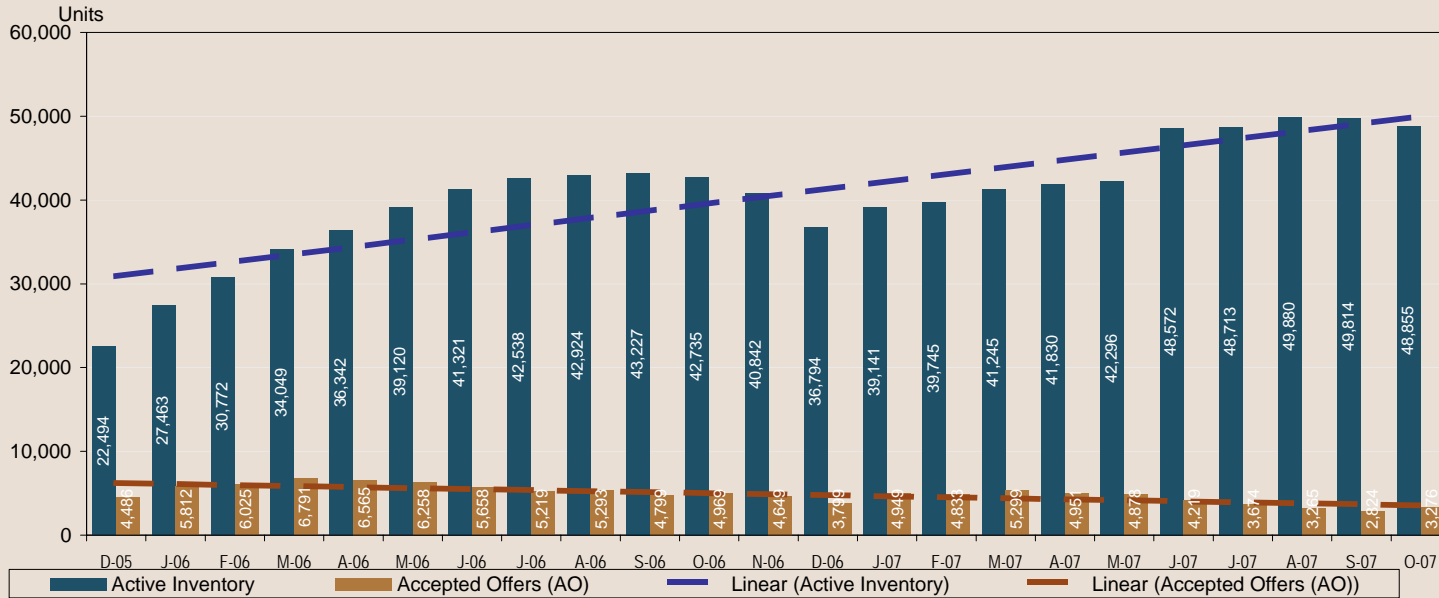


Market Area Active Inventory vs Accepted Offers (AO)

11/6/2007



FILTER: Prop. Types: SFH COTO Areas: Maricopa (51252)

The number of properties available for sale on the last day of each period - VS - The number of Accepted Offers

Desc.	D-05	J-06	F-06	M-06	A-06	M-06	J-06	J-06	A-06	S-06	O-06	N-06	D-06	J-07	F-07	M-07	A-07	M-07	J-07	J-07	A-07	S-07	O-07
Sold Median Price	265	263	265	265	265	270	272	265	264	258	260	259	260	260	256	265	260	265	265	265	257	248	245
Sold Average Price	338	349	348	343	341	357	360	342	342	336	340	347	345	355	348	362	348	366	365	357	358	321	340
List Median Price	295	300	300	300	300	300	300	295	290	291	290	289	284	289	290	290	285	290	290	275	270	274	275
List Average Price	400	412	408	396	387	392	391	377	388	401	407	411	384	412	406	409	415	417	437	382	382	426	405
New Listings	7,694	14,353	12,969	14,589	13,789	14,668	14,295	12,751	12,968	12,155	11,829	9,473	7,059	13,043	11,050	13,148	12,122	12,664	18,394	11,560	12,800	11,251	11,755
Active Inventory	22,494	27,463	30,772	34,049	36,342	39,120	41,321	42,538	42,924	43,227	42,735	40,842	36,794	39,141	39,745	41,245	41,830	42,296	48,572	48,713	49,880	49,814	48,855
Sold Listings	5,890	4,759	5,295	6,720	6,057	6,863	6,512	5,493	5,529	5,000	5,019	4,746	4,756	3,920	4,339	5,290	4,922	5,150	4,810	4,165	3,552	2,950	2,979
Expired or Cancelled	3,701	3,656	3,605	4,500	4,932	5,595	6,430	6,287	7,240	7,057	7,316	6,694	7,277	5,754	5,612	6,338	6,603	7,320	7,900	7,737	8,363	8,499	9,440
Accepted Offers (AO)	4,486	5,812	6,025	6,791	6,565	6,258	5,658	5,219	5,293	4,799	4,969	4,649	3,799	4,949	4,833	5,299	4,951	4,878	4,219	3,674	3,265	2,824	3,276
AO / New Listings	58.3	40.5	46.5	46.5	47.6	42.7	39.6	40.9	40.8	39.5	42.0	49.1	53.8	37.9	43.7	40.3	40.8	38.5	22.9	31.8	25.5	25.1	27.9
AO / Inventory	19.9	21.2	19.6	19.9	18.1	16.0	13.7	12.3	12.3	11.1	11.6	11.4	10.3	12.6	12.2	12.8	11.8	11.5	8.7	7.5	6.5	5.7	6.7
Days on Market (DOM)	40	48	51	51	53	56	58	61	66	68	72	77	83	87	91	87	84	83	84	87	87	89	91
Mos Supply Inv. (MSI)	3.8	5.8	5.8	5.1	6.0	5.7	6.3	7.7	7.8	8.6	8.5	8.6	7.7	10.0	9.2	7.8	8.5	8.2	10.1	11.7	14.0	16.9	16.4
\$ per Sq Feet	175	177	179	179	180	181	181	175	173	172	170	172	171	174	174	177	175	176	172	171	168	158	161
Sale Price / List Price	98.6	98.3	98.3	98.3	98.3	98.1	98.0	97.9	97.7	97.7	97.6	97.4	97.2	97.3	97.2	97.1	97.1	97.1	97.0	97.1	96.8	96.5	96.2
3Mo Sold Avg \$	334	338	344	346	344	347	353	354	349	340	339	341	344	349	349	355	353	359	360	363	360	347	341
3Mo List Avg \$	396	402	408	405	397	392	390	387	386	389	398	406	403	405	404	409	410	414	425	416	406	396	404
3Mo \$ per SqFt	178	179	181	182	183	184	184	182	180	176	175	174	174	175	175	177	178	178	177	175	173	168	165
3Mo Sale P / List P	98.9	98.6	98.4	98.3	98.3	98.2	98.2	98.0	97.9	97.8	97.7	97.6	97.4	97.3	97.2	97.2	97.2	97.1	97.0	96.9	96.8	96.5	96.5

Based on information from Arizona MLS for the period 12/1/05 through 12/1/07. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market.

