

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: North Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	5,259,142	5,459,264	3- %	44,356,797	45,202,009	1- %
Units Listed	7	6	16 %	90	66	36 %
Units Sold	4	4	0 %	30	34	11- %
Sale Success Ratio	25 %	44 %		41 %	56 %	
% Sales to Listings	57 %	66 %		33 %	51 %	
Avg Price/Unit	1,314,785	1,364,816	3- %	1,478,559	1,329,470	11 %
Active Listings	30	21	42 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	46,110,900	81,428,988	43- %	604,989,850	688,951,177	12- %
Units Listed	99	93	6 %	1,296	1,075	20 %
Units Sold	52	83	37- %	629	810	22- %
Sale Success Ratio	31 %	70 %		60 %	79 %	
% Sales to Listings	52 %	89 %		48 %	75 %	
Avg Price/Unit	886,748	981,072	9- %	961,828	850,557	13 %
Active Listings	335	164	104 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	51,370,042	86,888,252	40- %	649,346,647	734,153,186	11- %
Units Listed	106	99	7 %	1,386	1,141	21 %
Units Sold	56	87	35- %	659	844	21- %
Sale Success Ratio	31 %	68 %		59 %	77 %	
% Sales to Listings	52 %	87 %		47 %	73 %	
Avg Price/Unit	917,322	998,715	8- %	985,351	869,849	13 %
Active Listings	365	185	97 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,977,000	1,653,800	19 %	22,664,010	21,914,000	3 %
Units Listed	10	15	33- %	107	51	109 %
Units Sold	3	3	0 %	35	31	12 %
Sale Success Ratio	16 %	33 %		39 %	60 %	
% Sales to Listings	30 %	20 %		32 %	60 %	
Avg Price/Unit	659,000	551,266	19 %	647,543	706,903	8- %
Active Listings	36	18	100 %			

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AREA: North Vancouver

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	6,765,900	21,659,920	68- %	125,231,700	159,995,373	21- %
Units Listed	18	33	45- %	386	362	6 %
Units Sold	12	38	68- %	208	293	29- %
Sale Success Ratio	33 %	88 %		67 %	84 %	
% Sales to Listings	66 %	115 %		53 %	80 %	
Avg Price/Unit	563,825	569,997	1- %	602,075	546,059	10 %
Active Listings	98	54	81 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	8,742,900	23,313,720	62- %	147,895,710	181,909,373	18- %
Units Listed	28	48	41- %	493	413	19 %
Units Sold	15	41	63- %	243	324	25- %
Sale Success Ratio	27 %	78 %		61 %	81 %	
% Sales to Listings	53 %	85 %		49 %	78 %	
Avg Price/Unit	582,860	568,627	2 %	608,624	561,448	8 %
Active Listings	134	72	86 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	3,555,700	6,347,888	43- %	43,543,260	32,439,489	34 %
Units Listed	16	4	300 %	283	120	135 %
Units Sold	7	13	46- %	70	65	7 %
Sale Success Ratio	20 %	56 %		22 %	67 %	
% Sales to Listings	43 %	325 %		24 %	54 %	
Avg Price/Unit	507,957	488,299	4 %	622,046	499,069	24 %
Active Listings	105	37	183 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	13,068,900	31,787,634	58- %	200,776,834	265,193,223	24- %
Units Listed	70	99	29- %	983	924	6 %
Units Sold	34	92	63- %	519	742	30- %
Sale Success Ratio	29 %	79 %		64 %	80 %	
% Sales to Listings	48 %	92 %		52 %	80 %	
Avg Price/Unit	384,379	345,517	11 %	386,853	357,403	8 %
Active Listings	256	131	95 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	16,624,600	38,135,522	56- %	244,320,094	297,632,712	17- %
Units Listed	86	103	16- %	1,266	1,044	21 %
Units Sold	41	105	60- %	589	807	27- %
Sale Success Ratio	27 %	75 %		52 %	79 %	
% Sales to Listings	47 %	101 %		46 %	77 %	
Avg Price/Unit	405,478	363,195	11 %	414,804	368,813	12 %
Active Listings	361	168	114 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: North Vancouver

