

Monthly Market Newsletter

• April 2015 •

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Metro Vancouver home buyers out in force in March



Demand continued to rise across Metro Vancouver's housing market

Dear Valued Clients: The Real Estate Board of Greater Vancouver (REBGV) reports that residential property sales in Greater Vancouver reached 4,060 on the Multiple Listing Service® (MLS®) in March 2015. This represents a 53.7 per cent increase compared to the 2,641 sales recorded in March 2014, and a 32.6 per cent increase compared to the 3,061 sales in February 2015.

“We’re seeing strong competition amongst home buyers today. This is leading to more multiple offer situations and some upward pressure on home prices,” Darcy McLeod, REBGV president said. “For sellers, this means that it’s taking less time, on average, for your home to sell if you have it priced correctly for today’s market.”

Enclosed is this month's market report published by the Real Estate Board of Greater Vancouver (REBGV).

“Do you know of anyone right now that might be considering a move? Maybe a relative, friend, or someone from work?”

Referrals are Rewarded!
Call me today

I greatly appreciate your referral and my business depends on it.”



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News Release



FOR IMMEDIATE RELEASE:

Metro Vancouver home buyers out in force in March

VANCOUVER, B.C. – April 2, 2015 – Demand continued to rise across Metro Vancouver's housing market in March.

The Real Estate Board of Greater Vancouver (REBGV) reports that residential property sales in Greater Vancouver reached 4,060 on the Multiple Listing Service® (MLS®) in March 2015. This represents a 53.7 per cent increase compared to the 2,641 sales recorded in March 2014, and a 32.6 per cent increase compared to the 3,061 sales in February 2015.

Last month's sales were 26.8 per cent above the 10-year sales average for the month.

"We're seeing strong competition amongst home buyers today. This is leading to more multiple offer situations and some upward pressure on home prices," Darcy McLeod, REBGV president said. "For sellers, this means that it's taking less time, on average, for your home to sell if you have it priced correctly for today's market."

New listings for detached, attached and apartment properties in Metro Vancouver totalled 5,968 in March. This represents a 13 per cent increase compared to the 5,281 new listings reported in March 2014.

Last month's new listing count was 4.7 per cent higher than the region's 10-year new listing average for the month.

The total number of properties currently listed for sale on the REBGV MLS® is 12,376, a 14.5 per cent decline compared to March 2014 and a 4 per cent increase compared to February 2015.

"The number of homes for sale today is below what's typical for this time of year," McLeod said. "If you've been considering putting your property on the market, these market conditions indicate that now may be a good time to list."

The MLS® Home Price Index composite benchmark price for all residential properties in Metro Vancouver is currently \$660,700. This represents a 7.2 per cent increase compared to March 2014.

The sales-to-active-listings ratio in March was 32.8 per cent. This is the highest that this ratio has been in Metro Vancouver since July 2007.

Sales of detached properties in March 2015 reached 1,711, an increase of 53.3 per cent from the 1,116 detached sales recorded in March 2014, and an 83.4 per cent increase from the 933 units sold in March 2013. The benchmark price for a detached property in Metro Vancouver increased 11.2 per cent from March 2014 to \$1,052,800.

Sales of apartment properties reached 1,627 in March 2015, an increase of 47.1 per cent compared to the 1,106 sales in March 2014, and an increase of 65.7 per cent compared to the 982 sales in March 2013. The benchmark price of an apartment property increased 3.3 per cent from March 2014 to \$390,200.

Attached property sales in March 2015 totalled 722, an increase of 72.3 per cent compared to the 419 sales in March 2014, and a 67.1 per cent increase from the 432 attached properties sold in March 2013. The benchmark price of an attached unit increased 4.9 per cent between March 2014 and 2015 to \$484,900.

***Editor's Note:** Areas covered by Real Estate Board of Greater Vancouver include: Whistler, Sunshine Coast, Squamish, West Vancouver, North Vancouver, Vancouver, Burnaby, New Westminster, Richmond, Port Moody, Port Coquitlam, Coquitlam, New Westminster, Pitt Meadows, Maple Ridge, and South Delta.

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The real estate industry is a key economic driver in British Columbia. In 2014, 33,116 homes changed ownership in the Board's area, generating \$2.136 billion in economic spin-off activity and an estimated 16,227 jobs. The total dollar value of residential sales transacted through the MLS® system in Greater Vancouver totalled \$27.3 billion in 2014. The Real Estate Board of Greater Vancouver is an association representing nearly 12,000 REALTORS® and their companies. The Board provides a variety of member services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.rebgv.org.

