DAVID VALENTE

Monthly Market Newsletter

May 2017

VANCOUVER REAL ESTATE DAVIDVALENTE.COM

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Dear Valued Clients:

Demand for condominiums and townhomes continues to drive the Metro Vancouver housing market. Our overall market is operating below the record-setting pace from a year ago and is in line with historical spring levels. It's a different story in our condominium and townhome markets. Demand has been increasing for months and supply is not keeping pace. This dynamic is causing prices to increase and making multiple offer scenarios the norm.

Until more entry level, or 'missing middle', homes are available for sale in our market, we'll likely continue to see prices increase. There's been record building this past year, but much of that inventory isn't ready to hit the market. Home buyers are looking to get into the market and they're facing fierce competition.

Enclosed is this months market report published by the Real Estate Board of Greater Vancouver (REBGV)

"Do you know of anyone right now that might be considering a move? Maybe a relative, friend, or someone from work?"

"I APPRECIATE YOUR REFERRALS & MY BUSINESS DEPENDS ON IT."



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ROYAL LEPAGE SUSSEX

News Release



FOR IMMEDIATE RELEASE:

Condominiums and townhomes in high demand across Metro Vancouver

VANCOUVER, BC – May 2, 2017 – Demand for condominiums and townhomes continues to drive the Metro Vancouver* housing market.

Residential property sales in the region totalled 3,553 in April 2017, a 25.7 per cent decline compared to April 2016 when 4,781 homes sold and a 0.7 per cent decrease from the 3,579 sales recorded in March 2017.

April sales were 4.8 per cent above the 10-year average for the month.

For the first four months of the year, condominium and townhome sales have comprised a larger percentage of all residential sales on the Multiple Listing Service® (MLS®) in Metro Vancouver. Over this time, they've accounted for 68.5 per cent, on average, of all residential sales. This is up 10 per cent from the 58.2 per cent average over the same period last year.

"Our overall market is operating below the record-setting pace from a year ago and is in line with historical spring levels. It's a different story in our condominium and townhome markets," Jill Oudil, Real Estate Board of Greater Vancouver (REBGV) president said. "Demand has been increasing for months and supply is not keeping pace. This dynamic is causing prices to increase and making multiple offer scenarios the norm."

New listings for detached, attached and apartment properties in Metro Vancouver totalled 4,907 in April 2017. This represents a decrease of 19.9 per cent compared to the 6,127 units listed in April 2016 and a three per cent increase compared to March 2017 when 4,762 properties were listed.

The total number of residential properties currently listed for sale on the MLS® system in Metro Vancouver is 7,813, a 3.5 per cent increase compared to April 2016 (7,550) and a three per cent increase compared to March 2017 (7,586).

The sales-to-active listings ratio for April 2017 is 45.5 per cent for all property types. This is two per cent below March 2017 and is indicative of a sellers' market. Generally, analysts say that downward pressure on home prices occurs when the ratio dips below the 12 per cent mark for a sustained period, while home prices often experience upward pressure when it surpasses 20 per cent over several months.

By property type, the sales-to-active listings ratio is 26 per cent for detached homes, 58.2 per cent for townhomes, and 82.2 per cent for condominiums.

"Until more entry level, or 'missing middle', homes are available for sale in our market, we'll likely continue to see prices increase," Oudil said. "There's been record building this past year, but much of that inventory isn't ready to hit the market."

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$941,100. This represents a five per cent increase over the past three months and an 11.4 per cent increase compared to April 2016.

Over the last three months, the benchmark price of condominiums has seen the largest increase in the region at 8.2 per cent, followed by townhomes at 5.3 per cent, and detached homes at 2.8 per cent.

"Home buyers are looking to get into the market and they're facing fierce competition," Oudil said. "It's important to work with your local Realtor to help you navigate today's marketplace."

Sales of detached properties in April 2017 reached 1,211, a decrease of 38.8 per cent from the 1,979 detached sales recorded in April 2016. The benchmark price for detached properties is \$1,516,500. This represents an 8.1 per cent increase over the last 12 months and a 1.8 per cent increase compared to March 2017.

Sales of apartment, or condominium, properties reached 1,722 in April 2017, a decrease of 18.3 per cent compared to the 2,107 sales in April 2016. The benchmark price of an apartment property is \$554,100. This represents a 16.6 per cent increase over the past 12 months and a 3.1 per cent increase compared to March 2017.