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	10,791,842	13,460,952	19- %	110,564,067	99,555,498	11 %
Units Listed	33	25	32 %	480	237	102 %
Units Sold	14	20	30- %	135	130	3 %
Sale Success Ratio	20 %	48 %		28 %	62 %	
% Sales to Listings	42 %	80 %		28 %	54 %	
Avg Price/Unit	770,845	673,047	14 %	818,993	765,811	6 %
Active Listings	171	76	125 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	65,945,700	134,876,542	51- %	930,998,384	1,114,139,773	16- %
Units Listed	187	225	16- %	2,665	2,361	12 %
Units Sold	98	213	53- %	1,356	1,845	26- %
Sale Success Ratio	31 %	76 %		63 %	80 %	
% Sales to Listings	52 %	94 %		50 %	78 %	
Avg Price/Unit	672,915	633,223	6 %	686,576	603,869	13 %
Active Listings	689	349	97 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	76,737,542	148,337,494	48- %	1,041,562,451	1,213,695,271	14- %
Units Listed	220	250	12- %	3,145	2,598	21 %
Units Sold	112	233	51- %	1,491	1,975	24- %
Sale Success Ratio	29 %	73 %		56 %	78 %	
% Sales to Listings	50 %	93 %		47 %	76 %	
Avg Price/Unit	685,156	636,641	7 %	698,566	614,529	13 %
Active Listings	860	425	102 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: North Vancouver

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,150,000	752,000	52 %	1,430,000	2,642,000	45- %
Units Listed	2	0	0 %	12	8	50 %
Units Sold	1	1	0 %	1	3	66- %
Sale Success Ratio	50 %	100 %		11 %	60 %	
% Sales to Listings	50 %	0 %		8 %	37 %	
Avg Price/Unit	1,150,000	752,000	52 %	1,430,000	880,666	62 %
Active Listings	4	4	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,150,000	752,000	52 %	1,430,000	2,642,000	45- %
Units Listed	2	0	0 %	12	8	50 %
Units Sold	1	1	0 %	1	3	66- %
Sale Success Ratio	50 %	100 %		11 %	60 %	
% Sales to Listings	50 %	0 %		8 %	37 %	
Avg Price/Unit	1,150,000	752,000	52 %	1,430,000	880,666	62 %
Active Listings	4	4	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,840,000	0	0 %	8,623,000	12,398,450	30- %
Units Listed	2	7	71- %	30	43	30- %
Units Sold	2	0	0 %	14	19	26- %
Sale Success Ratio	20 %	0 %		38 %	57 %	
% Sales to Listings	100 %	0 %		46 %	44 %	
Avg Price/Unit	920,000	0	0 %	615,928	652,550	5- %
Active Listings	12	19	36- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: North Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	10,791,842	13,460,952	19- %	110,564,067	99,555,498	11 %
Units Listed	33	25	32 %	480	237	102 %
Units Sold	14	20	30- %	135	130	3 %
Sale Success Ratio	20 %	48 %		28 %	62 %	
% Sales to Listings	42 %	80 %		28 %	54 %	
Avg Price/Unit	770,845	673,047	14 %	818,993	765,811	6 %
Active Listings	171	76	125 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	68,935,700	135,628,542	49- %	941,051,384	1,129,180,223	16- %
Units Listed	191	232	17- %	2,707	2,412	12 %
Units Sold	101	214	52- %	1,371	1,867	26- %
Sale Success Ratio	30 %	75 %		62 %	80 %	
% Sales to Listings	52 %	92 %		50 %	77 %	
Avg Price/Unit	682,531	633,778	7 %	686,397	604,809	13 %
Active Listings	705	372	89 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	79,727,542	149,089,494	46- %	1,051,615,451	1,228,735,721	14- %
Units Listed	224	257	12- %	3,187	2,649	20 %
Units Sold	115	234	50- %	1,506	1,997	24- %
Sale Success Ratio	29 %	72 %		56 %	78 %	
% Sales to Listings	51 %	91 %		47 %	75 %	
Avg Price/Unit	693,282	637,134	8 %	698,283	615,290	13 %
Active Listings	876	448	95 %			

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SALES SUMMARY AS AT AUGUST 31, 2008

AREA: North Vancouver

TOTAL

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Gross Sales	10,791,842	13,460,952	19- %	110,564,067	99,555,498	11 %
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ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	79,727,542	149,089,494	46- %	1,051,615,451	1,228,735,721	14- %
Units Listed	224	257	12- %	3,187	2,649	20 %
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