For more information please contact:

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Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Residential / Composite	Lower Mainland	\$585,200	165.0	1.5%	3.0%	3.4%	5.9%	6.2%	12.3%	63.4%
	Greater Vancouver	\$660,700	172.9	1.7%	3.2%	4.0%	7.2%	7.2%	14.8%	71.0%
	Bowen Island	\$591,800	128.3	0.7%	0.4%	0.5%	4.5%	-2.2%	-3.9%	26.5%
	Burnaby East	\$615,500	169.9	2.2%	3.1%	3.8%	6.6%	8.1%	13.1%	68.2%
	Burnaby North	\$561,400	168.7	2.4%	3.4%	4.5%	7.3%	8.7%	13.4%	67.2%
	Burnaby South	\$617,300	174.5	1.2%	2.0%	3.8%	7.3%	7.1%	16.5%	72.9%
	Coquitlam	\$552,700	163.5	1.5%	3.0%	3.7%	7.6%	10.4%	14.7%	62.2%
	Ladner	\$575,200	160.0	2.5%	2.6%	3.9%	6.7%	4.8%	12.4%	59.0%
	Maple Ridge	\$403,100	136.2	0.9%	1.7%	2.2%	5.3%	2.7%	-0.4%	35.5%
	New Westminster	\$387,200	164.9	1.1%	1.9%	1.7%	3.8%	4.4%	9.5%	62.9%
	North Vancouver	\$726,900	164.0	3.1%	4.8%	6.2%	10.4%	11.4%	15.8%	62.5%
	Pitt Meadows	\$406,900	148.9	0.8%	1.8%	3.6%	3.9%	8.3%	5.5%	48.0%
	Port Coquitlam	\$421,000	149.2	1.1%	1.0%	1.7%	4.9%	3.5%	2.8%	48.0%
	Port Moody	\$566,400	156.6	1.8%	3.8%	4.3%	8.0%	14.0%	12.1%	55.2%
	Richmond	\$618,100	179.1	1.5%	3.3%	3.9%	5.9%	3.4%	13.1%	77.7%
	Squamish	\$436,000	142.1	2.2%	4.7%	3.6%	14.7%	17.4%	10.0%	40.7%
	Sunshine Coast	\$355,400	124.5	1.2%	0.9%	0.2%	4.4%	-2.6%	-5.7%	23.0%
	Tsawwassen	\$653,100	163.6	3.9%	3.0%	5.2%	7.8%	6.9%	15.1%	62.1%
	Vancouver East	\$679,100	198.9	1.2%	2.8%	3.8%	7.6%	11.4%	24.2%	96.9%
	Vancouver West	\$901,100	189.9	2.0%	3.8%	4.9%	7.8%	9.2%	19.7%	86.5%
	West Vancouver	\$1,816,200	194.9	3.3%	8.5%	6.9%	11.4%	13.2%	36.6%	93.0%
	Whistler	\$501,000	116.4	0.3%	2.3%	0.9%	15.4%	5.6%	-2.7%	15.6%
Single Family Detached	Lower Mainland	\$843,700	179.2	2.2%	4.1%	5.2%	8.8%	9.5%	22.3%	77.8%
	Greater Vancouver	\$1,052,800	194.2	2.6%	4.8%	6.1%	11.2%	10.0%	26.9%	92.7%
	Bowen Island	\$591,800	128.3	0.7%	0.4%	0.5%	4.5%	-2.2%	-3.9%	26.5%
	Burnaby East	\$827,300	185.0	4.8%	5.0%	5.8%	8.7%	9.2%	21.5%	82.6%
	Burnaby North	\$1,061,100	205.2	2.6%	5.7%	8.7%	12.9%	15.8%	32.5%	103.8%
	Burnaby South	\$1,096,000	209.8	2.5%	4.0%	6.3%	10.9%	12.5%	38.1%	107.9%
	Coquitlam	\$807,500	178.9	2.4%	4.7%	5.7%	11.0%	15.8%	24.1%	77.7%
	Ladner	\$675,100	162.9	2.8%	2.5%	4.2%	7.5%	5.2%	15.7%	62.1%
	Maple Ridge	\$486,100	138.5	1.2%	1.8%	1.6%	6.6%	5.1%	2.7%	37.9%
	New Westminster	\$721,900	179.1	3.5%	3.7%	4.6%	7.8%	6.2%	17.5%	77.0%
	North Vancouver	\$1,111,200	176.9	4.3%	6.4%	7.9%	14.8%	15.7%	24.4%	75.1%
	Pitt Meadows	\$531,700	149.9	0.7%	1.8%	2.4%	7.6%	6.2%	5.5%	49.0%
	Port Coquitlam	\$608,500	162.3	2.6%	4.0%	3.5%	8.6%	10.3%	13.3%	61.3%
	Port Moody	\$939,000	173.4	1.2%	2.5%	4.1%	6.8%	15.2%	20.9%	72.4%
	Richmond	\$1,075,900	215.8	2.4%	4.8%	7.2%	12.3%	4.7%	27.9%	114.1%
	Squamish	\$581,700	154.6	3.4%	7.0%	6.9%	14.7%	15.9%	13.8%	52.2%
	Sunshine Coast	\$353,400	123.8	1.2%	0.7%	0.0%	4.4%	-2.8%	-6.2%	22.3%
	Tsawwassen	\$796,000	171.4	4.5%	3.1%	5.6%	7.8%	9.1%	21.9%	69.4%
	Vancouver East	\$1,015,200	224.4	2.5%	4.7%	7.1%	14.5%	20.2%	42.9%	122.6%
	Vancouver West	\$2,447,700	251.3	1.8%	5.2%	6.3%	12.3%	9.6%	38.7%	149.8%
	West Vancouver	\$2,183,700	207.6	4.2%	8.9%	8.0%	12.5%	14.6%	45.0%	105.3%
	Whistler	\$1,005,600	139.2	2.6%	5.1%	6.8%	12.0%	16.0%	5.1%	37.4%

