



NORTH VANCOUVER MARKET UPDATE

'Talk from Don'

ACTIVITY.... HOT!

North Vancouver continues to be hot in the month of February. Sales in January were up from last year with 46 homes versus 40 in 2010. The amount of homes that came on the market in the first month were also up 138 versus 125 last January. We have been seeing numerous competing offer situations when the home is priced sharply.

Historically, this is the best time of the year to have your home on the market, and this year is no different. This is because there tends to be fewer homes on the market and an abundance of buyers around. Buyers on the other hand are having a tough time finding exactly what they want, and the trend does not seem to be getting any better.

As always, it remains an exciting time in the real estate market here on the North Shore. If you'd like more details, or have questions or comments, please contact me directly at 604-889-9449 or don@doneilers.com.

ATTACHED HOMES		
	DEC 2010	JAN 2011
New Listings	70	181
Sales	60	57
Median Price	\$418,000	\$436,000
Med. Sale Price Jan 2010	\$451,888	

SINGLE FAMILY HOMES		
	DEC 2010	JAN 2011
New Listings	22	138
Sales	49	46
Median Price	\$823,000	\$897,500
Med. Sale Price Jan 2010	\$885,000	

WORKING HARD TO EARN YOUR FUTURE BUSINESS

The Don Eilers Team continues to strive to give you a world class real estate experience. We want to earn your trust and appreciation for our advice, counsel and service, so much so, that you won't "keep us a secret" and will recommend us to friends, again and again.

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