

## NORTH VANCOUVER MARKET UPDATE



'Talk from Don'







## STEADY WITH CAUTION!

Although our market is up over 9% over the past year in North Vancouver, we are clearly starting to see that upward pressure dissipating. Buyers are not feeling any pressure to buy and certainly not overpaying for it!

It's what I have referred to over the years as a "normal" market. Homes that are priced well get a lot of attention and often even competing offers, which indicates that the buyers are there and willing to buy. This is contrary to what has been happening in other cities in British Columbia, such as Victoria and Kelowna, where buyers are very scarce!

As always, it remains an exciting time in the real estate market here on the North Shore. If you'd like more details, or have questions or comments, please contact me directly at 604-889-9449 or don@doneilers.com.



## **WORKING HARD TO EARN YOUR FUTURE BUSINESS**

The Don Eilers Team continues to strive to give you a world class real estate experience. We want to earn your trust and appreciation for our advice, counsel and service, so much so, that you won't "keep us a secret" and will recommend us to friends, again and again.



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