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- Benchmark Price: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.
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In January 2005, the indexes are set to 100.

Townhome properties are similar to Attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.

Property Type	Area	Benchmark Price	Price Index	1 Month Change %	3 Month Change %	6 Month Change %	1 Year Change %	3 Year Change %	5 Year Change %	10 Year Change %
Townhouse	Lower Mainland	\$405,300	146.7	0.8%	1.7%	0.8%	3.2%	1.7%	3.5%	45.7%
	Greater Vancouver	\$484,900	156.7	0.7%	1.3%	1.1%	4.9%	4.2%	7.2%	55.3%
	Burnaby East	\$436,300	156.5	0.8%	2.0%	2.0%	3.9%	4.1%	7.2%	55.9%
	Burnaby North	\$410,300	153.0	2.4%	0.5%	-0.8%	1.9%	0.3%	3.1%	51.0%
	Burnaby South	\$410,200	147.2	-0.7%	-4.1%	-3.0%	0.3%	-1.3%	1.2%	46.3%
	Coquitlam	\$405,000	148.8	-1.1%	1.6%	3.2%	5.3%	6.8%	6.4%	47.2%
	Ladner	\$467,200	154.8	1.4%	2.0%	1.7%	1.0%	4.0%	6.8%	53.1%
	Maple Ridge	\$281,000	136.5	0.2%	0.7%	3.5%	4.4%	2.2%	-3.4%	35.3%
	New Westminster	\$422,200	158.6	1.4%	1.6%	2.4%	5.3%	6.3%	12.0%	57.3%
	North Vancouver	\$621,700	148.8	1.4%	3.1%	1.8%	4.4%	2.8%	5.9%	47.8%
	Pitt Meadows	\$336,300	145.5	2.2%	1.5%	2.1%	1.5%	5.9%	2.1%	44.6%
	Port Coquitlam	\$380,800	144.4	0.6%	0.7%	-0.1%	3.9%	-1.0%	-0.6%	42.7%
	Port Moody	\$434,100	146.7	-1.1%	0.9%	3.2%	7.2%	7.9%	5.4%	45.0%
	Richmond	\$526,200	170.1	0.5%	2.0%	2.0%	2.2%	4.7%	11.2%	68.9%
	Squamish	\$362,600	131.6	1.5%	0.8%	-3.1%	11.6%	26.7%	8.0%	31.6%
	Tsawwassen	\$464,500	153.5	2.4%	5.0%	4.8%	4.1%	1.1%	4.8%	51.8%
	Vancouver East	\$532,600	175.6	0.7%	0.6%	-2.2%	5.6%	2.3%	9.5%	72.5%
	Vancouver West	\$771,400	174.5	1.3%	2.0%	2.2%	10.2%	11.5%	15.6%	73.5%
	Whistler	\$498,900	133.4	1.0%	1.6%	-1.3%	15.3%	10.4%	16.3%	33.4%
Apartment	Lower Mainland	\$351,600	153.5	0.9%	1.7%	1.9%	2.5%	2.8%	2.5%	51.4%
	Greater Vancouver	\$390,200	156.9	1.0%	1.9%	2.5%	3.3%	4.3%	4.5%	54.6%
	Burnaby East	\$417,800	158.6	-2.1%	-0.4%	0.4%	3.3%	14.9%	3.1%	56.6%
	Burnaby North	\$355,600	150.3	2.1%	1.9%	2.5%	4.2%	6.0%	3.6%	49.0%
	Burnaby South	\$403,200	161.9	0.6%	1.6%	3.3%	5.9%	4.9%	7.9%	60.1%
	Coquitlam	\$262,000	144.2	1.1%	0.6%	0.6%	2.6%	1.8%	1.9%	42.9%
	Ladner	\$324,300	153.7	2.2%	3.4%	4.8%	10.0%	3.2%	5.9%	53.5%
	Maple Ridge	\$171,800	124.1	0.2%	2.7%	3.3%	-1.0%	-8.3%	-10.0%	23.2%
	New Westminster	\$281,600	160.4	0.1%	1.3%	0.4%	1.8%	3.4%	6.0%	58.5%
	North Vancouver	\$370,100	150.6	2.1%	3.0%	5.2%	5.9%	7.5%	6.7%	49.4%
	Pitt Meadows	\$253,600	149.9	0.1%	1.8%	5.6%	1.6%	14.3%	8.5%	48.9%
	Port Coquitlam	\$228,600	135.5	-0.9%	-3.4%	0.7%	0.1%	-2.4%	-8.1%	34.3%
	Port Moody	\$358,800	149.5	4.8%	7.5%	4.8%	9.0%	15.9%	8.9%	48.3%
	Richmond	\$350,500	148.0	0.7%	1.8%	0.1%	-0.7%	-1.1%	-3.3%	46.4%
	Squamish	\$266,600	128.4	-2.2%	4.7%	4.8%	28.3%	13.3%	2.8%	27.6%
	Tsawwassen	\$334,600	141.1	2.4%	3.3%	4.7%	9.5%	1.0%	-3.6%	41.0%
	Vancouver East	\$316,300	174.5	-0.7%	0.3%	0.6%	-0.7%	2.8%	5.8%	72.4%
	Vancouver West	\$514,400	166.5	1.9%	2.9%	4.0%	4.8%	7.8%	9.5%	62.6%
	West Vancouver	\$637,100	139.2	-3.5%	3.1%	-1.1%	5.7%	4.0%	-1.2%	38.4%
	Whistler	\$256,500	84.1	-2.5%	2.4%	1.2%	28.8%	7.8%	-27.9%	-16.7%

