



LAUREN KENT
T. 604.671.6115
Lauren@LaurenKent.ca

CRAFTING REAL ESTATE SUCCESS



DON EILERS
T. 604.889.9449
Don@DonEilers.com

JILL WIERSMA
T. 604.341.1411
jillw@telus.net

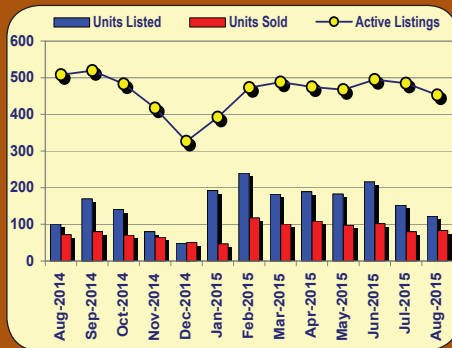
THE SNAPSHOT FOR SEPTEMBER 2015

WOW... THE SALES JUST CONTINUE!

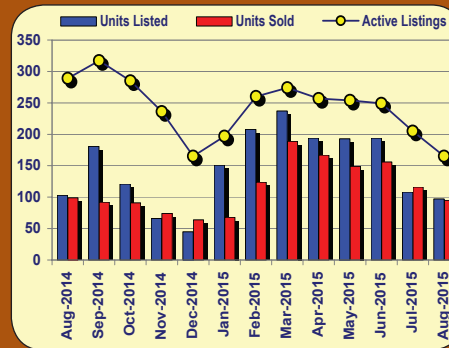
There was no summer lull in our market this year...

Home buyers spent the summer months searching for their next home. Between June and August, home sales were between 25 and 30 per cent above the 10-year sales average.

WEST VANCOUVER - DETACHED



NORTH VANCOUVER - DETACHED



Historically, the stretch between September and November is one of the best times of the year to have your home on the market and this year should not be any exception as buyers are currently very motivated. The current market conditions are resulting in buyers having to compete for a smaller supply of homes which tends to drive prices up and result in homes selling very quickly.

The main buyers in the high end of the market continue to be foreign buyers with the low to middle end being a more local buyer. It's interesting to note that foreign buyers love to deal with local agents who have been here many years and know the nuances of the North Shore.

As always feel free to call, email or text with any questions or comments you may have as we are always here to help in any way possible.

Cheers,

Don Eilers
604.889.9449
Don@doneilers.com