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Attached, or townhome, property sales in April 2017 totalled 620, a decrease of 10.8 per cent compared to the 695 sales in April 2016. The benchmark price of an attached unit is \$701,800. This represents a 15.3 per cent increase over the past 12 months and a 2.4 per cent increase compared to March 2017.

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*Editor's Note: Areas covered by the Real Estate Board of Greater Vancouver include: Whistler, Sunshine Coast, Squamish, West Vancouver, North Vancouver, Vancouver, Burnaby, New Westminster, Richmond, Port Moody, Port Coquitlam, Coquitlam, Pitt Meadows, Maple Ridge, and South Delta.

The real estate industry is a key economic driver in British Columbia. In 2016, 39,943 homes changed ownership in the Board's area, generating \$2.5 billion in economic spin-off activity and an estimated 17,600 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$40 billion in 2016.

The Real Estate Board of Greater Vancouver is an association representing more than 13,500 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®.

For more information please contact:

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April 2017



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$843,700	237.9	2.4%	4.9%	2.8%	13.1%	51.7%	52.1%	76.4%
	Greater Vancouver	\$941,100	246.3	2.4%	5.0%	2.4%	11.4%	51.8%	51.7%	83.1%
	Bowen Island	\$878,700	190.5	3.0%	5.8%	10.8%	29.4%	53.6%	41.7%	46.0%
	Burnaby East	\$868,000	239.6	2.2%	4.4%	3.1%	9.6%	48.9%	51.1%	77.9%
	Burnaby North	\$814,200	244.7	1.7%	5.4%	5.7%	15.3%	55.0%	56.1%	82.3%
	Burnaby South	\$906,800	256.3	2.5%	4.4%	6.0%	18.1%	55.9%	56.3%	92.3%
	Coquitlam	\$791,900	235.0	3.0%	8.1%	3.3%	11.7%	53.8%	57.2%	75.8%
	Ladner	\$795,900	221.2	2.0%	1.5%	-4.2%	2.0%	48.7%	44.1%	72.1%
	Maple Ridge	\$589,200	199.1	1.6%	3.3%	2.5%	17.6%	52.3%	50.5%	51.8%
	New Westminster	\$561,900	239.3	2.4%	5.3%	6.7%	16.3%	49.4%	49.0%	71.7%
	North Vancouver	\$1,006,100	227.0	2.3%	4.4%	1.1%	11.2%	51.1%	52.7%	73.7%
	Pitt Meadows	\$581,200	212.6	2.3%	4.0%	3.9%	19.7%	49.8%	55.6%	57.6%
	Port Coquitlam	\$618,600	219.2	2.1%	8.2%	4.7%	12.4%	53.5%	51.3%	61.5%