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Townhome properties are similar to attached properties, a category that was used in the previous MLSLink HPI, but do not include duplexes.

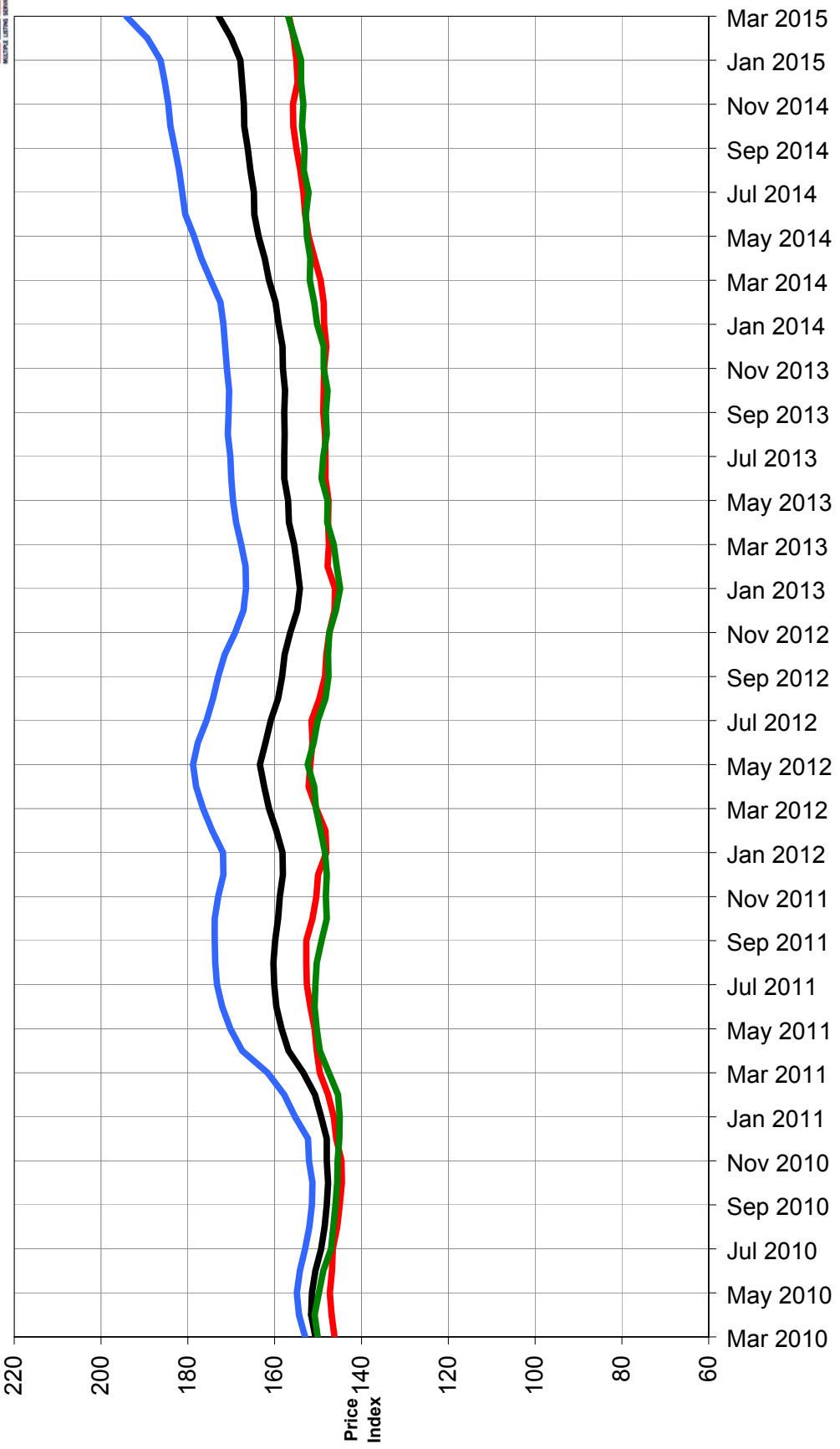
Lower Mainland includes areas serviced by both Real Estate Board of Greater Vancouver & Fraser Valley Real Estate Board.

