

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2008

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,449,095	12,178,000	79- %	52,048,392	66,670,409	21- %
Units Listed	10	5	100 %	138	95	45 %
Units Sold	2	9	77- %	36	51	29- %
Sale Success Ratio	25 %	180 %		36 %	57 %	
% Sales to Listings	20 %	180 %		26 %	53 %	
Avg Price/Unit	1,224,547	1,353,111	9- %	1,445,788	1,307,262	10 %
Active Listings	52	21	147 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	22,724,400	70,522,200	67- %	712,246,336	895,330,217	20- %
Units Listed	65	66	1- %	1,709	1,402	21 %
Units Sold	30	78	61- %	755	1,044	27- %
Sale Success Ratio	25 %	108 %		53 %	76 %	
% Sales to Listings	46 %	118 %		44 %	74 %	
Avg Price/Unit	757,480	904,130	16- %	943,372	857,595	10 %
Active Listings	371	158	134 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	25,173,495	82,700,200	69- %	764,294,728	962,000,626	20- %
Units Listed	75	71	5 %	1,847	1,497	23 %
Units Sold	32	87	63- %	791	1,095	27- %
Sale Success Ratio	25 %	112 %		52 %	75 %	
% Sales to Listings	42 %	122 %		42 %	73 %	
Avg Price/Unit	786,671	950,577	17- %	966,238	878,539	9 %
Active Listings	423	179	136 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,680,000	6,093,800	72- %	25,748,010	33,911,800	24- %
Units Listed	11	7	57 %	155	78	98 %
Units Sold	2	9	77- %	39	48	18- %
Sale Success Ratio	18 %	900 %		35 %	66 %	
% Sales to Listings	18 %	128 %		25 %	61 %	
Avg Price/Unit	840,000	677,088	24 %	660,205	706,495	6- %
Active Listings	61	24	154 %			

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AREA: North Vancouver

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	6,859,500	14,914,500	54- %	151,325,200	211,007,173	28- %
Units Listed	27	27	0 %	516	469	10 %
Units Sold	13	26	50- %	256	384	33- %
Sale Success Ratio	32 %	60 %		60 %	81 %	
% Sales to Listings	48 %	96 %		49 %	81 %	
Avg Price/Unit	527,653	573,634	8- %	591,114	549,497	7 %
Active Listings	112	38	194 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	8,539,500	21,008,300	59- %	177,073,210	244,918,973	27- %
Units Listed	38	34	11 %	671	547	22 %
Units Sold	15	35	57- %	295	432	31- %
Sale Success Ratio	29 %	79 %		55 %	79 %	
% Sales to Listings	39 %	102 %		43 %	78 %	
Avg Price/Unit	569,300	600,237	5- %	600,248	566,942	5 %
Active Listings	173	62	179 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	17,981,500	100- %	47,515,660	55,492,167	14- %
Units Listed	15	89	83- %	355	277	28 %
Units Sold	0	20	100- %	79	95	16- %
Sale Success Ratio	0 %	76- %		20 %	68 %	
% Sales to Listings	0 %	22 %		22 %	34 %	
Avg Price/Unit	0	899,075	100- %	601,464	584,128	2 %
Active Listings	100	152	34- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	9,305,000	28,551,500	67- %	237,470,103	357,281,923	33- %
Units Listed	62	68	8- %	1,297	1,232	5 %
Units Sold	30	79	62- %	625	984	36- %
Sale Success Ratio	37 %	129 %		57 %	80 %	
% Sales to Listings	48 %	116 %		48 %	79 %	
Avg Price/Unit	310,166	361,411	14- %	379,952	363,091	4 %
Active Listings	285	138	106 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	9,305,000	46,533,000	80- %	284,985,763	412,774,090	30- %
Units Listed	77	157	50- %	1,652	1,509	9 %
Units Sold	30	99	69- %	704	1,079	34- %
Sale Success Ratio	31 %	282 %		47 %	79 %	
% Sales to Listings	38 %	63 %		42 %	71 %	
Avg Price/Unit	310,166	470,030	34- %	404,809	382,552	5 %
Active Listings	385	290	32 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2008