	Port Moody	\$805,400	222.7	3.2%	5.1%	4.8%	11.9%	53.0%	60.6%	67.1%
	Richmond	\$887,600	257.2	2.1%	4.0%	1.4%	10.9%	51.4%	47.8%	93.1%
	Squamish	\$694,500	226.4	2.6%	5.4%	12.5%	24.5%	77.6%	82.6%	84.7%
	Sunshine Coast	\$536,600	188.0	3.1%	6.1%	10.4%	26.9%	54.2%	41.8%	43.4%
	Tsawwassen	\$944,500	236.6	2.1%	3.6%	-3.4%	5.1%	56.1%	55.2%	83.3%
	Vancouver East	\$997,900	292.3	2.4%	4.8%	0.8%	12.5%	56.5%	62.3%	111.2%
	Vancouver West	\$1,251,700	263.8	2.7%	5.6%	1.6%	8.2%	49.3%	51.2%	92.4%
	West Vancouver	\$2,509,400	269.3	0.8%	3.0%	-5.5%	2.6%	51.7%	53.0%	98.5%
	Whistler	\$794,500	184.6	3.3%	6.2%	12.9%	22.5%	77.8%	65.0%	54.1%
Single Family Detached	Lower Mainland	\$1,231,700	261.6	2.0%	3.2%	-0.6%	10.0%	57.3%	58.5%	97.0%
	Greater Vancouver	\$1,516,500	279.7	1.8%	2.8%	-1.9%	8.1%	58.1%	57.0%	110.5%
	Bowen Island	\$878,700	190.504	37 3.0 %015	5.8%	10.8%	29.4%	53.6%	41.7%	46.0%
	Burnaby East	\$1,199,800	268.3	3.4%	4.3%	1.6%	6.7%	55.7%	56.2%	105.3%
	Burnaby North	\$1,527,500	¹ 295.4 ^D	AL0.6% E.C	³ .2%	-1.4%	6.7%	59.5%	64.1%	122.1%
	Burnaby South	\$1,631,400	312.3	1.2%	-0.2%	-1.5%	9.4%	63.2%	64.4%	136.8%
	Coquitlam	\$1,187,000	263.4	3.2%	7.2%	-0.8%	9.4%	61.1%	67.7%	99.4%
	Ladner	\$968,300	233.4	2.2%	0.0%	-6.5%	-0.3%	56.7%	49.5%	82.3%
	Maple Ridge	\$733,300	208.9	2.1%	3.0%	2.6%	16.9%	58.6%	58.6%	63.1%
	New Westminster	\$1,060,500	263.1	3.0%	3.6%	1.4%	7.8%	57.4%	54.1%	101.1%
	North Vancouver	\$1,599,300	254.6	1.5%	2.2%	-3.6%	7.5%	62.6%	65.4%	96.9%
	Pitt Meadows	\$796,000	224.3	2.8%	3.4%	0.4%	17.6%	60.4%	60.0%	71.1%
	Port Coquitlam	\$915,900	244.3	3.6%	9.9%	4.1%	8.2%	61.9%	64.5%	86.2%
	Port Moody	\$1,367,800	252.6	1.5%	1.8%	-0.7%	8.9%	53.5%	65.0%	90.4%
	Richmond	\$1,589,000	318.7	2.5%	1.5%	-5.0%	5.7%	64.3%	54.3%	137.0%
	Squamish	\$856,400	227.7	2.4%	4.9%	11.2%	24.6%	64.0%	70.1%	83.8%
	Sunshine Coast	\$532,300	186.5	2.8%	5.8%	10.0%	26.4%	54.0%	41.2%	42.4%
	Tsawwassen	\$1,202,900	259.0	2.0%	3.5%	-4.0%	3.1%	63.9%	65.4%	100.5%
	Vancouver East	\$1,474,400	325.9	1.5%	2.4%	-2.8%	9.6%	63.8%	73.3%	143.2%
	Vancouver West	\$3,495,800	358.9	1.0%	2.2%	-2.1%	9.3%	58.7%	54.8%	154.2%
	West Vancouver	\$2,980,700	283.4	0.6%	2.5%	-7.1%	1.8%	50.6%	53.4%	108.8%
	Whistler	\$1,394,300	193.0	2.7%	2.9%	6.4%	18.2%	49.5%	62.5%	60.6%