The above info is deemed reliable, but is not guaranteed. All dollar amounts in CDN.

Greater Vancouver 5 Year Trend

Jan 2005 HPI = 100

Residential Detached Townhouse Apartment



MLS® SALES Facts

**March
2015**

	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
March 2015	Number of Sales	137	66	5	149	35	189	49	35	229	38	54	210	209	101	17	1,711
	Median Selling Price	\$1,219,000	\$842,000	\$800,000	\$530,000	\$729,000	\$1,290,000	\$625,000	\$985,000	\$1,159,000	\$620,000	\$418,154	\$1,137,500	\$2,718,000	\$2,300,000	n/a	n/a
		\$517,000	\$471,450	n/a	\$320,137	n/a	\$675,000	\$399,950	\$392,000	\$549,950	\$414,900	n/a	\$715,000	\$959,000	n/a	\$603,500	n/a
February 2015	Number of Sales	121	119	54	127	28	124	38	20	164	27	31	145	166	118	12	1,296
	Median Selling Price	\$1,195,500	\$834,750	\$714,357	\$545,000	\$752,500	\$1,278,750	\$576,000	\$932,500	\$1,050,000	\$640,000	\$360,327	\$1,098,000	\$2,581,500	\$2,367,500	n/a	521
		\$515,400	\$486,000	n/a	\$288,080	n/a	\$674,900	\$429,900	n/a	\$550,000	n/a	n/a	\$691,500	\$948,000	n/a	\$470,000	n/a
March 2014	Number of Sales	89	98	35	113	21	134	40	14	135	24	33	160	147	61	12	1,116
	Median Selling Price	\$992,500	\$769,214	\$637,500	\$485,000	\$650,000	\$1,059,000	\$555,500	n/a	\$956,500	\$560,000	\$370,000	\$936,500	\$2,375,000	\$1,999,000	n/a	419
		\$526,750	\$510,750	n/a	\$314,950	n/a	\$705,000	\$378,500	\$440,000	\$518,000	n/a	n/a	\$635,000	\$848,077	n/a	\$745,000	n/a
Jan. - Mar. 2015	Number of Sales	395	311	151	355	79	381	109	66	511	74	120	450	475	266	36	3,788
	Median Selling Price	\$839,800	\$785,000	\$743,000	\$522,000	\$743,000	\$1,265,000	\$604,500	\$953,500	\$1,100,000	\$620,000	\$375,000	\$1,100,094	\$2,600,000	\$2,289,000	\$1,230,000	n/a
		\$495,000	\$470,000	\$475,000	\$302,375	\$475,000	\$675,000	\$407,750	\$392,500	\$549,950	\$389,900	n/a	\$685,000	\$918,500	\$955,000	\$570,000	n/a
Jan. - Mar. 2014	Number of Sales	229	252	103	261	62	282	101	43	393	54	84	370	436	168	32	2,876
	Median Selling Price	\$995,000	\$732,250	\$668,000	\$475,000	\$694,750	\$1,070,000	\$557,000	\$938,000	\$1,030,000	\$537,250	\$360,750	\$938,000	\$2,416,500	\$2,125,000	\$1,345,000	n/a
		\$510,000	\$472,500	n/a	\$305,450	\$427,000	\$662,000	\$378,500	\$414,900	\$525,000	\$327,480	n/a	\$656,000	\$835,000	n/a	\$630,000	n/a
Year-to-date	Number of Sales	375	161	34	91	176	190	77	56	324	23	17	331	941	35	60	2,891
	Median Selling Price	\$376,000	\$292,900	\$321,500	\$222,000	\$308,000	\$371,000	\$246,714	\$332,500	\$342,829	\$238,500	n/a	\$325,000	\$496,150	\$830,000	\$134,000	n/a

