		16 %	37 %	
Avg Price/Unit	798,000	805,983	0 %	798,000	805,983	0 %
Active Listings	42	17	147 %			

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ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,725,000	8,122,600	78- %	1,725,000	8,122,600	78- %
Units Listed	34	34	0 %	34	34	0 %
Units Sold	3	13	76- %	3	13	76- %
Sale Success Ratio	11 %	72 %		11 %	72 %	
% Sales to Listings	8 %	38 %		8 %	38 %	
Avg Price/Unit	575,000	624,815	7- %	575,000	624,815	7- %
Active Listings	88	37	137 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	2,523,000	10,540,550	76- %	2,523,000	10,540,550	76- %
Units Listed	40	42	4- %	40	42	4- %
Units Sold	4	16	75- %	4	16	75- %
Sale Success Ratio	11 %	61 %		11 %	61 %	
% Sales to Listings	10 %	38 %		10 %	38 %	
Avg Price/Unit	630,750	658,784	4- %	630,750	658,784	4- %
Active Listings	130	54	140 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	368,000	6,229,523	94- %	368,000	6,229,523	94- %
Units Listed	6	26	76- %	6	26	76- %
Units Sold	1	11	90- %	1	11	90- %
Sale Success Ratio	5 %	45 %		5 %	45 %	
% Sales to Listings	16 %	42 %		16 %	42 %	
Avg Price/Unit	368,000	566,320	35- %	368,000	566,320	35- %
Active Listings	62	139	55- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	6,568,000	19,837,100	66- %	6,568,000	19,837,100	66- %
Units Listed	87	111	21- %	87	111	21- %
Units Sold	22	52	57- %	22	52	57- %
Sale Success Ratio	25 %	82 %		25 %	82 %	
% Sales to Listings	25 %	46 %		25 %	46 %	
Avg Price/Unit	298,545	381,482	21- %	298,545	381,482	21- %
Active Listings	225	125	80 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	6,936,000	26,066,623	73- %	6,936,000	26,066,623	73- %
Units Listed	93	137	32- %	93	137	32- %
Units Sold	23	63	63- %	23	63	63- %
Sale Success Ratio	22 %	72 %		22 %	72 %	
% Sales to Listings	24 %	45 %		24 %	45 %	
Avg Price/Unit	301,565	413,755	27- %	301,565	413,755	27- %
Active Listings	287	264	8 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: North Vancouver

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,434,000	16,526,223	79- %	3,434,000	16,526,223	79- %
Units Listed	28	50	44- %	28	50	44- %
Units Sold	4	19	78- %	4	19	78- %
Sale Success Ratio	11 %	46 %		11 %	46 %	
% Sales to Listings	14 %	38 %		14 %	38 %	
Avg Price/Unit	858,500	869,801	1- %	858,500	869,801	1- %
Active Listings	153	175	12- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	15,844,000	69,506,541	77- %	15,844,000	69,506,541	77- %
Units Listed	204	263	22- %	204	263	22- %
Units Sold	35	106	66- %	35	106	66- %
Sale Success Ratio	17 %	74 %		17 %	74 %	
% Sales to Listings	17 %	40 %		17 %	40 %	
Avg Price/Unit	452,685	655,722	30- %	452,685	655,722	30- %
Active Listings	559	297	88 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	19,278,000	86,032,764	77- %	19,278,000	86,032,764	77- %
Units Listed	232	313	25- %	232	313	25- %
Units Sold	39	125	68- %	39	125	68- %
Sale Success Ratio	16 %	68 %		16 %	68 %	
% Sales to Listings	16 %	39 %		16 %	39 %	
Avg Price/Unit	494,307	688,262	28- %	494,307	688,262	28- %
Active Listings	712	472	50 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JANUARY 31, 2009

AREA: North Vancouver

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	920,000-	100- %	0	920,000-	100- %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	1-	100- %	0	1-	100- %
Sale Success Ratio	0 %	100- %		0 %	100- %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	920,000	100- %	0	920,000	100- %
Active Listings	2	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	920,000-	100- %	0	920,000-	100- %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	1-	100- %	0	1-	100- %
Sale Success Ratio	0 %	100- %		0 %	100- %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	920,000	100- %	0	920,000	100- %
Active Listings	2	0	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	2,301,000	100- %	0	2,301,000	100- %
Units Listed	2	4	50- %	2	4	50- %
Units Sold	0	5	100- %	0	5	100- %
Sale Success Ratio	0 %	50 %		0 %	50 %	
% Sales to Listings	0 %	125 %		0 %	125 %	
Avg Price/Unit	0	460,200	100- %	0	460,200	100- %
Active Listings	26	12	116 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: North Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	3,434,000	16,526,223	79- %	3,434,000	16,526,223	79- %
Units Listed	28	50	44- %	28	50	44- %
Units Sold	4	19	78- %	4	19	78- %
Sale Success Ratio	11 %	46 %		11 %	46 %	
% Sales to Listings	14 %	38 %		14 %	38 %	
Avg Price/Unit	858,500	869,801	1- %	858,500	869,801	1- %
Active Listings	153	175	12- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	15,844,000	70,887,541	77- %	15,844,000	70,887,541	77- %
Units Listed	207	267	22- %	207	267	22- %
Units Sold	35	110	68- %	35	110	68- %
Sale Success Ratio	17 %	71 %		17 %	71 %	
% Sales to Listings	16 %	41 %		16 %	41 %	
Avg Price/Unit	452,685	644,432	29- %	452,685	644,432	29- %
Active Listings	587	309	89 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	19,278,000	87,413,764	77- %	19,278,000	87,413,764	77- %
Units Listed	235	317	25- %	235	317	25- %
Units Sold	39	129	69- %	39	129	69- %
Sale Success Ratio	16 %	66 %		16 %	66 %	
% Sales to Listings	16 %	40 %		16 %	40 %	
Avg Price/Unit	494,307	677,626	27- %	494,307	677,626	27- %
Active Listings	740	484	52 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: North Vancouver

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,434,000	16,526,223	79- %	3,434,000	16,526,223	79- %
Units Listed	28	50	44- %	28	50	44- %
Units Sold	4	19	78- %	4	19	78- %
Sale Success Ratio	11 %	46 %		11 %	46 %	
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Avg Price/Unit	858,500	869,801	1- %	858,500	869,801	1- %
Active Listings	153	175	12- %			

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RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	15,844,000	70,887,541	77- %	15,844,000	70,887,541	77- %
Units Listed	207	267	22- %	207	267	22- %
Units Sold	35	110	68- %	35	110	68- %
Sale Success Ratio	17 %	71 %		17 %	71 %	
% Sales to Listings	16 %	41 %		16 %	41 %	
Avg Price/Unit	452,685	644,432	29- %	452,685	644,432	29- %
Active Listings	587	309	89 %			

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ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	19,278,000	87,413,764	77- %	19,278,000	87,413,764	77- %
Units Listed	235	317	25- %	235	317	25- %
Units Sold	39	129	69- %	39	129	69- %
Sale Success Ratio	16 %	66 %		16 %	66 %	
% Sales to Listings	16 %	40 %		16 %	40 %	
Avg Price/Unit	494,307	677,626	27- %	494,307	677,626	27- %
Active Listings	740	484	52 %			