

Land Year To Date Sales Information

Comparing 1/1/2008 thru 5/31/2008 with 1/1/2007 thru 5/31/2007

Area	Number of Sales				Average Sales Price			Median Sales Price			Total Dollar Volume		
	Current YTD Sales	Year Ago YTD	Changes Units	Changes %	Current YTD Average	Year Ago YTD Average	Percent Change	Current YTD Median	Year Ago YTD Median	Percent Change	Current YTD Volume	Year Ago YTD Volume	Percent Change
Central	4	48	-44	-92%	\$292,500	\$440,050	-34%	\$302,500	\$340,000	-11%	\$1,170,000	\$21,122,390	-94%
Haiku	8	7	1	14%	\$560,375	\$405,286	38%	\$435,000	\$398,000	9%	\$4,483,000	\$2,837,000	58%
Hana	3	1	2	200%	\$406,333	\$650,000	-37%	\$315,000	\$650,000	-52%	\$1,219,000	\$650,000	88%
Kaanapali	4	11	-7	-64%	\$877,000	\$835,955	5%	\$889,000	\$769,000	16%	\$3,508,000	\$9,195,500	-62%
Kahakuloa	0	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Kapalua	0	5	-5	-100%	\$0	\$2,028,000	-100%	\$0	\$2,015,000	-100%	\$0	\$10,140,000	-100%
Kaupo	0	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Kihei	4	6	-2	-33%	\$561,750	\$1,011,375	-44%	\$515,000	\$596,625	-14%	\$2,247,000	\$6,068,250	-63%
Kula/Ulupalakua/Kanaio	6	6	0	0%	\$677,167	\$973,333	-30%	\$725,000	\$850,000	-15%	\$4,063,000	\$5,840,000	-30%
Lahaina	3	13	-10	-77%	\$1,493,333	\$1,691,154	-12%	\$1,000,000	\$1,750,000	-43%	\$4,480,000	\$21,985,000	-80%
Lanai	2	2	0	0%	\$1,115,000	\$552,500	102%	\$1,115,000	\$552,500	102%	\$2,230,000	\$1,105,000	102%
Makawao/Olinda/Haliimaile	2	1	1	100%	\$1,136,250	\$525,000	116%	\$1,136,250	\$525,000	116%	\$2,272,500	\$525,000	333%
Molokai	3	8	-5	-63%	\$265,000	\$329,250	-20%	\$290,000	\$122,250	137%	\$795,000	\$2,634,000	-70%
Nahiku	0	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Napili/Kahana/Honokowai	1	1	0	0%	\$425,000	\$1,200,000	-65%	\$425,000	\$1,200,000	-65%	\$425,000	\$1,200,000	-65%
Olowalu	14	1	13	1300%	\$1,284,286	\$1,395,000	-8%	\$1,295,000	\$1,395,000	-7%	\$17,980,000	\$1,395,000	1189%
Pukalani	1	1	0	0%	\$600,000	\$375,000	60%	\$600,000	\$375,000	60%	\$600,000	\$375,000	60%
Sprecklesville/Paia/Kuau	0	0	0	N/A	\$0	\$0	N/A	\$0	\$0	N/A	\$0	\$0	N/A
Wailea/Makena	2	5	-3	-60%	\$2,925,000	\$2,495,000	17%	\$2,925,000	\$2,075,000	41%	\$5,850,000	\$12,475,000	-53%
Maui Summary:	57	116	-59	-51%	\$900,395	\$840,924	7%	\$715,000	\$537,500	33%	\$51,322,500	\$97,547,140	-47%