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

MLS® LISTINGS Facts



**March
2015**

	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
March 2015	Number of Listings	201	90	9	243	32	237	66	51	285	57	151	298	306	182	28	2,472
	% Sales to Listings	68%	73%	56%	61%	109%	80%	74%	69%	80%	67%	36%	70%	68%	55%	61%	951
		75%	79%	n/a	61%	59%	98%	95%	72%	80%	100%	43%	81%	72%	89%	82%	2,545
February 2015	Number of Listings	61%	111%	n/a	42%	49%	67%	50%	54%	61%	65%	45%	77%	70%	73%	57%	n/a
	% Sales to Listings	211	62	9	190	42	208	45	35	282	39	91	235	404	240	23	2,236
		141	9	0	72	25	70	46	31	128	24	14	60	132	21	33	867
March 2014	Number of Listings	276	25	0	65	128	206	61	34	328	15	9	223	709	35	58	2,322
	% Sales to Listings	57%	87%	22%	67%	67%	60%	84%	57%	63%	69%	34%	62%	41%	49%	52%	n/a
		62%	89%	n/a	54%	48%	76%	46%	45%	73%	79%	14%	73%	48%	29%	70%	n/a
Jan. - Mar. 2015 Year-to-date*	Number of Listings	57%	40%	n/a	38%	61%	46%	52%	65%	42%	67%	100%	61%	55%	63%	45%	2,241
	% Sales to Listings	194	88	13	231	56	189	65	44	254	40	129	245	300	141	23	795
		107	15	1	73	21	53	35	33	134	25	9	67	104	14	30	2,245
Jan. - Mar. 2014 Year-to-date*	Number of Listings	301	21	0	54	142	161	79	48	282	11	11	222	719	26	39	n/a
	% Sales to Listings	46%	40%	0%	49%	38%	71%	62%	32%	53%	60%	26%	65%	49%	43%	52%	6,539
		55%	27%	0%	49%	33%	47%	71%	61%	56%	56%	56%	58%	46%	36%	70%	2,493
Jan. - Mar. 2014 Year-to-date*	Number of Listings	46%	71%	n/a	67%	44%	43%	46%	40%	42%	64%	45%	60%	52%	42%	51%	7,098
	% Sales to Listings	635	216	25	581	99	596	158	118	820	116	323	701	988	614	61	n/a
		373	32	1	247	73	199	110	71	409	66	35	177	378	49	83	6,412
Jan. - Mar. 2014 Year-to-date*	Number of Listings	907	88	0	188	486	569	231	103	975	56	28	701	2,057	95	128	2,308
	% Sales to Listings	62%	70%	36%	61%	80%	64%	69%	56%	62%	64%	37%	64%	48%	43%	59%	6,606
		62%	69%	0%	48%	51%	70%	77%	59%	68%	77%	31%	72%	55%	55%	83%	n/a
Jan. - Mar. 2014 Year-to-date*	Number of Listings	52%	59%	n/a	40%	46%	51%	43%	53%	45%	64%	64%	60%	55%	47%	56%	6,412
	% Sales to Listings	563	264	24	574	139	526	167	106	841	131	348	664	987	479	67	2,308
		292	32	1	221	49	166	116	82	421	64	22	220	305	36	91	6,606
Jan. - Mar. 2014 Year-to-date*	Number of Listings	786	71	0	191	424	525	227	128	828	39	35	652	2,051	95	121	n/a
	% Sales to Listings	41%	39%	25%	45%	45%	54%	60%	41%	47%	41%	24%	57%	44%	35%	48%	n/a
		50%	25%	0%	43%	51%	49%	66%	62%	51%	41%	59%	52%	41%	47%	66%	n/a
Jan. - Mar. 2014 Year-to-date*	Number of Listings	48%	48%	n/a	48%	42%	36%	34%	44%	39%	59%	49%	51%	46%	37%	50%	n/a
	% Sales to Listings	48%	48%	n/a	48%	42%	36%	34%	44%	39%	59%	49%	51%	46%	37%	50%	n/a
		48%	48%	n/a	48%	42%	36%	34%	44%	39%	59%	49%	51%	46%	37%	50%	n/a

* Year-to-date listings represent a cumulative total of listings rather than total active listings.

