

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MARCH 31, 2008

AREA: Vancouver West

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	16,655,500	20,145,584	17- %	54,614,500	54,304,932	0 %
Units Listed	18	10	80 %	54	54	0 %
Units Sold	9	11	18- %	23	31	25- %
Sale Success Ratio	64 %	68 %		50 %	64 %	
% Sales to Listings	50 %	110 %		42 %	57 %	
Avg Price/Unit	1,850,611	1,831,416	1 %	2,374,543	1,751,772	35 %
Active Listings	47	41	14 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	203,235,600	204,296,057	0 %	533,002,424	478,764,915	11 %
Units Listed	250	221	13 %	691	532	29 %
Units Sold	127	159	20- %	326	362	9- %
Sale Success Ratio	74 %	77 %		68 %	67 %	
% Sales to Listings	50 %	71 %		47 %	68 %	
Avg Price/Unit	1,600,280	1,284,880	24 %	1,634,976	1,322,555	23 %
Active Listings	467	343	36 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	219,891,100	224,441,641	2- %	587,616,924	533,069,847	10 %
Units Listed	268	231	16 %	745	586	27 %
Units Sold	136	170	20- %	349	393	11- %
Sale Success Ratio	73 %	76 %		66 %	66 %	
% Sales to Listings	50 %	73 %		46 %	67 %	
Avg Price/Unit	1,616,846	1,320,244	22 %	1,683,716	1,356,411	24 %
Active Listings	514	384	33 %			