

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2008

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,887,500	6,382,400	54- %	47,244,297	51,584,409	8- %
Units Listed	24	12	100 %	114	78	46 %
Units Sold	2	6	66- %	32	40	20- %
Sale Success Ratio	22 %	66 %		39 %	57 %	
% Sales to Listings	8 %	50 %		28 %	51 %	
Avg Price/Unit	1,443,750	1,063,733	35 %	1,476,384	1,289,610	14 %
Active Listings	45	24	87 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	36,946,750	64,084,890	42- %	641,936,600	753,036,067	14- %
Units Listed	207	154	34 %	1,503	1,229	22 %
Units Sold	43	75	42- %	672	885	24- %
Sale Success Ratio	33 %	72 %		57 %	78 %	
% Sales to Listings	20 %	48 %		44 %	72 %	
Avg Price/Unit	859,226	854,465	0 %	955,262	850,888	12 %
Active Listings	415	215	93 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	39,834,250	70,467,290	43- %	689,180,897	804,620,476	14- %
Units Listed	231	166	39 %	1,617	1,307	23 %
Units Sold	45	81	44- %	704	925	23- %
Sale Success Ratio	33 %	72 %		56 %	77 %	
% Sales to Listings	19 %	48 %		43 %	70 %	
Avg Price/Unit	885,205	869,966	1 %	978,950	869,859	12 %
Active Listings	460	239	92 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,404,000	4,468,000	68- %	24,068,010	26,382,000	8- %
Units Listed	24	14	71 %	131	65	101 %
Units Sold	2	6	66- %	37	37	0 %
Sale Success Ratio	22 %	75 %		38 %	62 %	
% Sales to Listings	8 %	42 %		28 %	56 %	
Avg Price/Unit	702,000	744,666	5- %	650,486	713,027	8- %
Active Listings	51	24	112 %			

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ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	12,052,500	13,833,200	12- %	137,284,200	173,828,573	21- %
Units Listed	60	33	81 %	446	395	12 %
Units Sold	22	26	15- %	230	319	27- %
Sale Success Ratio	52 %	81 %		65 %	84 %	
% Sales to Listings	36 %	78 %		51 %	80 %	
Avg Price/Unit	547,840	532,046	2 %	596,887	544,917	9 %
Active Listings	116	55	110 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	13,456,500	18,301,200	26- %	161,352,210	200,210,573	19- %
Units Listed	84	47	78 %	577	460	25 %
Units Sold	24	32	25- %	267	356	25- %
Sale Success Ratio	47 %	80 %		59 %	81 %	
% Sales to Listings	28 %	68 %		46 %	77 %	
Avg Price/Unit	560,687	571,912	1- %	604,315	562,389	7 %
Active Listings	167	79	111 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,158,400	569,900	103 %	44,701,660	33,009,389	35 %
Units Listed	26	35	25- %	309	155	99 %
Units Sold	3	1	200 %	73	66	10 %
Sale Success Ratio	10 %	20 %		21 %	64 %	
% Sales to Listings	11 %	2 %		23 %	42 %	
Avg Price/Unit	386,133	569,900	32- %	612,351	500,142	22 %
Active Listings	103	67	53 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	12,774,000	32,507,600	60- %	213,550,834	297,700,823	28- %
Units Listed	143	122	17 %	1,126	1,046	7 %
Units Sold	35	81	56- %	554	823	32- %
Sale Success Ratio	41 %	85 %		62 %	81 %	
% Sales to Listings	24 %	66 %		49 %	78 %	
Avg Price/Unit	364,971	401,328	9- %	385,470	361,726	6 %
Active Listings	314	158	98 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	13,932,400	33,077,500	57- %	258,252,494	330,710,212	21- %
Units Listed	169	157	7 %	1,435	1,201	19 %
Units Sold	38	82	53- %	627	889	29- %
Sale Success Ratio	33 %	82 %		50 %	79 %	
% Sales to Listings	22 %	52 %		43 %	74 %	
Avg Price/Unit	366,642	403,384	9- %	411,885	372,002	10 %
Active Listings	417	225	85 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2008