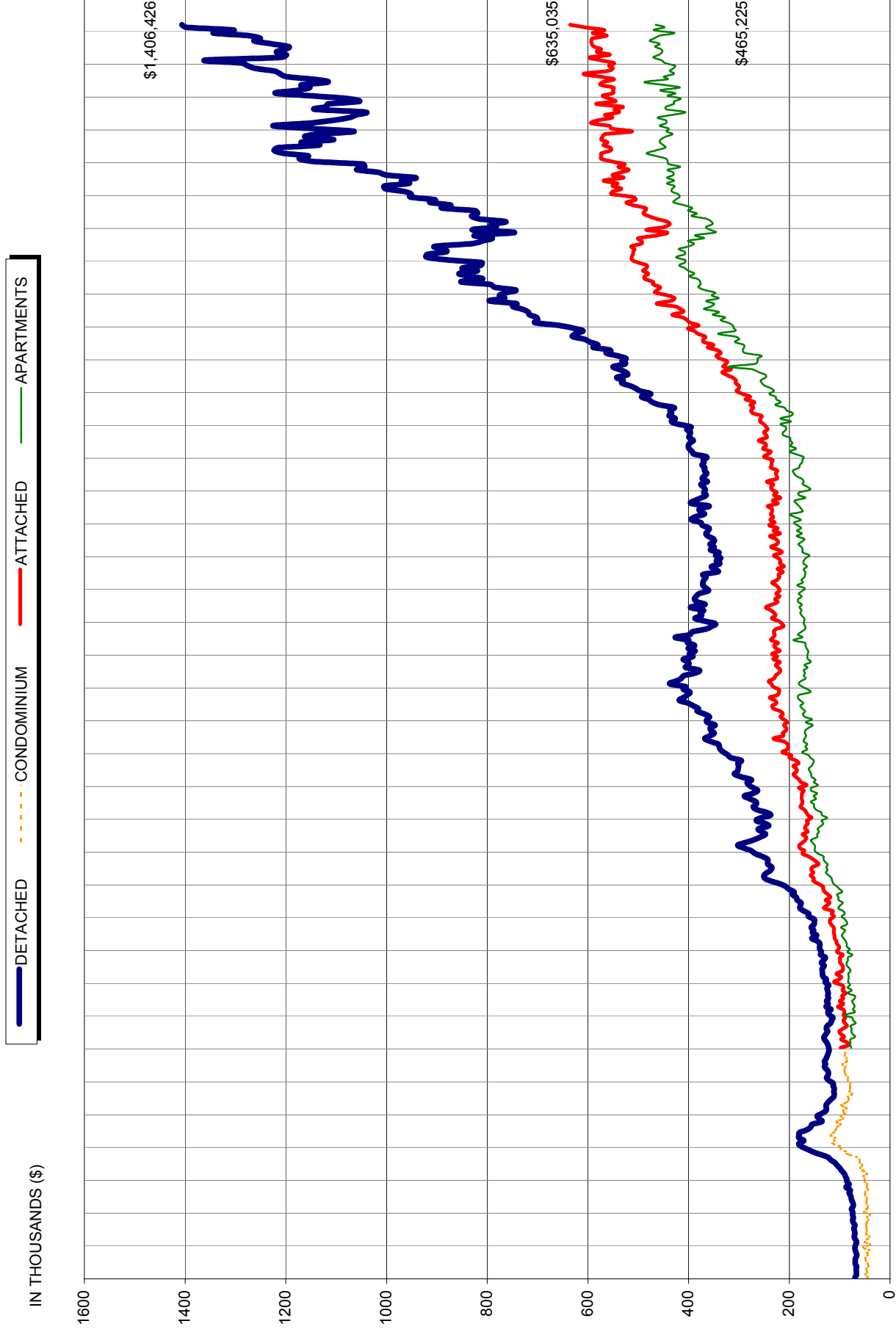
Listing & Sales Activity Summary

Listings

Sales

	1 Mar 2014	2 Feb 2015	3 Mar 2015	Col. 2 & 3 Percentage Variance	5 Mar 2014	6 Feb 2015	7 Mar 2015	Col. 6 & 7 Percentage Variance	9 Jan 2014 - Mar 2014	10 Jan 2015 - Mar 2015	Col. 9 & 10 Percentage Variance
BURNABY				%				%			%
DETACHED	194	211	236	11.8	89	121	188	55.4	229	395	72.5
ATTACHED	107	141	139	-1.4	59	88	92	4.5	147	233	58.5
APARTMENTS	301	276	343	24.3	138	156	210	34.6	375	470	25.3
COQUITLAM											
DETACHED	229	140	201	43.6	98	119	137	15.1	252	311	23.4
ATTACHED	74	61	75	23.0	36	35	56	60.0	112	119	6.3
APARTMENTS	129	150	189	26.0	62	88	110	25.0	161	251	55.9
DELTA											
DETACHED	88	62	90	45.2	35	54	66	22.2	103	151	46.6
ATTACHED	15	9	14	55.6	4	8	11	37.5	8	22	175.0
APARTMENTS	21	25	28	12.0	15	10	31	210.0	34	52	52.9
MAPLE RIDGE/PITT MEADOWS											
DETACHED	231	190	243	27.9	113	127	149	17.3	261	355	36.0
ATTACHED	73	72	95	31.9	36	39	58	48.7	95	118	24.2
APARTMENTS	54	65	69	6.2	36	25	29	16.0	91	76	-16.5
NORTH VANCOUVER											
DETACHED	189	208	237	13.9	134	124	189	52.4	282	381	35.1
ATTACHED	53	70	66	-5.7	25	53	65	22.6	81	140	72.8
APARTMENTS	161	206	211	2.4	69	94	141	50.0	190	292	53.7
NEW WESTMINSTER											
DETACHED	56	42	32	-23.8	21	28	35	25.0	62	79	27.4
ATTACHED	21	25	27	8.0	7	12	16	33.3	25	37	48.0
APARTMENTS	142	128	178	39.1	62	78	87	11.5	176	223	26.7
PORT MOODY/BELCARRA											
DETACHED	44	35	51	45.7	14	20	35	75.0	43	66	53.5
ATTACHED	33	31	29	-6.5	20	14	21	50.0	51	42	-17.6
APARTMENTS	48	34	37	8.8	19	22	20	-9.1	56	55	-1.8
PORT COQUITLAM											
DETACHED	65	45	66	46.7	40	38	49	28.9	101	109	7.9
ATTACHED	35	46	43	-6.5	25	21	41	95.2	76	85	11.8