AREA: North Vancouver

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,129,095	36,253,300	88- %	125,312,062	156,074,376	19- %
Units Listed	36	101	64- %	648	450	44 %
Units Sold	4	38	89- %	154	194	20- %
Sale Success Ratio	11 %	190- %		25 %	64 %	
% Sales to Listings	11 %	37 %		23 %	43 %	
Avg Price/Unit	1,032,273	954,034	8 %	813,714	804,507	1 %
Active Listings	213	197	8 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	38,888,900	113,988,200	65- %	1,101,041,639	1,463,619,313	24- %
Units Listed	154	161	4- %	3,522	3,103	13 %
Units Sold	73	183	60- %	1,636	2,412	32- %
Sale Success Ratio	30 %	103 %		55 %	79 %	
% Sales to Listings	47 %	113 %		46 %	77 %	
Avg Price/Unit	532,724	622,886	14- %	673,008	606,807	10 %
Active Listings	768	334	129 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	43,017,995	150,241,500	71- %	1,226,353,701	1,619,693,689	24- %
Units Listed	190	262	27- %	4,170	3,553	17 %
Units Sold	77	221	65- %	1,790	2,606	31- %
Sale Success Ratio	28 %	141 %		50 %	77 %	
% Sales to Listings	40 %	84 %		42 %	73 %	
Avg Price/Unit	558,675	679,825	17- %	685,113	621,524	10 %
Active Listings	981	531	84 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2008

AREA: North Vancouver

MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,740,000	100- %	1,430,000	5,482,000	73- %
Units Listed	0	2	100- %	14	12	16 %
Units Sold	0	2	100- %	1	6	83- %
Sale Success Ratio	0 %	66 %		8 %	60 %	
% Sales to Listings	0 %	100 %		7 %	50 %	
Avg Price/Unit	0	870,000	100- %	1,430,000	913,666	56 %
Active Listings	3	3	0 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,740,000	100- %	1,430,000	5,482,000	73- %
Units Listed	0	2	100- %	14	12	16 %
Units Sold	0	2	100- %	1	6	83- %
Sale Success Ratio	0 %	66 %		8 %	60 %	
% Sales to Listings	0 %	100 %		7 %	50 %	
Avg Price/Unit	0	870,000	100- %	1,430,000	913,666	56 %
Active Listings	3	3	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	2,619,000	100- %	8,863,000	19,987,450	55- %
Units Listed	2	4	50- %	53	56	5- %
Units Sold	0	3	100- %	15	28	46- %
Sale Success Ratio	0 %	75 %		32 %	60 %	
% Sales to Listings	0 %	75 %		28 %	50 %	
Avg Price/Unit	0	873,000	100- %	590,866	713,837	17- %
Active Listings	25	19	31 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2008

AREA: North Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,129,095	36,253,300	88- %	125,312,062	156,074,376	19- %
Units Listed	36	101	64- %	648	450	44 %
Units Sold	4	38	89- %	154	194	20- %
Sale Success Ratio	11 %	190- %		25 %	64 %	
% Sales to Listings	11 %	37 %		23 %	43 %	
Avg Price/Unit	1,032,273	954,034	8 %	813,714	804,507	1 %
Active Listings	213	197	8 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	38,888,900	118,347,200	67- %	1,111,334,639	1,489,088,763	25- %
Units Listed	156	167	6- %	3,589	3,171	13 %
Units Sold	73	188	61- %	1,652	2,446	32- %
Sale Success Ratio	30 %	102 %		55 %	78 %	
% Sales to Listings	46 %	112 %		46 %	77 %	
Avg Price/Unit	532,724	629,506	15- %	672,720	608,785	10 %
Active Listings	796	356	123 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	43,017,995	154,600,500	72- %	1,236,646,701	1,645,163,139	24- %
Units Listed	192	268	28- %	4,237	3,621	17 %
Units Sold	77	226	65- %	1,806	2,640	31- %
Sale Success Ratio	28 %	138 %		50 %	77 %	
% Sales to Listings	40 %	84 %		42 %	72 %	
Avg Price/Unit	558,675	684,073	18- %	684,743	623,167	9 %
Active Listings	1,009	553	82 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

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AREA: North Vancouver

TOTAL

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Gross Sales	4,129,095	36,253,300	88- %	125,312,062	156,074,376	19- %
Units Listed	36	101	64- %	648	450	44 %
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Units Sold	77	226	65- %	1,806	2,640	31- %
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