

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	4,440,000	7,156,000	37- %	56,488,392	73,826,409	23- %
Units Listed	6	3	100 %	144	98	46 %
Units Sold	3	5	40- %	39	56	30- %
Sale Success Ratio	18 %	41 %		34 %	55 %	
% Sales to Listings	50 %	166 %		27 %	57 %	
Avg Price/Unit	1,480,000	1,431,200	3 %	1,448,420	1,318,328	9 %
Active Listings	42	12	250 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	23,852,000	37,946,600	37- %	736,098,336	933,276,817	21- %
Units Listed	25	16	56 %	1,734	1,418	22 %
Units Sold	34	42	19- %	789	1,086	27- %
Sale Success Ratio	23 %	43 %		50 %	74 %	
% Sales to Listings	136 %	262 %		45 %	76 %	
Avg Price/Unit	701,529	903,490	22- %	932,950	859,370	8 %
Active Listings	253	78	224 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	28,292,000	45,102,600	37- %	792,586,728	1,007,103,226	21- %
Units Listed	31	19	63 %	1,878	1,516	23 %
Units Sold	37	47	21- %	828	1,142	27- %
Sale Success Ratio	23 %	43 %		49 %	73 %	
% Sales to Listings	119 %	247 %		44 %	75 %	
Avg Price/Unit	764,648	959,629	20- %	957,230	881,876	8 %
Active Listings	295	90	227 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	750,000	1,375,000	45- %	26,498,010	35,286,800	24- %
Units Listed	3	0	0 %	158	78	102 %
Units Sold	1	2	50- %	40	50	20- %
Sale Success Ratio	5 %	28 %		30 %	63 %	
% Sales to Listings	33 %	0 %		25 %	64 %	
Avg Price/Unit	750,000	687,500	9 %	662,450	705,736	6- %
Active Listings	44	17	158 %			

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AREA: North Vancouver

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	6,163,700	11,202,000	44- %	157,488,900	222,209,173	29- %
Units Listed	10	6	66 %	526	475	10 %
Units Sold	12	19	36- %	268	403	33- %
Sale Success Ratio	28 %	82 %		57 %	81 %	
% Sales to Listings	120 %	316 %		50 %	84 %	
Avg Price/Unit	513,641	589,578	12- %	587,645	551,387	6 %
Active Listings	80	21	280 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	6,913,700	12,577,000	45- %	183,986,910	257,495,973	28- %
Units Listed	13	6	116 %	684	553	23 %
Units Sold	13	21	38- %	308	453	32- %
Sale Success Ratio	20 %	70 %		51 %	79 %	
% Sales to Listings	100 %	350 %		45 %	81 %	
Avg Price/Unit	531,823	598,904	11- %	597,360	568,423	5 %
Active Listings	124	38	226 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,180,500	14,547,580	91- %	48,696,160	70,039,747	30- %
Units Listed	6	13	53- %	361	290	24 %
Units Sold	3	17	82- %	82	112	26- %
Sale Success Ratio	9 %	60 %		19 %	67 %	
% Sales to Listings	50 %	130 %		22 %	38 %	
Avg Price/Unit	393,500	855,740	54- %	593,855	625,354	5- %
Active Listings	73	137	46- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	7,458,900	19,375,000	61- %	244,929,003	376,656,923	34- %
Units Listed	29	21	38 %	1,326	1,253	5 %
Units Sold	21	49	57- %	646	1,033	37- %
Sale Success Ratio	23 %	59 %		54 %	79 %	
% Sales to Listings	72 %	233 %		48 %	82 %	
Avg Price/Unit	355,185	395,408	10- %	379,147	364,624	3 %
Active Listings	224	77	190 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	8,639,400	33,922,580	74- %	293,625,163	446,696,670	34- %
Units Listed	35	34	2 %	1,687	1,543	9 %
Units Sold	24	66	63- %	728	1,145	36- %
Sale Success Ratio	19 %	60 %		45 %	77 %	
% Sales to Listings	68 %	194 %		43 %	74 %	
Avg Price/Unit	359,975	513,978	29- %	403,331	390,128	3 %
Active Listings	297	214	38 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: North Vancouver

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	6,370,500	23,078,580	72- %	131,682,562	179,152,956	26- %
Units Listed	15	16	6- %	663	466	42 %
Units Sold	7	24	70- %	161	218	26- %
Sale Success Ratio	10 %	51 %		24 %	62 %	
% Sales to Listings	46 %	150 %		24 %	46 %	
Avg Price/Unit	910,071	961,607	5- %	817,904	821,802	0 %
Active Listings	159	166	4- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	37,474,600	68,523,600	45- %	1,138,516,239	1,532,142,913	25- %
Units Listed	64	43	48 %	3,586	3,146	13 %
Units Sold	67	110	39- %	1,703	2,522	32- %
Sale Success Ratio	24 %	54 %		53 %	77 %	
% Sales to Listings	104 %	255 %		47 %	80 %	
Avg Price/Unit	559,322	622,941	10- %	668,535	607,511	10 %
Active Listings	557	176	216 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	43,845,100	91,602,180	52- %	1,270,198,801	1,711,295,869	25- %
Units Listed	79	59	33 %	4,249	3,612	17 %
Units Sold	74	134	44- %	1,864	2,740	31- %
Sale Success Ratio	21 %	54 %		48 %	76 %	
% Sales to Listings	93 %	227 %		43 %	75 %	
Avg Price/Unit	592,501	683,598	13- %	681,437	624,560	9 %
Active Listings	716	342	109 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT DECEMBER 31, 2008

