



AFTER SALES SURVEY SELLERS

Iain Edmonds' personal philosophy is to be "Committed To Your Needs".

To help Iain be the best he can be, please let him know what he can do to improve or excel. His goal is to fulfill all of your real estate needs. Your feedback can tell Iain what he has done right and what he has not, and also enable him to achieve this objective. Would you please be kind enough to take a moment to complete and return the following survey so that Iain can provide the service and results his clients deserve?

1. What factor was most important to you in selling your home?

2. What caused you to sell your home?

3. What one service from Iain Edmonds assisted you the most in the sale of your home? _____

4. Do you think adequate measures were used in the marketing of your home? _____

5. Which of these measures do you feel most affected the sale of your home? _____

Neighbourhood/Location	_____	Yard Sign	_____
Quality of Structure	_____	Newspaper Ads	_____
Floor Plan	_____	Open House	_____
Realtor	_____	Other	_____
Real Estate Company	_____		

6. Did you check the real estate ads for your home in the newspaper?
YES_____ NO_____

7. How did Prudential Sussex Realty make themselves known to you?

8. Male _____ Female _____
Name of neighbourhood _____



9. Was this your first time selling? YES _____ NO _____
10. Age group: 17-24 _____ 25-34 _____ 35-54 _____ 55+ _____
11. Have you dealt with Prudential Sussex Realty before? YES ___ NO ___
Would you work with them again? YES ___ NO ___
Why? _____
12. Have you worked with Iain Edmonds before? YES _____ NO _____
Would you work with Iain again? YES _____ NO _____
Why? _____
13. Will you refer Prudential Sussex Realty and Iain Edmonds to your associates, friends and business acquaintances? YES _____ NO _____

A large part of Iain's business is dependent upon the personal recommendations of past clients, business associates and friends. Would you allow your name to stand as a future reference?
YES ___ NO ___

14. On a scale of 1 to 10 with "1" being very poor and "10" being very good, how do you evaluate Iain Edmonds? _____

Sincere thanks for your time and assistance. If you have any additional comments please call Iain personally, anytime @ 604.984.HOME (4663).

Iain Edmonds, R.I. (B.C.).
Prudential Sussex Realty

Optional Information:

NAME: _____

ADDRESS: _____

TELEPHONE #: _____

EMAIL ADDRESS: _____