HOW TO READ THE TABLE:

- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
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In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not included duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.





April 2017



Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$589,000	213.2	2.7%	5.5%	5.1%	19.0%	49.0%	46.4%	61.3%
	Greater Vancouver	\$701,800	226.8	2.4%	5.3%	4.9%	15.3%	50.5%	49.0%	72.1%
	Burnaby East	\$572,100	205.2	1.2%	5.9%	7.9%	23.3%	36.3%	35.8%	54.2%
	Burnaby North	\$565,000	210.7	1.5%	7.9%	8.8%	16.7%	39.7%	38.6%	56.5%
	Burnaby South	\$592,800	212.7	2.5%	3.1%	4.2%	22.6%	42.4%	39.5%	63.6%
	Coquitlam	\$554,500	203.7	3.0%	9.9%	9.0%	8.6%	43.0%	44.9%	54.4%
	Ladner	\$644,400	213.5	1.6%	5.0%	7.7%	9.8%	38.0%	43.0%	64.0%
	Maple Ridge	\$414,800	201.5	1.6%	4.7%	2.4%	26.1%	51.2%	50.9%	49.1%
	New Westminster	\$576,600	216.6	2.8%	7.7%	11.4%	13.9%	40.9%	44.5%	65.0%
	North Vancouver	\$887,800	212.5	2.5%	6.8%	5.4%	17.9%	48.0%	46.8%	64.0%
	Pitt Meadows	\$498,000	215.5	1.6%	3.1%	5.0%	22.8%	53.2%	56.4%	59.2%
	Port Coquitlam	\$557,000	211.2	1.6%	5.2%	1.7%	13.8%	51.7%	44.9%	56.1%
	Port Moody	\$546,800	184.8	4.6%	6.8%	4.3%	2.4%	33.6%	34.0%	38.6%
	Richmond	\$749,800	242.4	1.3%	3.3%	4.9%	14.1%	45.8%	47.4%	85.6%
	Squamish	\$751,400	273.0	1.4%	6.7%	20.2%	30.9%	122.7%	146.2%	129.4%
	Tsawwassen	\$631,500	208.7	0.6%	3.9%	5.3%	8.9%	40.1%	37.9%	60.3%
	Vancouver East	\$763,800	251.8	4.0%	3.3%	-0.9%	6.0%	49.8%	45.4%	80.0%
	Vancouver West	\$1,124,600	254.4	4.2%	5.4%	0.1%	16.4%	58.5%	58.7%	95.5%
	Whistler	\$872,700	233.4	2.7%	7.9%	13.4%	20.8%	92.9%	81.9%	105.6%
Apartment	Lower Mainland	\$502,100	219.2	3.1%	8.2%	8.6%	18.0%	46.4%	46.3%	57.6%
	Greater Vancouver	\$554,100	222.8	3.1%	8.2%	8.2%	16.6%	46.8%	47.6%	62.5%
	Burnaby East	\$562,400	213.5	1.1%	5.4%	6.9%	3.6%	36.8%	52.3%	45.9%
	Burnaby North	\$528,000	223.2	2.9%	7.6%	12.9%	25.9%	55.3%	56.1%	65.2%
	Burnaby South	\$595,500	239.1	3.2%	8.0%	12.3%	25.4%	55.7%	55.5%	76.8%
	Coquitlam	\$383,300	211,004	373.3%015	10.1%	11.4%	21.2%	51.6%	49.0%	53.5%
	Ladner	\$395,600	187.5	2.5%	3.9%	-4.3%	9.7%	32.0%	26.5%	45.6%
	Maple Ridge	\$218,500	157.8 ^D	AL _{0.9%} E.0	ON5.4%	6.3%	18.1%	28.3%	17.9%	11.3%
	New Westminster	\$410,500	233.8	2.2%	6.1%	8.9%	21.4%	47.5%	47.7%	63.4%
	North Vancouver	\$489,700	199.3	3.3%	7.6%	8.4%	17.2%	39.3%	39.6%	50.5%
	Pitt Meadows	\$329,400	194.7	2.3%	6.4%	7.7%	20.3%	34.5%	50.7%	37.3%
	Port Coquitlam	\$334,900	198.5	1.1%	8.9%	8.8%	21.3%	47.6%	42.5%	39.6%
	Port Moody	\$531,300	221.4	4.2%	7.7%	11.4%	22.7%	63.2%	71.6%	65.3%
	Richmond	\$502,600	212.2	2.3%	9.0%	11.3%	23.6%	42.1%	41.6%	58.6%
	Squamish	\$394,700	190.1	4.5%	6.3%	10.5%	21.9%	86.2%	61.2%	53.2%
	Tsawwassen	\$423,100	178.4	2.6%	4.3%	-1.0%	14.5%	36.3%	28.3%	38.5%
	Vancouver East	\$480,300	265.0	3.3%	9.5%	6.8%	20.0%	50.4%	54.2%	83.5%
	Vancouver West	\$718,400	232.5	3.7%	8.4%	5.6%	9.4%	46.8%	51.2%	70.3%
	West Vancouver	\$991,800	216.7	2.9%	8.3%	10.2%	16.1%	68.1%	57.1%	59.7%
	Whistler	\$429,500	140.8	4.3%	6.7%	16.5%	30.5%	118.6%	82.4%	12.6%

HOW TO READ THE TABLE:

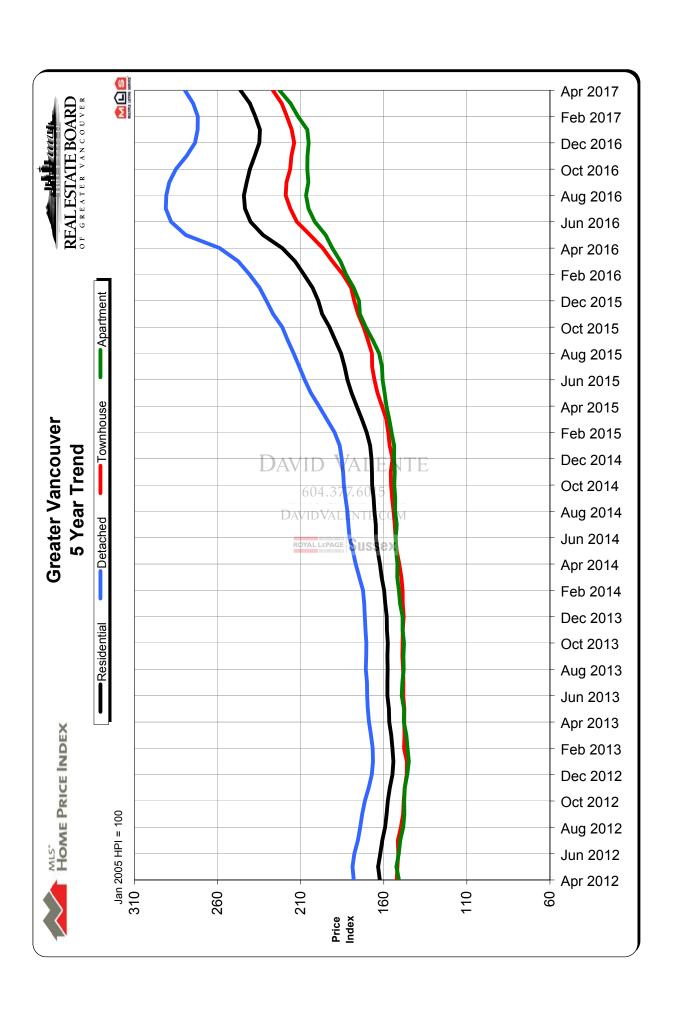
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Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

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Whistler/Pemberton 24/707	1,211	620	1,722		0 n/a	0	1,150	588	1,841		0 n/a	0	1,979	695	2,107	20	0 n/a	_	3,550	1,866	5,663		0 n/a		6,939	2,461	7,245	00	0 n/a	0
West Vancouver/Howe Sound		29	42	000 n/a	\$573,500	\$419,500	4	27	43	500 n/a	\$550,000	332,000	30	35	35	500 \$1,348,750	\$569,000	50 \$281,000	65			0,	000 \$699,000	500 \$342,500	68	108	182	000 \$1,400,000		3280,000
Vancouver West	99	6	21	000 \$3,500,000	000 n/a	00 \$960,500	59	6	28	000 \$3,212,500	000 n/a	000,070\$ 000	113	9	22	000 \$3,337,500	000 n/a	00 \$696,250	180		_		500 \$2,000,000	00 \$1,001,500	482	29	2 81	000,000,000		00 \$840,000
Vancouver East	109	62	438	500 \$3,320,000	50 \$1,316,000	00 \$762,000	96	64	454	000 \$3,500,000	000 \$1,375,000	00 \$710,000	230	88	222	000 \$3,688,000	000 \$1,101,000	00 \$625,000	333				00 \$1,328,500	00 \$713,500	808	299	2,092	000 \$3,530,000		00 \$623,000
Sunshine Coast	142	48	164	00 \$1,552,500	\$889,950	\$511,000	155	45	180	00 \$1,540,000	\$999,900	\$515,000	. 180	51	195	00 \$1,610,000	\$1,010,000	\$440,000	430			0,	00 \$945,000	00 \$518,000	. 653	165	930	00 \$1,520,000		00 \$428,000
Asimsup&	29	13	10	00 \$640,000	00 n/a	n/a	59	9	7	00 \$549,000	50 n/a	n/a	124	10		00 \$517,500	n/a	00 n/a	202	35	+		00 \$355,000	00 \$315,000	384	37	38	00 \$489,900		00 \$245,000
Richmond	34	31	18	000 \$996,500	006 \$226,900	00 n/a	30	22	17	300 \$952,000	00 \$602,450	00 n/a	47	16	36	300 \$830,000	00 n/a	00 \$345,000	96			_	00 \$289,900	00 \$363,000	125	29	86	000 \$789,000		00 \$327,500
Port Moody/Belcarra	157	121	230	500 \$1,632,000	\$828,000	30 \$475,000	151	109	275	000 \$1,698,000	\$818,000	3471,500	212	109	288	\$1,750,000	000'682\$ 000	50 \$423,500	455			07	20 \$798,000	30 \$465,000	832	418	939	31,670,000		30 \$411,900
Port Coquitiam	22	19	40	00 \$1,264,500	D00	00 \$592,000	22	19	× 45	30 \$1,270,000	D0 n/a	3486,000	46	33	46	50 \$1,425,500	00 \$648,000	00 \$470,950				0,	00 \$595,750	00 \$495,000	155	84	145	00 \$1,289,000		3430,000