AREA: North Vancouver

DET/ATT/APT SUB-TOTALS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	5,449,900	11,420,300	52- %	116,013,967	110,975,798	4 %
Units Listed	74	61	21 %	554	298	85 %
Units Sold	7	13	46- %	142	143	0 %
Sale Success Ratio	15 %	59 %		27 %	62 %	
% Sales to Listings	9 %	21 %		25 %	47 %	
Avg Price/Unit	778,557	878,484	11- %	816,999	776,054	5 %
Active Listings	199	115	73 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	61,773,250	110,425,690	44- %	992,771,634	1,224,565,463	18- %
Units Listed	410	309	32 %	3,075	2,670	15 %
Units Sold	100	182	45- %	1,456	2,027	28- %
Sale Success Ratio	39 %	79 %		60 %	80 %	
% Sales to Listings	24 %	58 %		47 %	75 %	
Avg Price/Unit	617,732	606,734	1 %	681,848	604,127	12 %
Active Listings	845	428	97 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	67,223,150	121,845,990	44- %	1,108,785,601	1,335,541,261	16- %
Units Listed	484	370	30 %	3,629	2,968	22 %
Units Sold	107	195	45- %	1,598	2,170	26- %
Sale Success Ratio	35 %	77 %		54 %	78 %	
% Sales to Listings	22 %	52 %		44 %	73 %	
Avg Price/Unit	628,253	624,851	0 %	693,858	615,456	12 %
Active Listings	1,044	543	92 %			

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2008

AREA: North Vancouver

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	1,100,000	100- %	1,430,000	3,742,000	61- %
Units Listed	1	1	0 %	13	9	44 %
Units Sold	0	1	100- %	1	4	75- %
Sale Success Ratio	0 %	100 %		11 %	66 %	
% Sales to Listings	0 %	100 %		7 %	44 %	
Avg Price/Unit	0	1,100,000	100- %	1,430,000	935,500	52 %
Active Listings	5	4	25 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	1,100,000	100- %	1,430,000	3,742,000	61- %
Units Listed	1	1	0 %	13	9	44 %
Units Sold	0	1	100- %	1	4	75- %
Sale Success Ratio	0 %	100 %		11 %	66 %	
% Sales to Listings	0 %	100 %		7 %	44 %	
Avg Price/Unit	0	1,100,000	100- %	1,430,000	935,500	52 %
Active Listings	5	4	25 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	1,435,000	100- %	8,623,000	13,833,450	37- %
Units Listed	5	5	0 %	35	48	27- %
Units Sold	0	3	100- %	14	22	36- %
Sale Success Ratio	0 %	60 %		36 %	57 %	
% Sales to Listings	0 %	60 %		40 %	45 %	
Avg Price/Unit	0	478,333	100- %	615,928	628,793	2- %
Active Listings	15	19	21- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2008

AREA: North Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	5,449,900	11,420,300	52- %	116,013,967	110,975,798	4 %
Units Listed	74	61	21 %	554	298	85 %
Units Sold	7	13	46- %	142	143	0 %
Sale Success Ratio	15 %	59 %		27 %	62 %	
% Sales to Listings	9 %	21 %		25 %	47 %	
Avg Price/Unit	778,557	878,484	11- %	816,999	776,054	5 %
Active Listings	199	115	73 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	61,773,250	112,960,690	45- %	1,002,824,634	1,242,140,913	19- %
Units Listed	416	315	32 %	3,123	2,727	14 %
Units Sold	100	186	46- %	1,471	2,053	28- %
Sale Success Ratio	39 %	78 %		59 %	79 %	
% Sales to Listings	24 %	59 %		47 %	75 %	
Avg Price/Unit	617,732	607,315	1 %	681,729	605,036	12 %
Active Listings	865	451	91 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	67,223,150	124,380,990	45- %	1,118,838,601	1,353,116,711	17- %
Units Listed	490	376	30 %	3,677	3,025	21 %
Units Sold	107	199	46- %	1,613	2,196	26- %
Sale Success Ratio	35 %	77 %		54 %	78 %	
% Sales to Listings	21 %	52 %		43 %	72 %	
Avg Price/Unit	628,253	625,030	0 %	693,638	616,173	12 %
Active Listings	1,064	566	87 %			

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AREA: North Vancouver

TOTAL

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RESALE						
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Units Listed	416	315	32 %	3,123	2,727	14 %
Units Sold	100	186	46- %	1,471	2,053	28- %
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ALL						
Gross Sales	67,223,150	124,380,990	45- %	1,118,838,601	1,353,116,711	17- %
Units Listed	490	376	30 %	3,677	3,025	21 %
Units Sold	107	199	46- %	1,613	2,196	26- %
Sale Success Ratio	35 %	77 %		54 %	78 %	
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