



**RE/MAX**  
MASTERS REALTY  
REALTOR®



## Penny Mitchell

*Staying in Touch*

### Busy Spring Market ...



Total residential sales reached 2,859 units in February 2007 while the total number of active listings reached 9,670 units.

Despite the listings-to-sales ratio of 3.38:1, multiple-offer situations still occurred as desirable properties came to market. Buyers and sellers served through knowledgeable realtors have the advantage over buyers and sellers less connected to this fast-paced market. They are able to move

quickly when a desirable property becomes available. The average number of days on market was only 49 in February this year.

Squamish, North Vancouver, South Delta and Vancouver West all recorded busy condo markets. This was due in part to resales from completed developments, investor activity and an increasing preference to lifestyle alternatives. The benchmark price of an

apartment property in Greater Vancouver was \$342,705, up 15.3% over last year.

Sales of attached properties numbered 469 in February this year, with a benchmark price of \$419,061. Vancouver East and Whistler/Pemberton areas recorded the greatest increased activity in the sale of attached properties.

1,121 single-family units changed hands in Greater Vancouver in February and the benchmark price of \$666,983 was 11.4% above last year's benchmark price. Both Delta South and North Vancouver had increased activity in the double digits compared to February last year. VA-04-07

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Collect this report to compare month-over-month activity.

## Penny Mitchell

*Can be reached at 604.816.7825*

### Reduce Your Gas Emissions

Retire the old mower. Small engines found in lawn mowers, leaf blowers and weed trimmers are a significant contributor to harmful air and noise pollution, smog and greenhouse gas emissions (GHGs). Retire the old gas guzzling mower to any one of The Home Depot's 155 stores across Canada during Mow Down Pollution (April 19-29) and receive a gift card. Use this cash to buy an eco-friendly push reel mower or a rechargeable battery powered one, made by top brands like Neuton or Gardena.





## Penny Mitchell Stays In Touch

### TREND WATCH: Cork Flooring is all the Rage

Cork is warm, soft, natural and comfortable under foot - and it's all the rage with designers these days. Traditionally used in commercial and public areas for decades to reduce noise and insulate against both heat and cold, cork is also perfect for the home. With a wide selection of patterns, colours and finishes, cork flooring has fast become a designer favourite.

Designer Karl Lohnes, style editor for Style at Home magazine, is a fan of cork flooring. Selecting a contrasting checkerboard cork tile for his kitchen, Lohnes said, "It was a small room, and there was already a lot of wood in it so I didn't want more wood. Cork was the perfect option." Lohnes says what he likes most about cork flooring is "the versatility of how it can look from room to room."

Today's cork flooring works with any décor and is perfect for any room. Dark natural tones enhance more formal settings, such as dining and living rooms. Lighter shades are great for the more casual look of a family room or play area. The latest in cork is beveled edge flooring. Each plank features a v-groove along all the edges to define each plank. In addition,

beveled cork also looks and feels like timeworn leather. We found the most complete range of premium cork flooring available through TORLYS, a Canadian flooring company ([www.torlys.com](http://www.torlys.com)).

Cork is environmentally friendly. It is harvested from the bark of the cork oak tree, grown primarily in Portugal. The tree bark is harvested every nine years from mature trees, and they can thrive for up to 200 years. Durable, easy-care, and naturally hypoallergenic, cork is one of the most beautiful and sensuous flooring materials on the market. Check out cork - it's natural, environmentally friendly and comfortable underfoot, and it could be the right solution for you. (NC)04/07

#### **Typical Bank Mortgage Rates**

<b>Open</b>	6 month	7.87
<b>Closed</b>	6 month	6.00
	1 year	5.73
	2 year	6.24
	3 year	5.72
	4 year	5.74
	5 year	5.68
	7 year	6.00
	10 year	6.18

\* Rates subject to change.

**There are better rates than these.**

Call for more information before you buy or renew!



Call Penny at 604.816.7825

## Concert to Combat Climate Crisis

**“Live Earth” Concerts in All 7 Continents to Reach Global Audience of Over 2 Billion.**

Los Angeles, CA – Detailing a historic effort to engage billions of people across the globe, Kevin Wall, Al Gore, Pharrell Williams, Maná, Cameron Diaz, and the MSN Network today launched Save Our Selves (SOS) – The Campaign for a Climate in Crisis. The announcement was made at the California Science Center.

SOS is designed to trigger a global movement to combat our climate crisis. It will reach people in every corner of the planet through television, film, radio, the Internet and Live Earth, a 24-hour concert on 7/7/07 across all 7 continents that will bring together more than 100 of the world's top musical acts. Live Earth alone will engage an audience of more than 2 billion people through concert attendance and broadcasts. MSN has partnered with SOS to use its reach to make the Live Earth concerts available across the globe. The Live Earth audience, and the proceeds from the concerts, will create the foundation for a new, multi-year global effort to combat the climate crisis led by The Alliance for Climate Protection and its Chair, Vice President Al Gore. SOS was founded by Kevin Wall, who won an Emmy as Worldwide Executive Producer of Live 8.

“Our climate crisis is the paramount challenge facing humanity. SOS is more than a global distress call. SOS will give the world the tools we need to answer that call with meaningful action. The most important part of SOS is how individuals, corporations, and governments respond,” Wall said.

“Our climate crisis affects everyone, everywhere, and that's who SOS is aimed at. Only a global response can conquer our climate crisis. SOS asks all people to Save Our Selves because only we can.”

“In order to solve the Climate Crisis, we have to reach billions of people. We are launching SOS and Live Earth to begin a process of communication that will mobilize people all over the world to take action,” Gore said. “The Climate Crisis will only be stopped by an unprecedented and sustained global movement. We hope to jump-start that movement right here, right now, and take it to a new level on July 7, 2007.” 04/07





Referral and Repeat Customers  
are the Mainstay of My Business!

## Penny Mitchell

### To My Valued Clients:

*As the busy Spring market kicks into full swing, you need to let me know if you or someone you know is investigating the market to buy or sell. There is more information available than ever before but that doesn't automatically translate into greater knowledge. Gathering the information pertinent to you personally is essential. Assimilating that information creates an overall picture vital to alignment with your real estate goals. That's where I come in.*

*I send your market report on a regular basis so that you and those you know can stay informed on general market*

*conditions. What **you** need to do is contact me as soon as you, your family or friends are considering buying or selling. I can then make available information specific to your personal education. Together, we'll approach the purchase or sale equipped for the best outcome. Don't delay. Call me now.*

*Sincerely,*

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HIGHLY RECOMMENDED

Keeping  
You  
Informed



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