North Vancouver	45	27	48	\$935,000	000 \$582,000	342,500	4 3	3.77	7 6	\$870,000	3588,500	3337,400		46	72	900 \$868,950	3510,000	3274,500	135		-		000,795\$ 000	3337,500	280	145	276	000 \$857,600		30 \$270,000
Westminster	110	36	106	00 \$1,900,000	0 \$1,002,000	0 \$585,000	&A	gE .	126	31,725,000	0 \$979,500	0 \$542,000	160	22	142	00 \$1,680,500	\$875,000	0 \$467,000	330	116		0,	0 \$963,500	0 \$542,000	292	207	489	00 \$1,635,000		0 \$456,000
Maple Ridge/Pitt Meadows	28	20	131	\$1,107,500	\$640,000	3446,000	26	21	119	\$1,084,000	\$707,000	3429,900	52	17	145	\$1,050,000	n/a	3350,000	72	09	_	0,		3431,000	184	22	413	\$1,085,000		\$327,000
	140	89	06	\$785,000	\$475,500	\$319,450	122	29	86	\$746,250	\$453,250	\$298,450	266	83	92	\$709,000	\$390,000	\$234,000	398	216	262	\$749,000	\$458,750	\$300,000	834	288	217	\$701,300	\$364,319	\$227,900
Jub - sbnslsl		0	0	0 n/a	n/a	n/a	4	0	0	0 n/a	n/a	n/a	7	0	0	0 n/a	n/a	n/a	19	~			n/a	n/a	16	0	0	0 n/a		n/a
Delta - South	52	15	20	\$1,057,500		\$497,500	29	16	20	\$1,100,000	n/a	\$474,450	88	12	19	\$1,200,000	n/a	n/a	173	62		0,	\$668,450	\$479,000	292	32	84	31,211,250		\$460,000
Coquitlam	113	55	126	31,310,000		\$480,000	66	49	153	31,225,000	\$753,000	\$460,000	179	09	166	31,255,250	\$708,000	\$378,800	313	153	_	0,	\$710,000	\$465,000	651	228	558	31,246,500		\$345,900
Surnaby γ	104	29	t 238	\$1,600,000	\$825,000	t \$510,000	100	69	t 220	\$1,627,500	\$780,000	t \$496,000	158	73	t 279	\$1,660,000	\$758,000	t \$435,500	291		_	0,	\$750,000	\$500,000	286	297	t 1,015	\$1,608,000		\$422,000
ESTATE BOARD EATER VANCOUVER April 2017	er Detached	Attached	S Apartment	an Detached	g Attached	e Apartment	er Detached	Attached	S Apartment	an Detached	g Attached	e Apartment	er Detached		S Apartment	an Detached							g Attached	e Apartment	er Detached	Attached	S Apartment	an Detached		Apartment
V	Number	j o	Sales	Median	Selling	Price	Number	b .	Sales	Median	Selling	Price	Number	o o	Sales	Median	Selling	FIICE	Number	of			Selling	Price	Number	jo (Sales		Selling Price	
REAL ESTA OF GREATER APPL 201			April	2017					March	2017				;	April	2016					Jan	Apr. 2017	Otch of real	ו כמו -וס-טמופ			Jan	Apr. 2016	Year-to-date	