APARTMENTS	79	61	96	57.4	36	32	48	50.0	77	100	29.9
RICHMOND											
DETACHED	254	262	285	8.8	135	164	229	39.6	393	511	30.0
ATTACHED	134	128	146	14.1	75	94	117	24.5	215	277	28.8
APARTMENTS	282	328	321	-2.1	119	138	195	41.3	324	435	34.3
SUNSHINE COAST											
DETACHED	129	91	151	65.9	33	31	54	74.2	84	120	42.9
ATTACHED	9	14	14	0.0	5	2	6	200.0	13	11	-15.4
APARTMENTS	11	9	11	22.2	5	9	5	-44.4	17	18	5.9
SQUAMISH											
DETACHED	40	39	57	46.2	24	27	38	40.7	54	74	37.0
ATTACHED	25	24	23	-4.2	14	19	23	21.1	26	51	96.2
APARTMENTS	11	15	23	53.3	7	10	15	50.0	23	36	56.5
VANCOUVER EAST											
DETACHED	245	235	298	26.8	160	145	210	44.8	370	450	21.6
ATTACHED	67	60	78	30.0	39	44	63	43.2	114	128	12.3
APARTMENTS	222	223	248	11.2	134	135	190	40.7	331	420	26.9
VANCOUVER WEST											
DETACHED	300	404	306	-24.3	147	166	209	25.9	436	475	8.9
ATTACHED	104	132	149	12.9	48	63	108	71.4	124	207	66.9
APARTMENTS	719	709	727	2.5	373	399	506	26.8	941	1135	20.6
WHISTLER/PEMBERTON											
DETACHED	23	23	28	21.7	12	12	17	41.7	32	36	12.5
ATTACHED	30	33	34	3.0	21	23	28	21.7	60	69	15.0
APARTMENTS	39	58	42	-27.6	20	26	24	-7.7	60	72	20.0
WEST VANCOUVER/HOWE SOUND											
DETACHED	141	240	182	-24.2	61	118	101	-14.4	168	266	58.3
ATTACHED	14	21	19	-9.5	5	6	17	183.3	17	27	58.8
APARTMENTS	26	35	22	-37.1	11	22	16	-27.3	35	45	28.6
GRAND TOTALS											
DETACHED	2228	2227	2463	10.6	1116	1294	1706	31.8	2870	3779	31.7
ATTACHED	794	867	951	9.7	419	521	722	38.6	1164	1566	34.5
APARTMENTS	2245	2322	2545	9.6	1106	1244	1627	30.8	2891	3680	27.3

Residential Average Sale Prices - January 1977 to March 2015



1977 1978 1979 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015

NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.