








This is the story of three identical town homes: same floor plan, same square footage, same condition; **all on the market during the same three-month period**. If this doesn't convince you that staging works - nothing will!!

TOWN HOME #1	TOWN HOME #2	TOWN HOME #3
<p>This town home was vacant and un-staged. It sat on the market over three months and sold for \$429,500; \$20,000 less than Susan's Listing.</p>	<p>Town home #2 was occupied and not professionally staged. It was sold for \$15,000 less after being on the market for over 60 days.</p>	<p>This town home was staged and listed by Susan Peters & Tim O'Connor the weekend before Thanksgiving. It sold for full price (\$449,950) within 3 days, and closed within less than a month.</p>
		 <p><i>Shhh... There's a deer behind that tree</i></p>
<p>No image taken of this view</p>	<p>No image taken of this view</p>	 <p><i>An elegant formal entry</i></p>
		 <p><i>Light filled living room</i></p>

No image taken of this view

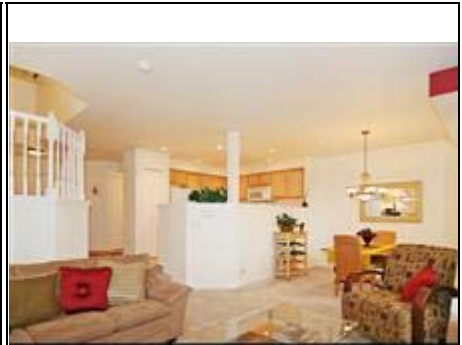
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All common rooms overlook the green belt

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Sophisticated spaces for entertaining

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9' ceilings add to the ambience



Maple cabinetry, a gas range & miles prep space






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No image taken of this view



No image taken of this view



<p>No image taken of this view</p>	<p>No image taken of this view</p>	 <p><i>Spacious fully appointed guest bath</i></p>
<p>No image taken of this view</p>		 <p><i>2 additional bedrooms on 2nd floor</i></p>
	<p>No image taken of this view</p>	 <p><i>A real 2 car garage w/ extra storage</i></p>

*This article is courtesy of Susan Peters-Seattle Realty Specialist. www.SusanPeters.com