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REAL EST	REAL ESTATE BOARD OF GREATER VANCOUVER	A E B				- Meadows		,		:arra					-	Howe South	Punos	
A _I	April 2017	Burnaby	Coquitlam	Delfs - South	islands - Gulf	Maple Ridge/Piff	₉ jenimje ₉ W w9V	North Vancouver	Port Coquitlam	Port Moody/Belc	Richmond	AsimsupS	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver	Whistler/Pemberl	
	Number Detached	187	183	91	13	186	43	162	62	43	264	49	114	291	241	160	15	
	of Attached	118	74	15	0	29	25	28	34	59	444	23	22	79	06	17	25	820
April	Listings Apartment	271	138	20	0	68	145	136	64	52	236	21	7	214	531	40	34	1,983
2017	Detached 0/ Saloc to	26%	%29	21%	24%	75%	%59	%89	73%	21%	29%	%69	29%	46%	45%	41%	100%	
	Attached Listings	21%	74%	100%	n/a	101%	%08	95%	%62	%99	84%	135%	%69	61%	%69	23%	116%	n/a
	Apartment	88%	91%	100%	n/a	101%	¥ %06	78%	%86	77%	%26	%98	143%	77%	82%	23%	124%	
	Number Detached	171	154	103	8	185	35	15/ ₄) ₆₉	29	255	90	86	259	195	155	22	1,932
	of Attached	74	89	13	7	61	22	A be I	36	23	149	35	13	51	93	15	27	720
March	Listings Apartment	273	150	28	0	123	Su	142	A42	43	273	18	10	208	531	38	52	2,110
2017	Detached	28%	64%	%59	%09	%99	74%	%4%	83%	%92	%69	%09	%09	%09	49%	38%	64%	
	Listings Attached	83%	72%	123%	%0	110%	e x %56	87%	%26	%02	73%	%89	46%	%88	%69	%09	100%	n/a
	Apartment	81%	102%	71%	n/a	%08	81%	%68	%92	105%	101%	94%	%02	87%	85%	74%	83%	
	Number Detached	256	293	155	17	318	69	193	118	52	356	63	138	294	349	215	24	2,900
	of Attached	108	66	7	0	83	26	71	47	38	123	24	59	55	103	4	36	867
April	Listings Apartment	300	215	34	0	22	141	142	89	51	328	23	10	212	695	32	52	2,360
2016	Detached 0, Coloc to	%29	%19	%29	41%	84%	%88	83%	73%	%88	%09	75%	%06	61%	%99	23%	125%	
	Listings Attached	%89	%19	109%	n/a	100%	%59	%22	%86	%28	%68	%29	34%	%86	%98	43%	%26	n/a
	Apartment	93%	%22	%95	n/a	161%	103%	100%	106%	%06	%88	157%	130%	%26	%08	%69	%29	
	Number Detached	685	999	367	30	613	120	589	208	120	1,053	165	340	949	911	265	77	7,390
	of Attached	337	213	20	က	265	87	166	123	75	501	115	52	231	323	22	115	2,733
Jan	Listings Apartment	951	526	88	0	332	487	517	228	173	926	99	35	739	2,012	117	155	7,352
Apr. 2017	Detached %	45%	%99	47%	%89	%59	%09	%99	%59	23%	43%	%89	%69	45%	37%	30%	%22	
*0400	Listings Attached	29%	72%	%68	33%	82%	%69	%02	74%	72%	%69	%89	%29	%89	%69	47%	91%	n/a
rear-to-date	Apartment	74%	83%	75%	n/a	%62	%62	74%	75%	%08	87%	%98	111%	73%	73%	%29	83%	
	Number Detached	912	992	528	47	1,102	255	768	389	210	1,393	172	455	1,067	1,383	837	91	10,601
	of Attached	419	295	46	0	311	71	247	192	106	488	96	22	207	375	14	138	3,089
Jan	Listings Apartment	1,149	929	109	0	264	537	009	325	191	1,217	118	43	759	2,651	132	198	8,969
Apr. 2016	Detached %	64%	%99	22%	34%	%92	72%	74%	72%	74%	%09	73%	84%	61%	%89	%89	%86	
Year-to-date*	Listings Attached	71%	%22	%02	n/a	83%	%08	84%	%92	%62	%98	%02	%59	%08	%08	71%	78%	n/a
	Apartment	%88	83%	77%	n/a	82%	%22	82%	85%	%92	77%	73%	%88	83%	%62	61%	95%	
* Year-to-date li	* Year-to-date listings represent a cumulative total of listings rather than total active listings.	a cumulativ	ve total of	listings ra	ther than	total activ	e listings											MUTANE USTING SERVICE"