AREA: North Vancouver

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	2,010,000	100- %	1,430,000	7,492,000	80- %
Units Listed	0	0	0 %	14	12	16 %
Units Sold	0	2	100- %	1	8	87- %
Sale Success Ratio	0 %	100 %		8 %	66 %	
% Sales to Listings	0 %	0 %		7 %	66 %	
Avg Price/Unit	0	1,005,000	100- %	1,430,000	936,500	52 %
Active Listings	3	1	200 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	2,010,000	100- %	1,430,000	7,492,000	80- %
Units Listed	0	0	0 %	14	12	16 %
Units Sold	0	2	100- %	1	8	87- %
Sale Success Ratio	0 %	100 %		8 %	66 %	
% Sales to Listings	0 %	0 %		7 %	66 %	
Avg Price/Unit	0	1,005,000	100- %	1,430,000	936,500	52 %
Active Listings	3	1	200 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	2,440,000	100- %	8,863,000	22,427,450	60- %
Units Listed	1	2	50- %	54	58	6- %
Units Sold	0	2	100- %	15	30	50- %
Sale Success Ratio	0 %	66 %		31 %	61 %	
% Sales to Listings	0 %	100 %		27 %	51 %	
Avg Price/Unit	0	1,220,000	100- %	590,866	747,581	20- %
Active Listings	25	18	38 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: North Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	6,370,500	23,078,580	72- %	131,682,562	179,152,956	26- %
Units Listed	15	16	6- %	663	466	42 %
Units Sold	7	24	70- %	161	218	26- %
Sale Success Ratio	10 %	51 %		24 %	62 %	
% Sales to Listings	46 %	150 %		24 %	46 %	
Avg Price/Unit	910,071	961,607	5- %	817,904	821,802	0 %
Active Listings	159	166	4- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	37,474,600	72,973,600	48- %	1,148,809,239	1,562,062,363	26- %
Units Listed	65	45	44 %	3,654	3,216	13 %
Units Sold	67	114	41- %	1,719	2,560	32- %
Sale Success Ratio	24 %	55 %		52 %	77 %	
% Sales to Listings	103 %	253 %		47 %	79 %	
Avg Price/Unit	559,322	640,119	12- %	668,300	610,180	9 %
Active Listings	585	195	200 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	43,845,100	96,052,180	54- %	1,280,491,801	1,741,215,319	26- %
Units Listed	80	61	31 %	4,317	3,682	17 %
Units Sold	74	138	46- %	1,880	2,778	32- %
Sale Success Ratio	21 %	54 %		47 %	75 %	
% Sales to Listings	92 %	226 %		43 %	75 %	
Avg Price/Unit	592,501	696,030	14- %	681,112	626,787	8 %
Active Listings	744	361	106 %			

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AREA: North Vancouver

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
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NEW						
Gross Sales	6,370,500	23,078,580	72- %	131,682,562	179,152,956	26- %
Units Listed	15	16	6- %	663	466	42 %
Units Sold	7	24	70- %	161	218	26- %
Sale Success Ratio	10 %	51 %		24 %	62 %	
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Avg Price/Unit	910,071	961,607	5- %	817,904	821,802	0 %
Active Listings	159	166	4- %			

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RESALE						
Gross Sales	37,474,600	72,973,600	48- %	1,148,809,239	1,562,062,363	26- %
Units Listed	65	45	44 %	3,654	3,216	13 %
Units Sold	67	114	41- %	1,719	2,560	32- %
Sale Success Ratio	24 %	55 %		52 %	77 %	
% Sales to Listings	103 %	253 %		47 %	79 %	
Avg Price/Unit	559,322	640,119	12- %	668,300	610,180	9 %
Active Listings	585	195	200 %			

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	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	43,845,100	96,052,180	54- %	1,280,491,801	1,741,215,319	26- %
Units Listed	80	61	31 %	4,317	3,682	17 %
Units Sold	74	138	46- %	1,880	2,778	32- %
Sale Success Ratio	21 %	54 %		47 %	75 %	
% Sales to Listings	92 %	226 %		43 %	75 %	
Avg Price/Unit	592,501	696,030	14- %	681,112	626,787	8 %
Active Listings	744	361	106 %			