

Statistically Speaking

Market activity in the Fraser Valley Real Estate Board.

New Listings: Aug '07 - 2804 July '07 - 3120 June '07 - 3082 Aug '06 - 2609
Number of Sales: Aug '07 - 1763 July '07 - 1984 June '07 - 2053 Aug '06 - 1692
Board Year to Date sale volume -4.0% Langley Year over Year Price Index value +10.9%

FREE BREAKFAST WINNER!

If your address is **19732 41A Ave.** you've just won



BREAKFAST FOR 2
at
DE DUTCH PANNEKOEK HOUSE



in the Langley Crossing Mall (value approx. \$25.00)
You must phone me by month's end to claim your prize.

FREE BREAKFAST OR LUNCH ENTREE

with the purchase of a second entree of equal or greater value.

Offer valid until October 5th 2007 at the Langley De Dutch Only

Offer Not Valid On Sundays

Please remember to tip on the full value of the meal



Jeremy Sutton

* A Full time Realtor for 24 years.

* Won lots of awards for top sales activity.

* 32 sales this year incl. 6 from this neighbourhood.

* In the top 5% of all Realtors in the R.E. Board.



MARKET SHARE *

January 1st - August 31st, 2007

LANGLEY

RE/MAX -	36.0%
Homelife -	18.9%
Royal LePage -	18.6%
Prudential -	6.1%

With 23.4% of Langley Realtors,

RE/MAX leads the way

*Based on MLS stats



Jeremy
of

RE/MAX

Treeland Realty
604-533-3491

THE SOUTHWEST BROOKSWOOD BULLETIN



Free Breakfast winner inside!

Check Out My Web-Site!

www.realestatelangley.com

This is not intended to cause or induce breach of an existing agency agreement.

#101 - 6337 198th Street, Langley B.C. V2Y 2E3

Each office independently owned and operated.



Why am I with...
RE/MAX ?



People often ask me “with a last name like Sutton, why are you with RE/MAX?” For a start, this is the reason I market myself as Jeremy with no last name, it helps prevent confusion. I’ve had materials delivered to the wrong office, I’ve even had new clients come to meet me at the wrong office. Yes, having the same last name as another real estate company can be a problem.

When I started my real estate career in 1983 I started with Century 21 and stayed with that system until 1994. At that time I had decided to change and quickly found RE/MAX most suiting what I wanted in a company. It does cost me more to be at RE/MAX but the return is substantial. Here are some of the benefits:

1) I share an office with most of the top Realtors in my market area. The regular information exchange between Realtors in the office is huge. The knowledge base as a resource is unsurpassed. As much as other Realtors come to me for my experience, I also use my associates as second opinions when analysing specific properties or situations.

2) RE/MAX marketing is at least double that spent by any other Real Estate organization. Again this is an expense borne by each Realtor but the value returned in market presence and name recognition is a key in driving more business back to RE/MAX Realtors which means more success for our clients.

3) The average years of experience of RE/MAX Realtors is often double that of other offices. In the Fraser Valley Real Estate Board there are currently 3000 licensed Realtors. Just 18.4% of these are RE/MAX, yet in the top 10% of the Board production, 40% are RE/MAX Realtors! Overall those 18.4% Realtors with RE/MAX produce 31.6% of all Board sales.

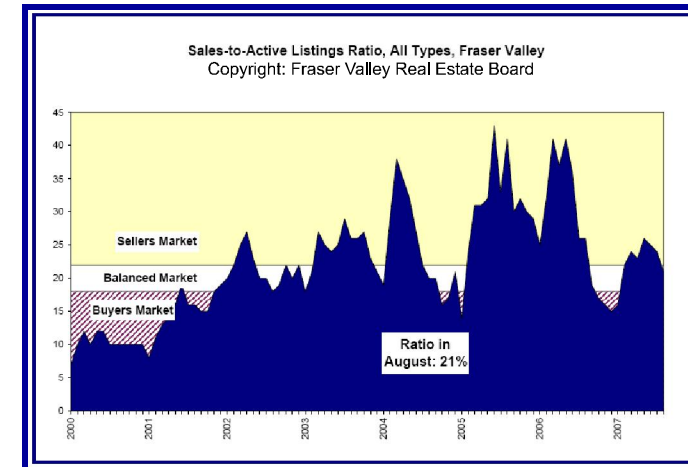
4) RE/MAX has the largest referral network in the world. I have the ability to find you a Realtor in over 50 countries. Here in Canada I am part of a group called the Vancouver Connection. We market to 10,000 RE/MAX Realtors in Canada to drive more relocation business our way. This creates more buyers from more places for my listings to be exposed to.

5) RE/MAX gives back. On the national level RE/MAX Realtors sponsor the Children’s Miracle Network. Since 1986 RE/MAX has contributed over \$76,000,000. Regionally we sponsor \$12,000 annually in Bursaries to graduating grade 12 students. Locally we sponsor events like Canada Day in Langley, Mission Drag racing, Bard on the Beach, Thunderbird Equestrian and many other local events.

I am RE/MAX because it makes me a better Realtor. I don’t believe any other company can do as much for me or my clients. I hope you agree.

OUR LOCAL MARKET UPDATE - September 11, 2007

Current Listings	Listing Agency	Style	Age	Sq. Ft.	Bedrms	Bthrms	List Price
3925 200 St.	Royal LePage	Basement	28	1800	4	2	\$448,880
3978 198 St.	MacDonald Rlty. Westmar	2 Storey	35	2260	5	3	\$469,000
3909 200A St.	Prudential Power Play Rlty.	Basement / Split	30	2004	5	3	\$489,800
19617 36 Ave.	One Percent Rlty.	Basement	34	2275	4	3	\$499,900
19724 38 Ave.	RE/MAX Treeland Rlty.	Basement	35	2539	4	3	\$514,900
19955 37 Ave.	Coldwell Banker	2 Storey	48	3286	4	3	\$544,900
3486 196A St.	Royal LePage Wolstencroft	Basement	28	2063	3	2	\$544,900
4070 199A St.	RE/MAX All Points Rlty.	2 Storey	20	2630	3	3	\$549,900
19821 40A Ave.	Royal LePage Wolstencroft	Basement	35	2127	4	3	\$549,900
3683 196A St.	Realty \$5000 Sales	3 Level Split	34	1985	3	3	\$563,000
19708 41A Ave.	Cost-Saver Rlty.	4 Level Split	34	2800	3	3	\$574,900
19732 36 Ave.	Royal LePage Wolstencroft	Basement / Split	28	2358	4	3	\$584,900
3950 196 St.	One Percent Rlty.	4 Level Split	31	2582	3	3	\$595,000
3394 198A St.	RE/MAX Treeland Rlty.	3 Level Split	20	2176	3	3	\$609,900
19745 38A Ave. - SOLD	RE/MAX Treeland Rlty.	Basement	28	1692	4	2	\$399,900
3547 200 St. - SOLD	Homelife Benchmark Lgly	Rancher	35	1260	3	1	\$439,900
3332 197A St. - SOLD	Greyfriars Rlty Int'l Ltd.	2 Storey	19	2622	4	3	\$639,000



The above information is believed correct but not guaranteed. All details are as of date of printing.



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