Listing & Sales Activity Summary



			<u>ings</u>					<u>Sales</u>			
	1 Apr 2016	2 Mar 2017	3 Apr 2017	Col. 2 & 3 Percentage Variance	5 Apr 2016	6 Mar 2017	7 Apr 2017	Col. 6 & 7 Percentage Variance	9 Feb 2016 - Apr 2016	10 Feb 2017 - Apr 2017	Col. 9 & 10 Percentage Variance
BURNABY				%				%			%
DETACHED ATTACHED	256 108	171 74	187 118	9.4 59.5	158 73	100 69	104 67	4.0 -2.9	489 247	251 172	-48.7 -30.4
APARTMENTS	300	273	271	-0.7	279	220	238	8.2	836	595	-28.8
COQUITLAM											
DETACHED ATTACHED	293 99	154 68	183 74	18.8 8.8	179 60	99 49	113 55	14.1 12.2	548 195	278 134	-49.3 -31.3
APARTMENTS	215	150	138	-8.0	166	153	126	-17.6	465	376	-19.1
DELTA											
DETACHED ATTACHED	155 11	103 13	91 15	-11.7 15.4	89 12	67 16	52 15	-22.4 -6.3	240 29	154 54	-35.8 86.2
APARTMENTS	34	28	20	-28.6	19	20	20	0.0	75	55	-26.7
MAPLE RIDGE/PITT MEADOWS DETACHED	318	185	186	0.5	266	122	140	14.8	723	341	-52.8
ATTACHED	83	61	67	9.8	83	67	68	1.5	250	187	-25.2
APARTMENTS	57	123	89	-27.6	92	98	90	-8.2	190	227	19.5
NORTH VANCOUVER DETACHED	193	154	162	5.2	160	98	110	12.2	499	296	-40.7
ATTACHED APARTMENTS	71 142	39 142	58 136	48.7 -4.2	55 142	34 126	36 106	5.9 -15.9	170 427	103 326	-39.4 -23.7
NEW WESTMINSTER						.20		10.0		525	20.1
DETACHED	59	35	43	22.9	52	26	28	7.7	162	61	-62.3
ATTACHED APARTMENTS	26 141	22 147	25 145	13.6 -1.4	17 145	21 119	20 131	-4.8 10.1	46 357	55 337	19.6 -5.6
PORT MOODY/BELCARRA			DAV	ID V	ALEN	TE					
DETACHED ATTACHED	52 38	29 23	43 29	48.3 60 4 26.177	60133	22 16	22 19	0.0 18.8	133 72	56 41	-57.9
APARTMENTS	56 51	43	52 52	20.9	46	45	40	-11.1	126	116	-43.1 -7.9
PORT COQUITLAM			DA	VIDVALE	NTE.COM	1					
DETACHED ATTACHED	118 47	59 35	62 34	OYAL LEPAGE	Suss ₄₆ X	49 34	45 27	-8.2 -20.6	253 124	121 77	-52.2 -37.9
APARTMENTS	68	74	49	-33.8	72	56	48	-14.3	233	141	-39.5
RICHMOND											
DETACHED ATTACHED	356 123	255 149	264 144	3.5 -3.4	212 109	151 109	157 121	4.0 11.0	670 342	400 299	-40.3 -12.6
APARTMENTS	328	273	236	-13.6	288	275	230	-16.4	785	682	-13.1
SUNSHINE COAST DETACHED	138	98	114	16.3	124	59	67	13.6	342	170	-50.3
ATTACHED	29	13	22	69.2	10	6	13	116.7	29	29	0.0
APARTMENTS	10	10	7	-30.0	13	7	10	42.9	34	32	-5.9
SQUAMISH DETACHED	63	50	49	-2.0	47	30	34	13.3	108	80	-25.9
ATTACHED APARTMENTS	24 23	35 18	23 21	-34.3 16.7	16 36	22 17	31 18	40.9 5.9	63 79	67 49	6.3 -38.0
VANCOUVER EAST											
DETACHED	294	259	291	12.4	180	155	142	-8.4	554	379	-31.6
ATTACHED APARTMENTS	55 212	51 208	79 214	54.9 2.9	51 195	45 180	48 164	6.7 -8.9	145 542	121 463	-16.6 -14.6
VANCOUVER WEST											
DETACHED ATTACHED	349 103	195 93	241 90	23.6 -3.2	230 89	95 64	109 62	14.7 -3.1	675 263	297 166	-56.0 -36.9
APARTMENTS	695	531	531	0.0	557	454	438	-3.5	1789	1261	-29.5
WHISTLER/PEMBERTON											
DETACHED ATTACHED	24 36	22 27	15 25	-31.8 -7.4	30 35	14 27	15 29	7.1 7.4	81 88	47 83	-42.0 -5.7
APARTMENTS	52	52	34	-34.6	35	43	42	-2.3	147	113	-23.1
WEST VANCOUVER/HOWE SOUND DETACHED	215	155	160	3.2	113	59	66	11.9	400	160	-60.0
ATTACHED APARTMENTS	14 32	15 15 38	17 40	13.3 5.3	6 22	9 28	9 21	0.0 -25.0	22 64	24 65	9.1
	32	36	40	ა.ა	22	20	21	-20.0	04	00	1.6
GRAND TOTALS DETACHED	2883	1924	2091	8.7	1972	1146	1204	5.1	5877	3091	-47.4
ATTACHED	867	718	820	14.2	695	588	620	5.4	2085	1612	-22.7
APARTMENTS	2360	2110	1983	-6.0	2107	1841	1722	-6.5	6149	4838	-21.3



Residential Average Sale Prices - January 1977 to April 2017

