

DON EILERS

March 2009

WEST VANCOUVER MARKET UPDATE



'Talk from Don'

JUST THE FACTS... PLEASE!

Residential housing sales in Greater Vancouver rose 94% in February compared to the month before. However, when you look at West Vancouver sales, it tells a different story! Last year in February we had 56 house sales, this year we've had only 27.

Unfortunately, this does not bode well for prices as house sales continue to drop year over year. On the other hand, what is interesting is that for four consecutive months we have seen a decrease in the amount of homes for sale.

What we are looking for is the "initiating

buyer" to come into the market, which usually starts at the low end and works its way up the chain. Currently that is the market segment that is seeing most of the activity right now, especially with such low interest rates. Now we just need to see a few more put "pen to paper".

It's important to know, through these tough times that homes do sell, and experience in these types of markets is important. Lauren and I have been through it before and the key to our success has been doing all things possible to sell your home all of the time!

WORKING HARD TO EARN YOUR FUTURE BUSINESS

The Don Eilers Team continues to strive to give you a world class real estate experience. We want to earn your trust and appreciation for our advice, counsel and service, so much so, that you won't "keep us a secret" and will recommend us to friends, again and again.

View 1000's of Homes for Sale Visit

www.doneilers.com



RE/MAX Masters Realty

THE DON EILERS TEAM

DON EILERS

604.889.9449

LAUREN KENT

Buyer's Agent

604.671.6115

KIM ARMSTRONG

Team Member

604.616.4136

'Talk To Don'

604.889.9449

